tbl Trust Bank ltd.

PROUDLY GAMBIAN

2009

ANNUAL REPORT

Our mission is to be the leading bank in The Gambia by operating a profitable banking institution, which meets the needs of all local, international, corporate and individual clients and returns excellent results to our shareholders.

To achieve this, we shall continue to set new standards by delivering quality services and innovative products with an inspired team dedicated to serving our Customers, Environment and Community at large in the most caring manner.

THE BANK THAT CARES

tbl
Trust Bank ltd.
2018
ANNUAL
REPORT
PROUDLY GAMBIAN

Trust Bank Limited is

GCCI BANK OF THE YEAR 2009

We thank you our esteemed customers for making this happen.

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tbl Trust Bank ltd.

NOTICE AND AGENDA OF ANNUAL GENERAL MEETING

Notice is hereby given that the twelfth Annual General Meeting of Trust Bank Limited will be held at the Kairaba Beach Hotel on 11th May 2010 at 3.00 p.m. for the following purposes:

ORDINARY BUSINESS

Ordinary Resolutions

1. To receive and adopt the Annual Report and Accounts for the year ended 31st December 2009;

2. To declare Dividends;

3. To re-elect Directors:

   a. Mr. Franklin Hayford
   b. Mr. Mustapha Njie
   c. Mr. Bai Matarr Drammeh

4. To approve the remuneration of Directors;

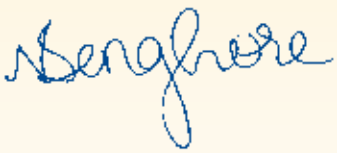
5. To appoint the Auditors of the Bank until the Conclusion of the next Annual General Meeting;

6. To authorize the Board to determine the remuneration of the Auditors;

7. To transact any other business appropriate to be dealt with at any Annual General Meeting.

PROXY

A member entitled to attend and vote at the Annual General Meeting is entitled to appoint a proxy to attend and vote instead of him/her. A proxy need not be a member of the Company. A blank proxy is attached to the Annual Report.



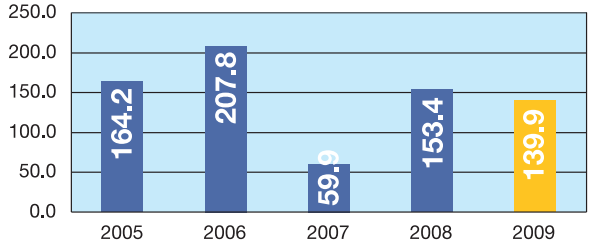
Mrs. Njilan Senghore – Njie
BOARD SECRETARY

FIVE YEAR FINANCIAL SUMMARY

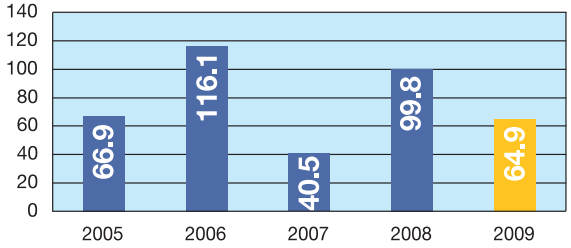
	2005	2006	2007	2008	2009
Operating Profit (D. 000)	164.2	207.8	55.9	153.4	**139.9**
Operating profit post tax (D. 000)	67	116	40.5	99.8	**64.9**
Customer deposits (D.000)	1,619	1,886	2,017	2,197	**2,477**
Net Lending (D.000)	689	784	867	1,074	**1,103**
Earnings per share (bututs)	223	387	67	166	**108**
Dividend per share (bututs)	125	125	63	130	**90**
Interest margin (%)	41%	64%	64%	60%	**62%**
Cost income Ratio (%)	42%	40%	71%	53%	**60%**
Return on assets (%)	3.40%	5.00%	1.50%	3.60%	**2.21%**
Return on equity (%)	32%	47%	20%	37%	**23%**
Loan to deposit ratio (%)	43%	42%	43%	49%	**45%**
Liquidity (%)	53.0%	56.2%	54.2%	50.6%	**53.0%**
Capital adequacy ratio (%)	12.2%	10.9%	13.0%	14.6%	**15.4%**
Gearing (times)	8.2	9.1	7.7	6.8	**6.5**
Non performing loan ratio (%)	11%	9%	18%	15%	**16%**
Aggregate provisioning level (%)	74%	44%	71%	73%	**57%**

FINANCIAL HIGHLIGHTS

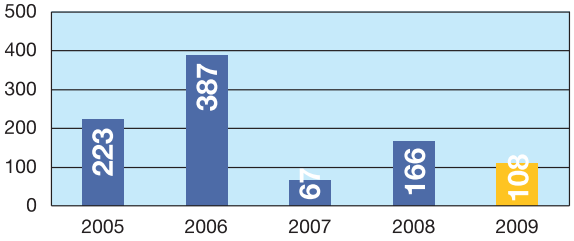
Operating income (Dalasi millions)



