



**GHANA
STOCK
EXCHANGE**

PRESS RELEASE

PR. No 100/2017

**PZ CUSSONS (GHANA) LIMITED (PZC) -
UNAUDITED FINANCIAL STATEMENTS FOR THE
NINE MONTHS ENDING MARCH 4, 2017**

PZC has released its un-audited Financial Statements for the nine months ending March 4, 2017 as per the attached.

Issued in Accra, this 28th
day of March, 2017

- E N D -

att'd.

Distribution:

1. All LDMs
2. General Public
3. Company Secretary, PZ
4. MBG Registrars (Registrars for PZ shares)
5. Central Securities Depository
6. SEC
7. GSE Council Members
8. GSE Notice Board

For enquiries, contact:

**General Manager/Head of Listings, GSE on 0302 669908, 669914,
669935**

**JEB*

PZ CUSSONS GHANA LIMITED

UNAUDITED RESULTS FOR THE 9 MONTHS ENDED 4TH MARCH, 2017



Qtr3 suffered a decline in the topline performance by 30% over the comparative period in prior year. This is due to a dwindling consumer purchasing power in the market caused mainly by increasing utility costs and depreciating currency that exerts undue pressure on household incomes.

Loss before tax increased significantly above same period in prior year. This is due largely to increase in cost of good sold as a result of depreciating currencies and consequential higher export costs. This caused an increase in cost of goods sold to 77% of revenue from 68% same period in prior year.

Cash position increased versus prior year. This is due to efficient cash flow management.

In spite of the tough current economic environment and its challenges, we remain optimistic for growth and improved bottom line due to our focus on core brands, distribution and margin improvement, as we continue to take the required action to address the external factors that affect our long term delivery of shareholders' value.

(UNAUDITED) STATEMENT OF COMPREHENSIVE INCOME FOR THE 9 MONTHS ENDED 4TH MARCH, 2017.		
	YEAR TO DATE 04/03/2017 GH¢000	YEAR TO DATE 27/02/2016 GH¢000
Revenue	66,823	94,826
Cost of sales	(51,724)	(64,734)
Gross profit	15,099	30,092
Distributing Costs	(16,850)	(22,798)
Administrative Costs	(6,072)	(7,381)
Operating profit	(7,824)	(87)
Other Income	1,208	518
Profit before finance income	(6,616)	431
Finance Cost	(512)	(1,650)
Profit before exceptional item and income tax	(7,128)	(1,219)
Exceptional Item	(2,400)	-
Profit after exceptional item but before income tax	(9,528)	(1,219)
Income tax expense	-	(2,071)
Profit after income tax for the period transferred to the income surplus account	(9,528)	(3,290)
Attributable to:		
Equity shareholders	(9,528)	(3,290)
Earnings per share	(0.0567)	(0.0196)
(UNAUDITED) INCOME SURPLUS ACCOUNT FOR THE NINE MONTHS 27TH FEBRUARY, 2016.		
	2017 GH¢	2016 GH¢
At 1st June	30,238	29,345
Transferred from Income Statement	(9528)	(3290)
Dividend	-	-
At 27th February	20,710	26,055

(UNAUDITED) STATEMENT OF FINANCIAL POSITION AS AT 4TH MARCH, 2017. AS AT 4TH MARCH 2017.		
	YEAR TO DATE 04/03/2017 GH¢000	YEAR TO DATE 27/02/2016 GH¢000
Assets		
Non-current assets		
Property, plant & equipment	9,996	11,632
Finance lease receivables	1,269	1,229
Investments	1,405	1,405
Investments Properties	25,251	2,084
	37,922	16,350
Current assets		
Inventories	22,486	29,994
Finance lease receivables	1,376	1,239
Current Income Tax	-	0
Trade and other receivables	35,265	41,857
Cash and Bank	17,798	10,870
	76,925	83,960
Total assets	114,847	100,310
Capital and Surplus		
Stated Capital	2,160	2,160
Capital surplus account	3,466	3,466
Income surplus account	20,710	26,055
Equity attributable to owners of the parent	26,335	31,681
Liabilities		
Borrowings	0	1,447
Provision for liabilities and charges	4,745	0
Non-current liabilities	4,745	1,447
Trade and other payables	81,258	43,512
Borrowings	0	20,732
Current tax liabilities	-	604.45
Dividend payable	2,508	2,334
Current liabilities	83,767	67,183
Total equity and liabilities	114,847	100,310
	-0	0
Oluwasegun Agbekeye		David Afflu
Head of Finance		Business Unit Director

