

**GHANA
STOCK
EXCHANGE**

PRESS RELEASE

PR. No 415/2018

**PZ CUSSONS (GHANA) LIMITED (PZC) -
UN-AUDITED FINANCIAL STATEMENTS FOR THE
FIRST QUARTER ENDING AUGUST 2018**

PZC has released its un-audited Financial Statements for the first quarter ending August 31, 2018 as per the attached.

Issued in Accra, this 4th
day of October, 2018

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att'd.

Distribution:

1. All LDMs
2. General Public
3. Company Secretary, PZ
4. MBG Registrars (Registrars for PZ shares)
5. Custodians
6. Central Securities Depository
7. Securities and Exchange Commission
8. GSE Council Members
9. GSE Notice Board

For enquiries, contact:

Head of Listings, GSE on 0302 669908, 669914, 669935

**JEB*

PZ CUSSONS GHANA LIMITED

UNAUDITED RESULTS FOR THE THREE MONTHS ENDED 31ST AUGUST, 2018



Reported operating profit lower than same period last year due to increase in costs and the effect of the cedi depreciation on business

Although the current economic environment remains a challenge, we remain focussed on driving growth through our focus on core brands.

The operating results are in line with our business growth plans and expectations, as we continue to take necessary efforts in managing factors that may impact delivery of our objective of maximising shareholders' value sustainably.

(UNAUDITED) STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED 31 AUGUST 2018.

	YEAR TO DATE 31/08/2018 GH¢000	YEAR TO DATE 31/08/2017 GH¢000
Revenue	26,450	25,377
Cost of sales	(18,986)	(17,920)
Gross profit	7,464	7,457
Distributing costs	(3,806)	(3,433)
Administrative costs	(2,780)	(2,362)
Other operating gains	204	170
Other operating income	391	475
Other operating costs	(269)	(520)
Operating profit / (loss)	1,203	1,786
Finance Cost	(771)	(709)
Profit/(Loss) before income tax	432	1,077
Profit after exceptional item but before income tax	432	1,077
Income tax expense		
Profit after income tax for the period transferred to the income surplus account	432	1,077
Attributable to:		
Equity shareholders	432	1,077
Earnings per share	0.0026	0.0064

(UNAUDITED) INCOME SURPLUS ACCOUNT

FOR THE QUARTER ENDING 31ST AUGUST, 2018.

	31/08/2018 GH¢000	31/08/2017 GH¢000
At 1st June	16266	9786
Transferred from Income Statement	432	1077
At 31st August	16,698	10,863

(UNAUDITED) STATEMENT OF FINANCIAL POSITION AS AT 31 AUGUST 2018.

	YEAR TO DATE 31/08/2018 GH¢000	YEAR TO DATE 31/08/2017 GH¢000
Assets		
Non-current assets		
Property, plant & equipment	6,777	7,571
Finance lease receivables	285	224
Investments	1,405	1,405
Investments property	33,085	25,251
	41,552	34,450
Current assets		
Inventories	19,818	22,439
Finance lease receivables	854	1,806
Current tax asset	867	933
Trade and other receivables	20,061	35,178
Cash and bank	12,082	7,646
	53,681	68,002
Total assets	95,234	102,452
Capital and surplus		
Stated capital	2,160	2,160
Capital surplus account	3,466	3,466
Income surplus account	16,698	10,863
Equity attributable to owners of the parent	22,324	16,489
Liabilities		
Deferred tax	1,779	2,209
Borrowings	24,742	23,198
Non-current liabilities	26,521	25,407
Current liabilities		
Trade and other payables	35,633	58,014
Borrowings	8,198	0
Provision for other liabilities	50	34
Dividend payable	2,508	2,508
	46,389	60,558
Total equity and liabilities	95,234	102,452
Adiza K. Sefiyanu Head of Commercial Finance	David Afflu Business Unit Director	

(UNAUDITED) STATEMENT OF CASH FLOWS FOR THE QUARTER ENDED 31 AUGUST 2018.