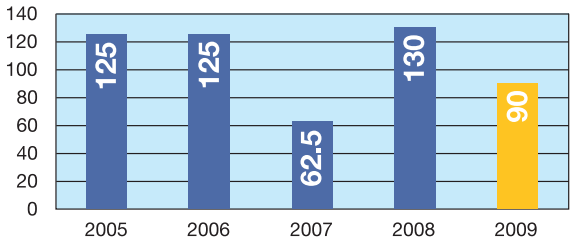
Operating profit post tax (Dalasi millions)



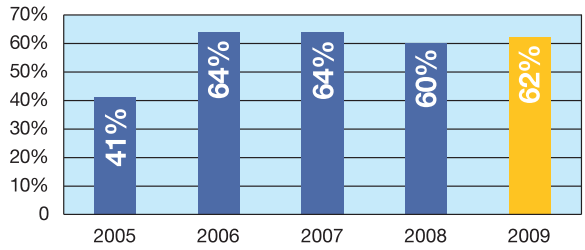
Earnings per share (bututs)



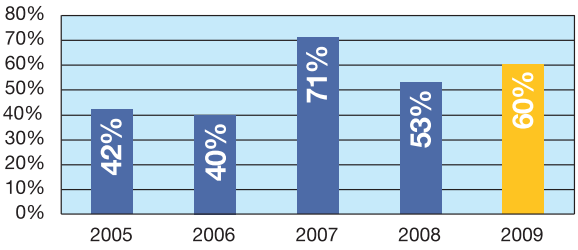
Dividend per share for the year (bututs)



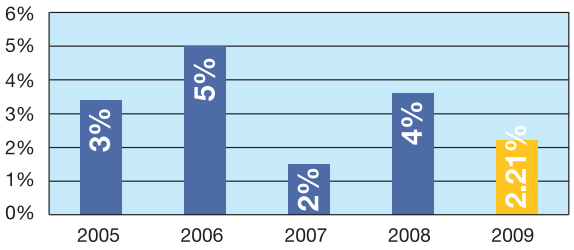
Interest margin (%)



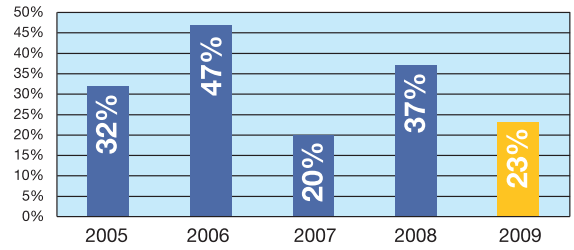
Cost Income Ratio (%)



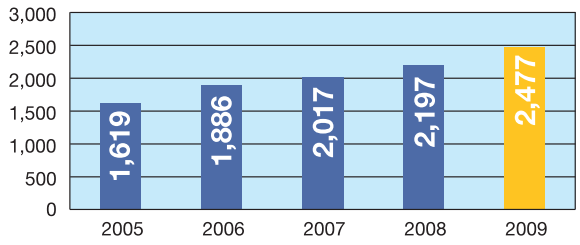
Return on assets (%)



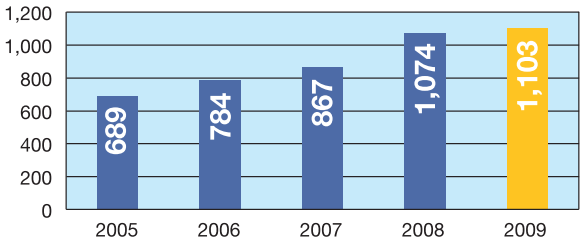
Return on Equity (%)



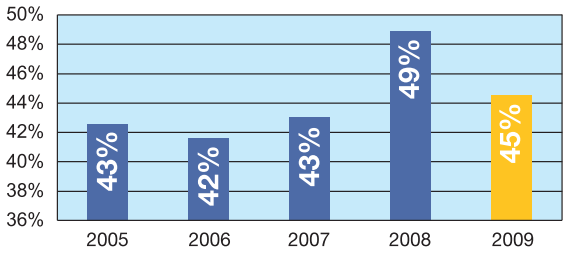
Customer deposits (Dalasi millions)



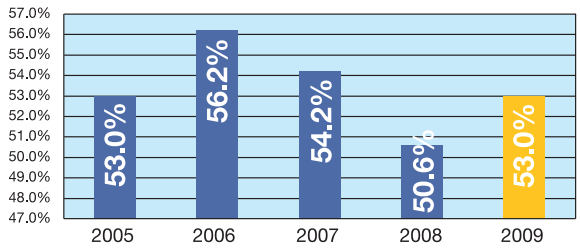
Lending (Dalasi millions)