(UNAUDITED) STATEMENT OF CASH FLOWS FOR THE NINE MONTHS ENDED 4TH MARCH, 2017.		
	YEAR TO DATE 04/03/2017 GH¢000	YEAR TO DATE 27/02/2016 GH¢000
Cash flow from operating activities		
Cash generated from operations	13,058	7,920
Interest Paid	(512)	(1,650)
Income Tax Paid	-	(1,260)
Net cash generated from operating activities	12,546	5,010
Cash flow from investing activities		
Purchase of property, plant and equipment	(925)	(857)
Net cash used in investing activities	(925)	(857)
Cash flow from financing activities		
Finance lease drawdown	1,060	2,794
Finance lease repaid	(1,562)	(1,817)
	(503)	977
Net increase/(decrease) in cash and cash equivalents	11,119	5,130
Cash and cash equivalents at 1st June	6,190	5,741
Cash and cash equivalents at 30 th November	17,308	10,870

THE FINANCIAL STATEMENTS DO NOT CONTAIN UNTRUE STATEMENTS, MISLEADING FACTS OR OMIT MATERIAL FACTS TO THE BEST OF OUR KNOWLEDGE.

PZ CUSSONS GHANA LIMITED

UNAUDITED RESULTS FOR THE 9 MONTHS ENDED 4th march,2017

FINANCIAL HIGHLIGHTS

GH¢	YEAR TO DATE	YEAR TO DATE	% CHANGE
	04/04/2017	27/02/2016	
TURNOVER	66,822,712	94,825,662	(30)
OPERATING PROFIT	(7,823,835)	(87,110)	(8,882)
PROFIT BEFORE INCOME TAX	(7,128,046)	(1,218,695)	(485)
PROFIT AFTER INCOME TAX	(9,528,121)	(3,289,695)	(190)
OPERATING CASH FLOW	12,546,167	5,010,056	150
SHAREHOLDER FUND	26,335,430	31,680,879	(16.9)
EARNINGS PER SHARE	(0.0567)	(0.0196)	(190)
PBT MARGIN(%)	(10.7)	(1.3)	(730)
PAT MARGIN(%)	(14.3)	(3.5)	(311)

Qtr3 suffered a decline in the topline performance by 30% over the comparative period in prior year. This is due to a dwindling consumer purchasing power in the market caused mainly by increasing utility costs and depreciating currency that exerts undue pressure on household incomes.

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Cash position increased versus prior year. This is due to efficient cash flow management.

In spite of the tough current economic environment and its challenges, we remain optimistic for growth and improved bottom line due to our focus on core brands, distribution and margin improvement, as we continue to take the required action to address the external factors that affect our long term delivery of shareholders' value.



Oluwasegun Agbekeye
Head of Finance



David Afflu
Business Unit Director

PZ CUSSONS GHANA LTD

(UNAUDITED) STATEMENT OF COMPREHENSIVE INCOME FOR THE 9 MONTHS ENDED 4TH MARCH, 2017.

	YEAR TO DATE 04/03/2017 GH¢	YEAR TO DATE 27/02/2016 GH¢	% Change
Revenue	66,822,712	94,825,662	-30%
Cost of sales	<u>(51,724,169)</u>	<u>(64,733,955)</u>	20%
Gross profit	15,098,543	30,091,707	-50%
Distributing Costs	(16,850,265)	(22,797,817)	26%
Administrative Costs	<u>(6,072,113)</u>	<u>(7,381,000)</u>	18%
Operating profit	(7,823,835)	(87,110)	8882%
Other Income	<u>1,207,572</u>	<u>518,112</u>	133%
Profit before finance cost	(6,616,263)	431,002	-1635%
Finance Cost	<u>(511,783)</u>	<u>(1,649,697)</u>	69%
Profit before exceptional item and income tax	(7,128,046)	(1,218,695)	-485%
Exceptional Item	<u>(2,400,076)</u>	-	
Loss after exceptional item but before income tax	(9,528,121)	(1,218,695)	-682%
Income tax expense	-	(2,071,000.00)	
Profit after income tax for the period transferred to the income surplus account	<u>(9,528,121)</u>	<u>(3,289,695)</u>	-190%
Attributable to: Equity shareholders	<u>(9,528,121)</u>	<u>(3,289,695)</u>	
Earnings per share (diluted post 5 for 1 bonus share Issue)	<u>(0.0567)</u>	<u>(0.0196)</u>	

(UNAUDITED) INCOME SURPLUS ACCOUNT FOR THE 9 MONTHS ENDED 27TH FEBRUARY, 2016.