	YEAR TO DATE 31/08/2018 GH¢000	YEAR TO DATE 31/08/2017 GH¢000
Cash flow from operating activities		
Cash generated from operations	3,449	(5,568)
Interest paid	(542)	(108)
Income tax paid	(51)	(52)
Net cash generated from operating activities	2,856	(5,728)
Cash flow from investing activities		
Dividend received	-	-
Purchase of property, plant and equipment	-	-
Proceeds from sale of property, plant and equipment	234	-
Net cash used in investing activities	234	-
Cash flow from financing activities		
Net movement in borrowing	(6,102)	-
Finance lease repaid	-	(452)
	(6,102)	(452)
Net increase/(decrease) in cash and cash equivalents	(3,012)	(6,181)
Cash and cash equivalents at 1st June	15,095	13,827
Cash and cash equivalents at 31st August	12,082	7,646

THE FINANCIAL STATEMENTS DO NOT CONTAIN UNTRUE STATEMENTS, MISLEADING FACTS OR OMIT MATERIAL FACTS TO THE BEST OF OUR KNOWLEDGE

PZ CUSSONS GHANA LIMITED

UNAUDITED RESULTS FOR THE YEAR ENDED 31ST AUGUST, 2018

FINANCIAL HIGHLIGHTS

GH¢	YEAR TO DATE	YEAR TO DATE	% CHANGE
	31/08/2018	31/08/2017	
TURNOVER	26,450,102	25,377,062	4
OPERATING PROFIT	1,202,820	1,786,090	(33)
PROFIT BEFORE INCOME TAX	431,683	1,077,416	(60)
PROFIT AFTER INCOME TAX	431,683	1,077,416	(60)
OPERATING CASH FLOW	2,855,797	(5,728,312)	150
SHAREHOLDER FUND	22,323,672	16,488,768	35
EARNINGS PER SHARE	0.0026	0.0064	(60)
PBT MARGIN(%)	1.6	4.2	(62)
PAT MARGIN(%)	1.6	4.2	(62)

Reported operating profit lower than same period last year due to increase in costs and the effect of the cedi depreciation on business

Although the current economic environment remains a challenge, we remain focussed on driving growth through our focus on core brands.

The operating results are in line with our business growth plans and expectations, as we continue to take necessary efforts in managing factors that may impact delivery of our objective of maximising shareholders' value sustainably.

Adiza K. Sefiyanu
Head of Commercial Finance

David Afflu
Business Unit Director

PZ CUSSONS GHANA LTD

(UNAUDITED) STATEMENT OF COMPREHENSIVE INCOME FOR THE THREE MONTHS ENDED 31ST AUGUST, 2018

	YEAR TO DATE 31/08/2018 GH¢	YEAR TO DATE 31/08/2017 GH¢
Revenue	26,450,102	25,377,062
Cost of sales	<u>(18,986,374)</u>	<u>(17,920,159)</u>
Gross profit	7,463,728	7,456,903
Distributing costs	(3,806,189)	(3,433,288)
Administrative costs	(2,780,286)	(2,362,470)
Other operating gains	203,899	169,937
Other operating income	390,882	474,882
Other operating costs	<u>(269,214)</u>	<u>(519,873)</u>
Operating profit / (loss)	1,202,820	1,786,090
Finance cost	<u>(771,137)</u>	<u>(708,674)</u>
Profit/(Loss) before income tax	431,683	1,077,416
Income tax expense		
Profit/(loss) after income tax for the period transferred to the income surplus account	<u>431,683</u>	<u>1,077,416</u>
Attributable to:		
Equity shareholders	<u>431,683</u>	<u>1,077,416</u>
Earnings per share	<u>0.0026</u>	<u>0.006</u>

(UNAUDITED) INCOME SURPLUS ACCOUNT FOR THE THREE MONTHS ENDED AUGUST, 2018


	2019 GH¢	2018 GH¢
At 1st June	16,266,415	9,785,777
Transferred from income statement	431,683	1,077,416
At 31st August	<u><u>16,698,098</u></u>	<u><u>10,863,193</u></u>

PZ CUSSONS GHANA LTD

(UNAUDITED) STATEMENT OF FINANCIAL POSITION AS AT 31ST AUGUST, 2018.