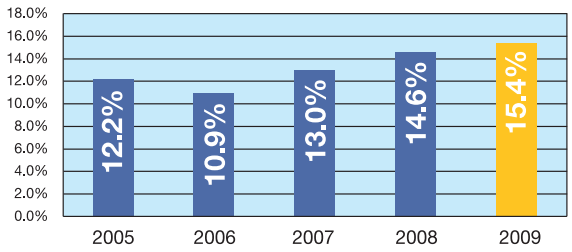
Loan to Deposit ratio (%)



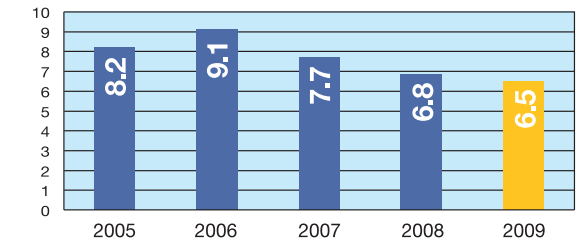
Liquidity (%)



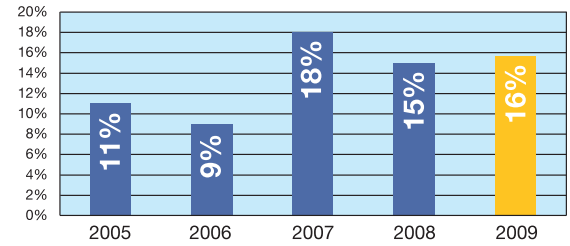
Capital adequacy (%)



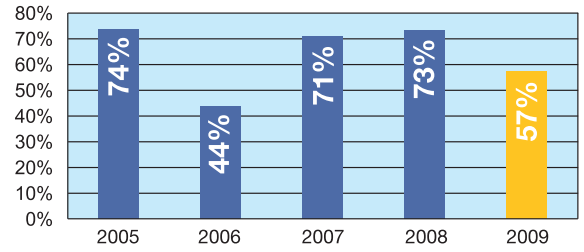
Gearing (times)



Non performing loan ratio (%)



Aggregate provisioning level (%)



STATEMENT FROM THE CHAIRMAN

Dear Shareholders,

On behalf of the Board of Directors, I have the honor and pleasure to welcome you to the twelfth Annual General Meeting of Trust Bank Ltd and to present to you the Annual Report and Financial Statements for the year ended 31st December 2009. The year 2009 was challenging for the banking and financial services industry. Trust Bank, however, made gains in certain core areas of our business.

Economic Environment

Last year was a difficult road to travel and reflected a continuation of many of the issues that arose in 2008. Advanced economies experienced a synchronized recession resulting in the contraction of capital inflows into developing economies as foreign portfolio investors divested from emerging markets in order to repatriate capital to cushion the crisis in their own economies. Thankfully however, the dooms day forecasts by economists and analysts were not realized. With Policy makers responding with deep interest rate cuts, massive coordinated fiscal stimulus and creative interventions, the global financial system started to show signs of stabilization by the end of the first quarter of 2009. From initial fears of a global financial collapse less than a year ago, global recovery efforts have gained enough momentum to generate optimism and not the bleak outlook previously forecasted.

The Gambian economy is dominated by services, notably tourism and transit activities. Tourism has been the largest earner of foreign exchange and a major source of employment. The Country is also a regional transit hub with significant re-export activities in the region. The slowdown in global demand has affected these leading growth sectors culminating in a decline in the domestic and external financial channels in the Gambian economy. Revisions to the Country's macroeconomic framework for 2009 indicate a wider current account deficit, lower international reserves and slower growth compared to previous projections. Real GDP growth rate declined to 4.6% in 2009 but is forecasted to improve to 5% in 2010 based largely on an anticipated rebound in tourism and remittances. Inflation rose to 6% in 2009 but is also forecasted to improve to 5% or less in 2010.

Performance

The Financial Services Industry remained competitive in 2009 and the entrance of Prime Bank and Skye Bank brought the number of Banks operating in the country to 13. For Trust Bank Ltd, the year 2009 was dedicated to growing and consolidating our position within the Industry by reorienting our products, pricing, policies, procedures and personnel to best suit the expectations of all our stakeholders. This strategy is expected to continue in the coming years in order to ensure that the Bank maintains its position as the preferred Bank in this country. Our Customers and the business community evidently feel that we are making good strides in this endeavor; we thus once again won the coveted The Gambia Chamber of Commerce and Industry (GCCI) Bank of the year 2009 award, as well as the Global Finance Best Bank – Gambia award for 2009. We thank you, esteemed shareholders and customers for making this happen. Your Bank will continue to prove a gold standard customer oriented culture to ensure even higher customer satisfaction and enhancement for all our customers. We believe that customer convenience and satisfaction holds the key to the Bank's market dominance in the years ahead.

