



**GHANA
STOCK
EXCHANGE**

PRESS RELEASE

PR. No 249/2010

**PZ CUSSONS (GHANA) LIMITED (PZ) -
FIRST QUARTER RESULTS FOR AUGUST 2010**

PZ has released its un-audited Financial Statements for the first quarter ended August 31, 2010 as per the attached.

Issued in Accra, this 14th
day of October, 2010

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att'd.

Distribution:

1. All LDMs
2. General Public
3. Company Secretary, PZ
4. MBG Registrars (Registrars for PZ shares)
5. GSE Securities Depository
6. SEC
7. GSE Council Members
8. GSE Notice Board

For enquiries, contact:

General Manager/Head of Listings, GSE on 669908, 669914, 669935

**JEB*

PZ CUSSONS GHANA LIMITED

UNAUDITED RESULTS FOR THE 3 MONTHS ENDED 31ST AUGUST, 2010.

FINANCIAL HIGHLIGHTS

GH¢	YEAR TO DATE 31/08/2010	YEAR TO DATE 31/08/2009	% CHANGE
TURNOVER	11,450,633	12,464,984	(8)
OPERATING PROFIT	392,029	712,145	(45)
PROFIT BEFORE INCOME TAX	122,202	818,646	(85)
PROFIT AFTER INCOME TAX	91,652	613,985	(85)
OPERATING CASH FLOW	(226,151)	(189,755)	(19)
SHAREHOLDER FUND	25,373,945	22,058,025	15
EARNINGS PER SHARE(BASIC & DILUTED)	0.003	0.022	(85)
PBT MARGIN(%)	1.1	6.6	(84)
PAT MARGIN(%)	0.8	4.9	(84)

Turnover and Operating Profit in Quarter 1 are below Prior Year by 8% and 45% respectively.

Throughout Quarter 1, market conditions were challenging, with cost pressures from high utility cost increases, rising raw material costs and the continued impact from cheap imports all influencing demand and putting pressure on margins.

Profit before tax declined by 85%, after allowing for restructuring costs (500k) related to changes in Supply Chain.

Our focus on cash remained effective with over 77% increase Year on Year.

We remain optimistic for a return to growth in Q2 as our focus on core brands, distribution and margin improvement all begin to deliver results

Our business growth plans and profitability are in line with our expectations as we continue to take the required action to address external factors that affect our long term delivery of shareholder value.

Paul Kwabena Pepera
Chairman

James Berkeley Judson
Director

PZ CUSSONS GHANA LTD

(UNAUDITED) STATEMENT OF COMPREHENSIVE INCOME FOR THE THREE MONTHS ENDED 31ST AUGUST, 2010.

	YEAR TO DATE 31/08/2010 GH¢	YEAR TO DATE 31/08/2009 GH¢
Revenue	11,450,633	12,464,984
Cost of sales	<u>(7,773,139)</u>	<u>(8,761,410)</u>
Gross profit	3,677,494	3,703,574
Distributing Costs	(2,394,863)	(2,185,358)
Administrative Costs	<u>(890,602)</u>	<u>(806,071)</u>
Operating profit	392,029	712,145
Other (Loss)/Income	<u>(304,125)</u>	<u>101,414</u>
Profit before finance income	87,904	813,559
Net finance Income	<u>34,298</u>	<u>5,087</u>
Profit before income tax	122,202	818,646
Income tax expense	<u>(30,550)</u>	<u>(204,661)</u>
Profit after income tax for the period transferred to the income surplus account	<u><u>91,652</u></u>	<u><u>613,985</u></u>
Attributable to: Equity shareholders	<u><u>91,652</u></u>	<u><u>613,985</u></u>
Earnings per share (Basic & Diluted)	<u><u>0.003</u></u>	<u><u>0.022</u></u>

(UNAUDITED) INCOME SURPLUS ACCOUNT FOR THE THREE MONTHS ENDED 31ST AUGUST, 2010.