	2017 GH¢	2016 GH¢
At 1st June	30,237,977	29,345,000
Transferred from Income Statement	(9,528,121)	(3,289,695)
At 4th March	<u><u>20,709,856</u></u>	<u><u>26,055,305</u></u>

PZ CUSSONS GHANA LTD

(UNAUDITED) STATEMENT OF FINANCIAL POSITION AS AT 4TH MARCH, 2017.

	YEAR TO DATE 04/03/2017 GH¢	YEAR TO DATE 27/02/2016 GH¢
Assets		
Non-current assets		
Property, plant & equipment	9,996,398	11,631,678
Finance lease receivables	1,269,443	1,229,372
Investments	1,405,271	1,405,271
Investments Property	25,250,801	
Provisions for liabilities & charges		2,083,704
	<u>37,921,913</u>	<u>16,350,025</u>
Current assets		
Inventories	22,485,981	29,993,673
Finance lease receivables	1,376,070	1,239,247
Current Income Tax		
Trade and other receivables	35,264,839	41,857,117
Cash and Bank	17,798,178	10,870,368
	<u>76,925,069</u>	<u>83,960,405</u>
Total assets	<u><u>114,846,982</u></u>	<u><u>100,310,430</u></u>
Equity attributable to owners of the parent		
Stated Capital	2,160,000	2,160,000
Capital surplus account	3,465,574	3,465,574
Income surplus account	20,709,856	26,055,305
	<u>26,335,430</u>	<u>31,680,879</u>
Liabilities		
Non-current liabilities		
Borrowings		1,447,002
Deffered Income Tax Liability	4,744,833	0
	<u>4,744,833</u>	<u>1,447,002</u>
Current liabilities		
Trade and other payables	63,767,084	43,512,090
Borrowings		20,731,839
Current tax liabilities		604,454
Dividend payable	2,508,335	2,334,166
Provision for Other Liabilities	17,491,300	
	<u>83,766,719</u>	<u>67,182,549</u>
Total liabilities	<u>88,511,552</u>	<u>68,629,551</u>
Total equity and liabilities	<u><u>114,846,982</u></u>	<u><u>100,310,430</u></u>
	(0)	-

THE FINANCIAL STATEMENTS DO NOT CONTAIN UNTRUE STATEMENTS,
MISLEADING FACTS OR OMIT MATERIAL FACTS TO THE BEST OF OUR KNOWLEDGE.



Oluwasegun Agbekeye
Head of Finance



David Afflu
Business Unit Director

PZ CUSSONS GHANA LTD

(UNAUDITED) STATEMENT OF CASH FLOWS
FOR THE NINE MONTHS ENDED 4TH MARCH, 2017.

	YEAR TO DATE 04/03/2017 GH¢	YEAR TO DATE 27/02/2016 GH¢
Cash flow from operating activities		
cash generated from operations	13,057,949	7,919,753
Interest Paid	# (511,783)	(1,649,697)
Income tax paid		(1,260,000)
Net cash generated from/(used in) operating activities	<u>12,546,167</u>	<u>5,010,056</u>
 Cash flow from investing activities		
Dividend received		
Purchase of property, plant and equipment	(924,924)	(857,000)
Proceeds from sale of property, plant and equipment	490,030	
Net cash generated used in investing activities	<u>(434,894)</u>	<u>(857,000)</u>
 Cash flow from financing activities		
Finance lease drawdown	1,059,826	2,794,271
Finance lease repaid	(1,562,424)	(1,817,473)
	<u>(502,598)</u>	<u>976,798</u>
 Net increase/(decrease) in cash and cash equivalents	11,608,675	5,129,854
Cash and cash equivalents at 1st June	6,189,503	5,740,514
Cash and cash equivalents at 27th Feb	<u>17,798,178</u>	<u>10,870,368</u>

PZ CUSSONS GHANA LTD

(UNAUDITED) STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED 4th March 2017:

March 16	stated Capital	Capital Surplus Account	Income Surplus Account	Total
	<u>GH¢</u>	<u>GH¢</u>	<u>GH¢</u>	<u>GH¢</u>
At 1 June 2016	2,160,000	3,465,574	30,237,977	35,863,551
Comprehensive Income:				
Profit or Loss			(9,528,121)	(9,528,121)
Total Comprehension Income			(9,528,121)	(9,528,121)
At 4th March 2016	2,160,000	3,465,574	20,709,856	26,335,430
February 2016				
At 1st June 2014	2,160,000	3,465,574	29,345,000	34,970,574
Comprehensive Income:				
Profit or Loss			(3,289,695)	(3,289,695)
Total Comprehension Income			(3,289,695)	(3,289,695)
Transaction with owners:				
At 27th Feb 2016	2,160,000	3,465,574	26,055,305	31,680,879