Profitability for the banking industry shows a significant decline this year when compared to previous years. This can largely be attributed to the economic contractions mentioned above and the increased competiton from the increased number of players in the market. Although your Bank has maintained its position, yet again, as the most profitable bank in the industry, it is perhaps of more significance to highlight the Bank's ability to support a period of qualitative growth in its core business. Customer deposits increased from D2.2 Billion to D2.5 Billion representing a growth of 13% and accounting for 25% of total deposits mobilized in the Industry. Shareholders' funds increased by 4% from D270 Million to D281 Million. Net Loans and Advances grew by 3% from D1 Billion to D1.1 Billion and the balance sheet grew by 7% from D2.8 Billion to D3 Billion.

Operating profit before tax however declined by 26.5% from D147 Million to D108 Million. This was due in part to an increase in the non performing assets of the Bank which consequently warranted an increase in provisions for loan losses in order to comply with prudential guidelines stipulated by our regulators. The Bank's primary interest is to grow quality assets and this can only be done by containing impaired assets to as limited a level as possible. Some of our customers have unfortunately been hard hit by the effects of the global economic recession. The Bank is already working with these customers to ensure that the status of their accounts is improved and their facilities serviced. The Bank will however pursue all legal avenues in order to execute and collect on the collaterals used to secure these facilities if there is no cooperation. The Board of Directors will make certain that the Bank continues to formulate and adhere to prudent risk and liquidity management policies to guarantee a disciplined approach to achieve excellence.

Share Price Performance

Trading in Trust Bank shares on the Ghana Stock Exchange continued to be minimal in 2009. The share price was maintained at Ghana Cedis 1.33. The Over the Counter market price in the Gambia was D20.

Dividends

The Board is recommending a final dividend of 45 bututs per share which brings the total dividends for this year to 90 bututs per share as compared to 130 bututs in 2008. The Board's decision was made based on the profits made this year after complying with the Central Bank requirement to transfer 15% of profits to reserves.

Developments

Serrekunda Market branch and Bundung branch are your Bank's latest additions and brings the network of branches to 15. The Bank also relocated Soma and Latrikunda branches to newly constructed buildings with state of the art facilities.

The value proposition of the Bank to its customers lies in its unconquerable foundation and inner strength and ability to leverage on its technology and brand. During the year 2009, Trust Bank Ltd migrated its Management Information Systems platform to a UNIX environment and was further able to evolve effective strategies to optimize on its enviable banking platform by introducing banking products and services that are unrivaled. With ten (10) ATMs and numerous value added products as highlighted in the Managing Director's statement, your Bank is leading the industry in bringing a fully fledged international banking culture to our environment. We intend to maintain this competitive edge in the years ahead.

Human Resources

Your Bank continues to attach great importance to its Human Resource Management policies out of which compensation and training are given special attention. The Bank's salary scales were revised upwards in 2009 in order to maintain competitive leadership in the Industry. In terms of training, over 60 of our staff were sent on various overseas courses and workshops during the year and an additional 20 were sponsored to undertake various certificate, diploma and higher diploma courses. We have a great team and family spirit. I wish to thank all members of our team for their hard work.

Corporate Responsibility

Corporate Social Responsibility has over the years played a major part in supporting your Bank's business strategy. It is our believe that by investing in the Communities in which we operate, we not only create economic value but also make a positive social contribution that helps reinforce customer and brand loyalty. The reason why we are known as the "proudly Gambian Bank" is because no other Bank rivals our contribution to improving the lives of the Gambian people. This year alone, your Bank donated over D3.8M to all social sectors but mainly in the health, education and sports sectors. The drive to create a wider impact on our people, customers, environment and communities is synonymous with the Trust Bank name and this is an achievement that the Bank is very proud of and we trust that you, our shareholders are too.

Outlook

Last year I talked about your Bank's intention to stretch and create value for its shareholders by striking strategic alliances in order to consolidate its leading position. Your Bank continues to look for opportunities for inorganic growth and maintains a keen interest in exploring niche acquisition opportunities in domestic as well as international markets. It gives me pleasure to report that in 2009, your Bank identified such an opportunity in the domestic environment and has recently concluded significant partnership arrangement of majority shares in an organisation in the Micro Finance Sector. Our objective to bring banking to the doorstep of every Gambian is clear. We are driven by the prospect of penetrating deeper into even the unbanked segments and ensuring that the entire Gambian populace has access to Trust Bank's first class banking services. This subsidiary is set to propel the Bank to scale these greater heights. The search for such opportunities will continue both locally and internationally.

The Management team continues to build an enviable brand with the primary objective of TBL being relevant to every Gambian.

Acknowledgements

I wish to thank Mr. Tumbul Danso who retired from SSHFC and the Board of Directors in September 2009. We are grateful for his service and dedication over the years. I also wish to welcome back Mr. Saibatou B. Faal who rejoined the Board in December 2009 after a three year period of absence to pursue a Masters degree overseas.