	2011 GH¢	2010 GH¢
At 1st June	19,637,916	15,818,466
Transferred from Income Statement	91,652	613,985
At 31st August	<u><u>19,729,568</u></u>	<u><u>16,432,451</u></u>

PZ CUSSONS GHANA LTD

(UNAUDITED) STATEMENT OF FINANCIAL POSITION AS AT 31ST AUGUST, 2010.

	YEAR TO DATE 31/08/2010 GH¢	YEAR TO DATE 31/08/2009 GH¢
Assets		
Non-current assets		
Property, plant & equipment	9,996,001	10,284,965
Finance lease receivables	250,420	0
Investments	1,405,271	1,405,271
	<u>11,651,692</u>	<u>11,690,236</u>
Current assets		
Inventories	19,275,763	19,874,472
Finance lease receivables	140,348	0
Trade and other receivables	9,885,091	6,532,069
Cash and Bank	3,890,098	2,186,455
	<u>33,191,300</u>	<u>28,592,996</u>
Total assets	<u>44,842,992</u>	<u>40,283,232</u>
Equity attributable to owners of the parent		
Stated Capital	1,160,000	1,160,000
Capital surplus account	4,465,574	4,465,574
Income surplus account	19,748,371	16,432,451
	<u>25,373,945</u>	<u>22,058,025</u>
Liabilities		
Non-current liabilities		
Borrowings	385,226	245,833
Provision for liabilities and charges	1,198,155	1,352,799
	<u>1,583,381</u>	<u>1,598,632</u>
Current liabilities		
Trade and other payables	16,403,014	15,067,051
Borrowings	428,954	344,166
Current tax liabilities	305,795	467,455
Dividend payable	747,903	747,903
	<u>17,885,666</u>	<u>16,626,575</u>
Total liabilities	<u>19,469,047</u>	<u>18,225,207</u>
Total equity and liabilities	<u>44,842,992</u>	<u>40,283,232</u>

THE FINANCIAL STATEMENT DO NOT CONTAIN UNTRUE STATEMENTS,
MISLEADING FACTS OR OMIT MATERIAL FACTS TO THE BEST OF OUR KNOWLEDGE.

Paul Kwabena Pepera
Chairman

James Berkeley Judson
Director

PZ CUSSONS GHANA LTD

(UNAUDITED) STATEMENT OF CASH FLOWS FOR THE THREE MONTHS ENDED 31ST AUGUST, 2010.

	YEAR TO DATE 31/08/2010 GH¢	YEAR TO DATE 31/08/2009 GH¢
Cash flow from operating activities		
Profit after income tax expense	91,652	613,985
Adjusted for:		
Depreciation charges	367,743	339,691
Dividend received	-	(84,588)
Income tax expense	30,550	204,661
Increase in inventories	(3,844,653)	(1,443,155)
Decrease/(Increase) in trade and other receivables	247,672	(858,652)
Increase/(decrease) in trade and other payables	3,182,800	1,113,939
Income tax paid	(301,915)	(75,636)
Net cash generated from/(used in) operating activities	<u>(226,151)</u>	<u>(189,755)</u>
Cash flow from investing activities		
Dividend received	-	84,588
Purchase of property, plant and equipment	<u>(420,528)</u>	<u>(271,531)</u>
Net cash generated used in investing activities	<u>(420,528)</u>	<u>(186,943)</u>
Cash flow from financing activities		
Finance lease drawdown	99,503	-
Finance lease repaid	(133,291)	-
Repayment of related party loan	<u>(48,323)</u>	<u>-</u>
	<u>(82,111)</u>	<u>-</u>
Net increase/(decrease) in cash and cash equivalents	(728,790)	(376,698)
Cash and cash equivalents at 1st June	<u>4,600,622</u>	<u>2,563,153</u>
Cash and cash equivalents at 31st August	<u>3,871,832</u>	<u>2,186,455</u>