	YEAR TO DATE 31/08/2018 GH¢	YEAR TO DATE 31/08/2017 GH¢
Assets		
Non-current assets		
Property, plant & equipment	6,777,498	7,570,672
Finance lease receivables	284,700	223,641
Investments	1,405,271	1,405,271
Investments property	33,085,000	25,250,801
	<u>41,552,469</u>	<u>34,450,385</u>
Current assets		
Inventories	19,817,875	22,439,465
Finance lease receivables	853,895	1,806,105
Current tax asset	866,512	932,579
Trade and other receivables	20,060,679	35,177,509
Cash and bank	12,082,153	7,646,286
	<u>53,681,114</u>	<u>68,001,944</u>
Total assets	<u><u>95,233,584</u></u>	<u><u>102,452,330</u></u>
Equity attributable to owners of the parent		
Stated capital	2,160,000	2,160,000
Capital surplus account	3,465,574	3,465,574
Income surplus account	16,698,098	10,863,194
	<u>22,323,672</u>	<u>16,488,768</u>
Liabilities		
Non-current liabilities		
Borrowings	24,741,592	23,197,861
Deferred tax liability	1,779,478	2,209,212
	<u>26,521,070</u>	<u>25,407,073</u>
Current liabilities		
Trade and other payables	35,632,581	58,013,966
Borrowings	8,198,252	0
Dividend payable	2,508,335	2,508,335
Provision for other liabilities	49,673	34,189
	<u>46,388,841</u>	<u>60,556,489</u>
Total liabilities	<u>72,909,912</u>	<u>85,963,562</u>
Total equity and liabilities	<u><u>95,233,584</u></u>	<u><u>102,452,330</u></u>

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Adiza K. Sefiyanu
Head of Commercial Finance


David Afflu
Business Unit Director

PZ CUSSONS GHANA LTD

(UNAUDITED) STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31st AUGUST, 2018.

	YEAR TO DATE 31/08/2018 GH¢	YEAR TO DATE 31/08/2017 GH¢
Cash flow from operating activities		
Cash generated from operations	3,448,856	(5,568,257)
Interest Paid	(542,370)	(108,384)
Income tax paid	(50,689)	(51,671)
Net cash generated from/(used in) operating activities	<u>2,855,797</u>	<u>(5,728,312)</u>
Cash flow from investing activities		
Dividend received		
Purchase of property, plant and equipment		
Proceeds from sale of property, plant and equipment	234,061	
Net cash generated used in investing activities	<u>234,061</u>	<u>-</u>
Cash flow from financing activities		
Dividend paid		
Net Movement in borrowing	(6,102,207)	
Finance lease drawdown		(452,216)
Finance lease repaid		(452,216)
	<u>(6,102,207)</u>	<u>(452,216)</u>
Net increase/(decrease) in cash and cash equivalents	<u>(3,012,349)</u>	<u>(6,180,528)</u>
Cash and cash equivalents at 1st June	<u>15,094,502</u>	<u>13,826,814</u>
Cash and cash equivalents at 31st August	<u><u>12,082,153</u></u>	<u><u>7,646,286</u></u>

PZ CUSSONS GHANA LTD

(UNAUDITED) STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31ST AUGUST 2018:

Period ended 31 August 2018

	stated Capital GH¢	Capital Surplus Account GH¢	Income Surplus Account GH¢	Total GH¢
At 1 June 2018	2,160,000	3,465,574	16,266,415	21,891,989
Comprehensive income:				
Profit or loss			431,683	431,683
Total comprehension income			431,683	431,683
At 31 August 2018	2,160,000	3,465,574	16,698,098	22,323,672

At 1 June 2017	2,160,000	3,465,574	9,785,777	15,411,351
Comprehensive Income:				
Profit or Loss			1,077,416	1,077,416
Total comprehension Income			1,077,416	1,077,416
At 31 August 2017	2,160,000	3,465,574	10,863,193	16,488,767