It is with a heavy heart that I acknowledge the untimely death of our dearly beloved shareholder Mr. Njagga Ebra John. Most of you will remember Mr. John's tireless presence and contributions at previous AGMs. His death has created a big vacuum to the Trust Bank family and makes his absence here today at this 12th AGM even more painful. We pray that the Almighty God will grant his family comfort and the fortitude to bear this irreplaceable loss.

In conclusion dear shareholders, I would like to extend the Board's sincere gratitude to all of you and our customers, staff and everyone who has given us their custom in the past year.

We, at Trust Bank Ltd, the Board, Management and Staff deeply appreciate your continued confidence and unwavering support. It is the Lord that has built this house; so we step out into 2010 confident that what has been lost, He will restore.

Thank you and God bless.

Ken Ofori-Atta
CHAIRMAN

MANAGING DIRECTOR'S REVIEW

Distinguished Shareholders,

We began 2009 with concerns of a lapse into depression in the global economy. Although African economies were expected to be relatively insulated from the effects of the global financial crisis, many still acknowledged that due to the extreme interconnectivity of the global economy, Africa like the rest of the world would surely be impacted. A decline in demand and prices for exports, an adverse impact on African stock exchanges, foreign exchange markets and foreign direct investments were likely outcomes which, without doubt, would represent significant challenges for our economies.

Fortunately, massive fiscal and monetary policy stimulus put in place in the developed world have helped to stabilize the global financial system. Initial fears of a great depression now seem to have receded although uncertainties still linger over the full damage caused to our economies.

The Gambia's exchange rate and international reserves came under pressure as a result of the recession. Tourism receipts and remittance inflows which have been known to be leading growth sectors were adversely affected all culminating in the widening of the Country's current account deficit in the year.

The Banking Industry in the country has however continued to be very competitive. The number of Banks increased from eleven a year ago to thirteen by the end of December 2009. The overall condition in terms of capital adequacy has been satisfactory even though the Industry's average risk weighted capital adequacy ratio dropped from 35.9% in December 2008 to 18.1% at the end of December 2009. Profitability for the industry registered a significant decline from the previous years.

Your Bank's Performance

As forecasted in the previous year, 2009 has indeed been very challenging for Trust Bank. However, it has also been very rewarding. The Bank remained focused on growing its core commercial banking business, namely retail and corporate banking. Despite the growing competition which has resulted in increased choice for customers, our strategy of providing easy, safe and accessible banking, coupled with our focus on delivering products and prices that meet our customers' expectations has helped us improve our overall market share. Trust Bank Ltd, by virtue of the strength of its financial position, branch networks and products, has once again succeeded in maintaining its position as the most profitable bank and also the Bank with the largest balance sheet in the Industry.

The results this year show a resilient revenue performance with total operating revenue after interest expense increasing by 6% from D330Million to D349Million. Total assets increased by 7% from D2.8 billion to D3 billion with investments, lending and tangible fixed assets growing by 32%, 3% and 22% respectively. Deposits increased by 13% whilst Capital and Reserves increased by 4%.

Profit after tax declined from D99M to D65M this year mainly due to an increase in provision for loan losses as compared to the previous year. The significant rise in our impairment levels is largely caused by the impact of the economic deterioration during the year. This affected corporate cash inflows for some of our major customers who have had their businesses facing varying degrees of stress. Prudential guidelines made it necessary to recognize this fact in our financial statements by ensuring that appropriate provisions have been made. We however wish to reassure you, our shareholders, that this significant downgrading of customer accounts is merely to ensure compliance with best practice and the prudential requirements of our regulators but it does not, in any way, mean that these amounts are not recoverable. Impairment peaks following the low point of a recession, while undesirable, remain a hazard of the trade. Management is conscious of the fact that there are two competing elements in the Bank's credit administration system, both of which directly affect profitability. Magnifying the Bank's credit portfolio is the first element which the Bank has been actively working on over the years and which will be further enhanced by the recent development of The Credit Reference Bureau. Keeping the portfolio clean is the second and equally important element. The Bank is therefore set to drive active recovery efforts in order to improve the state of its portfolio within the shortest possible time.

In the domain of geographical expansion, the Bank continues to take steps to grow the network of branches and it gives me pleasure to announce that with the opening of our branches in Serrekunda market and Bundung, we now have a network of 15 branches which are diversely spread across the country. Latrikunda and Soma operations were also moved to newly constructed and magnificent buildings owned by the Bank. All of this is part of our drive to improve the banking experience of our customers. All of our branches are interconnected giving our customers the benefit of conducting real time transactions at any branch of their choice.

There have also been significant activities in retail banking activities. 2009 saw the introduction of our long awaited Automated Teller Machines. Nine machines have already been commissioned with a tenth on the way giving us the highest number of ATMs in the industry. The Bank has also developed new value added products such as SMS and E Mail

alerts which afford our customers the comfort of being alerted whenever transaction hit their accounts. The cash receipting system is also a new product that ensures that customer transactions are posted real time and customers are provided with system generated receipts for their records. These new products are an addition to the products introduced in 2008 and all are geared towards giving our customers control over the management of their accounts and providing them with additional comfort that their funds are safe.

Our People

The Bank's policy on employee remuneration continues to be based on a "reward methodology" that links remuneration to the performance and potential of an individual. In 2009, the Bank revised its pay scale upwards with pay increases ranging from 10% at the upper level to 20% at the lower level. On behalf of all the members of the Board, I wish to say a big thank you to all our staff for their continued service and support both to the Institution and to our customers. As always, I am humbled by the fact that you chose Trust Bank and some of you refuse to be swayed even by more attractive offers from the competition. I appreciate your selflessness and hard work and assure you of the Bank's commitment to ensuring that your welfares are always of utmost priority. Together, I am confident that we can create significant opportunities for additional growth and personal development within and outside of Trust Bank.

Corporate Social Responsibilities

Corporate Social Responsibility has always played a major part in supporting Trust Bank's business strategy. It is our believe that investing in the Communities in which we operate not only creates economic value but also makes a positive social contribution that helps to reinforce customer and brand loyalty. In 2009, Trust Bank carried out further works at the RVTH Sanatorium at a cost of D1M. Overall, the Bank spent over D1.4M in support of the Health sector.

Almost D0.4 M was spent in support of the Youth and Sports sector through donations in aid of Secondary School sports, private and public sector football tournaments as well as to the National Youth Service Scheme.

In the field of education, the Bank donated D1M to the Rotary Club of Banjul to support their laudable effort to build and equip a science laboratory for the use of all schools in the Greater Banjul Area. As part of the annual Excellence in the Millennium Award Scheme, Trust Bank again awarded prizes to deserving students who excelled in their ninth grade Gambia Basic Education Certificate Examinations (GABECE). This year, the Bank went a step further by also awarding prizes to the Secondary Schools that produced these student awardees. In total, over D1.3M was spent in support of Education.

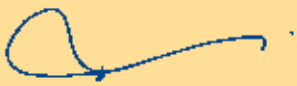
Outlook

Notwithstanding the challenges faced in 2009, it was still a year of substantial achievement which heralded an even more significant growth in the Bank's core business and financial standing. We however believe that there is significant room for improvement and additional growth. Challenges will continue to arise from all angles ranging from the international environment to the local environment, from competition for customers and staff, from development of products and networks, from delinquent loans to lengthy recovery processes. We believe it is now time to see these not as challenges but opportunities which can be exploited by leveraging on the Bank's human and financial resources. Your Bank has grown over the years to become a strong Bank. We have the muscles to flex to ensure that we remain on top and that is where we aim to remain. We look forward to meeting the challenges of 2010 head on.

Acknowledgements

I wish to acknowledge Dr. Alhagie Cherno Jagne, our Senior Manager for the Remedial Department, who retired early this year. I thank him for giving years of very loyal service to Trust Bank Ltd. and wish him well in all his future endeavors.

Dear Shareholders, my fellow Directors, Management and Staff of Trust Bank Ltd and our esteemed Customers, I wish to conclude by saying thank you to all of you for your continued support and patronage. May the Almighty continue to guide us, as we forge ahead for the common interest of our beloved Trust Bank Ltd.



Pa Macoumba Njie
MANAGING DIRECTOR

TBL – A YEAR OF CONTINUAL PROGRESS

In the year 1997 when Trust bank came into being there were just 5 banks in The Gambia. Most of these banks were located in the greater Banjul Area and the total number of bank branches did not exceed 20. Bank head office branches closed for the day at 1300, their branches closed at 1230 and reopened from 1600 to 1830. Computerization was already a reality but neither widespread nor versatile.

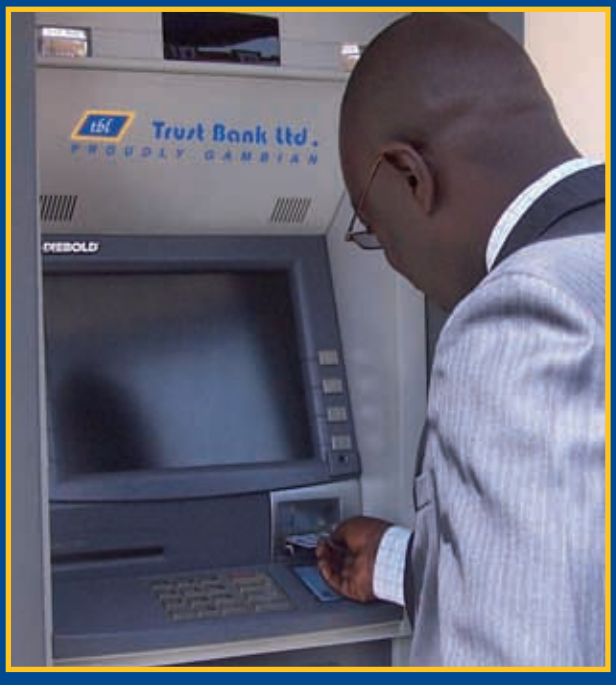
The market was far from saturated and the banking industry had all the hallmarks of a sellers' market. Customers had limited choice and had to accept most of what was dished out from the banks irrespective of its suitability or the lack of it. There was limited scope for telecommunication and interaction between the bank and its customer was more transactional than customer-centric. The product range of banks was very limited because banks were more preoccupied with efficiency from their own perspective than providing specifically targeted products to satisfy customer needs.

Financial sophistication was not very high and customers made very few burdensome demands from their banks.

These were the realities of the banking industry on the day that Trust bank was born when we made a solemn, sincere and very challenging pledge to become a highly successful Gambian bank offering world class products and services brought to the doorstep of our customers.

Since then we have worked diligently and persistently to make this promise a reality. We know that a lot of work still needs to be done but today we are proud to say that our bank has played an incomparable and unparalleled role in changing the financial services landscape of The Gambia. In so doing we have given our owners excellent returns, become the highest employer in the industry and contributed immensely to the socio-economic development of this country while always staying true to the values that we have held since inception which have so endeared us to the market.

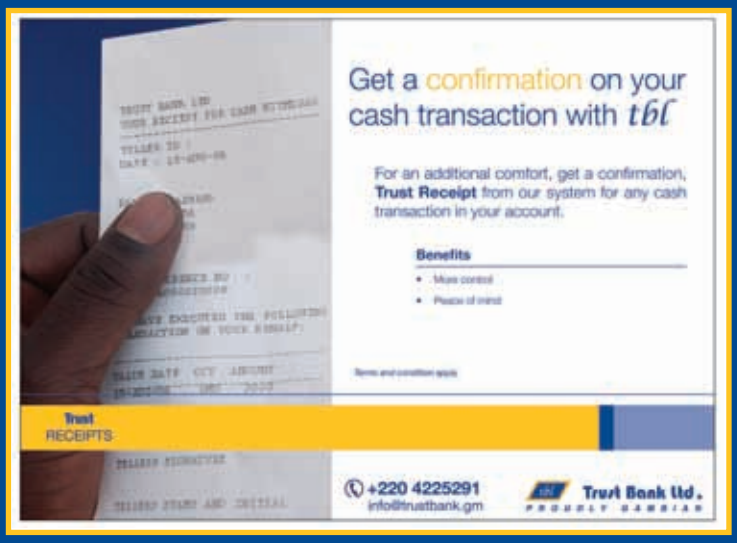
- Today we are **open for business** from 0800 to 1600 (Monday to Friday) and 0900 to 1300 on Saturdays.
- Today we operate from **fifteen branches** spread all around the country with a presence in almost all the regions.
- Today we have a robust **online banking** platform that allows access to our services through the internet.



- Today we have **10 ATM machines** in 9 of our branches and a 10th one strategically located at the Kairaba Shopping Centre on the Kairaba Avenue.
- Today we have a **Point of Sale** payment system that allows our customers to effect payments by swiping their **Quick Cash** card through terminals installed at selected partner merchants around the Greater Banjul Area.
- Today we have the **Trust Bank SMS Banking** service, the most comprehensive and resourceful of its kind in our sub-region.
- Today we have the **Trust Alerts** that send an automatic SMS or email to a customer whenever there is any transaction on their accounts. The feedbacks we have received from the market suggest that this one is fast becoming a crowd favorite. It gives the customer the assurance that he will be the first one to know whenever there is any movement in or out of their account. Information is power and with the Trust Alerts we have really raised the bar in our quest to empower our customer with **real time** information.
- Today we have the **Trust receipts** which, not only provides information but does so in a way that tells our customers that their money has reached its intended destination without a shred of ambiguity. Fraud and wrong entries have always been an undesirable part of banking reality and it is incumbent on all well-run banks to continuously reassure its clientele as to our unwavering commitment to our fiduciary responsibility. With two diverse bodies like the Central of The Gambia and The Ghana Stock Exchange regulating our activities, our customers continue to be reassured of our standing. In the same vein we look at our conventional receipts and the **Trust receipt** as an additional source of comfort.

Our bank continues to provide **core banking** products with more and more commitment and conviction just like the automobile industry continues to provide vehicles that take you from A to B. Also, just like the mobile phone industry makes it possible for us to make and receive calls.

With both of these industries additional features have provided safety, comfort and convenience although not necessarily part of their core product. In the same vein our bank remains passionate about its core activities and there is no doubt that the cumulative effects of the augmentations witnessed since our inception has made us unrecognizable from the Trust Bank of 1997. We believe strongly that this passion will propel us to a level that, the Trust Bank of 2020 will be positively unrecognizable from that of 2010.



DIRECTORS

Mr. Ken Ofori-Atta	Chairman
Mr. Pa Macoumba Njie	Managing Director
Mr. Tumbul Danso	Member *(up to September 2009)*
Mr. Bai Matarr Drammeh	Member
Mr. Saibatou B. Faal	Member *(from December 2009)*
Mr. Edward Graham	Member
Mr. Franklin A. Hayford	Member
Mrs. Angela Andrews-Njie	Member
Mr. Mustapha Njie	Member
Mr. Momar Samba	Member

COMPANY SECRETARY

Mrs. Njilan Senghore Njie

AUDITORS

PKF
Accountants and Business Advisers
3-4 Ecowas Avenue
Banjul, The Gambia

REGISTERED OFFICE

Trust Bank Ltd.
3/4 Ecowas Avenue
Banjul, The Gambia

SOLICITORS

Mary Abdoulie Samba
29 Independence Drive
Banjul, The Gambia

REGISTRARS

Merchant Bank Ltd.
57 Examination Loop, North Ridge
Accra, Ghana

BANKERS

Central Bank of The Gambia
The Gambia

Commerzbank AG
Germany

Credit Suisse
Zurich

Den Danske Bank
Denmark

Den Norske Bank
Norway

Ecobank
Senegal

Fortis Bank
Belgium

Ghana International Bank
UK

HSBC Bank Plc
UK

HSBC Bank USA
USA

HSBC Bank Plc
South Africa

ING Bank
Amsterdam

Royal Bank of Canada
Canada

Skandinaviska Ensklilda Banken
Sweden

Unicredito Italiano
Italy

DIRECTOR'S REPORT

The Directors of the company present the audited financial statements and corporate results of Trust Bank Limited (The Gambia) for the year ended 31st December 2009.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Companies Act 1955 requires the directors to prepare the financial statements for each financial year which give a true and fair view of the state of affairs of the company and of its profit or loss for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1955 and the Banking Act 2009. They are responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

PRINCIPAL ACTIVITIES OF THE COMPANY

The company provides banking services to the general public in accordance with the regulations of the Central Bank of The Gambia and the Banking Act 2009.

RESULTS

The results of the company are as detailed in the accompanying financial statements.

The directors have recommended a final dividend of D0.45 per ordinary share for the year ended 2009. The final dividend of D0.45 per share together with the interim dividend paid of D0.45 per share, gives a total dividend of D0.90 for the year 2009 compared with D1.30 for the year 2008.

FIXED ASSETS

The tangible fixed assets of the company are as detailed in note 13 of the financial statements. There has not been any permanent diminution in the value of the fixed assets and as a result a provision has not been deemed necessary.

EMPLOYEES

The number of employees and the costs associated with these employees is as detailed in note 4.

DONATIONS

During the year the company made charitable donations amounting to D3,874,450. (2008 :D2,217,832)

DIRECTORS AND THEIR INTERESTS

The directors who held office during the year are as shown on page 6. The directors retiring by rotation in accordance with Article 98 of the Articles of Association are Mr. Franklin Hayford, Mr. Bai Matarr Drammeh and Mr. Mustapha Njie. Being eligible, Mr. Franklin Hayford, Mr. Bai Matarr Drammeh and Mr. Mustapha Njie offer themselves for re-election.

The following directors who held office during the year had beneficial financial interest in the shares of the company as detailed below. There have been no changes between the year end and the date of this report.

	Number of Shares held	
	31-Dec-09	31-Dec-08
Mr. Pa Macoumba Njie	**280,092**	280,092
Mr. Bai Matarr Drammeh	**250,000**	250,000
Mr. Mustapha Njie	**20,000**	20,000
Mr. Tumbul Danso	**30,000**	30,000
Mrs. Angela Andrews-Njie	**10,000**	10,000
Mr. Franklin A. Hayford	**4,386**	4,386
	594,478	594,478

CORPORATE GOVERNANCE

The company's board consists of nine members, eight of whom are non executive directors. The board meets every quarter to review strategic matters relating to the operations of the Bank. The management team meets weekly to review progress made in implementing strategy. A credit committee consisting of senior management meets to review credit applications.

GOVERNANCE COMMITTEE

A corporate governance sub committee has also been established which examines at compliance issues with both local and international legislation, regulations, and best practices which impact on the bank. The members of this committee are as follows:

- Mrs. Angela Andrews-Njie *Chairperson*
- Mr. Ken Ofori-Atta *Member*
- Mr. Momar Samba *Member*

Additionally, in line with good corporate governance the board has the under mentioned committees consisting of Non Executive Directors and one Executive Director (The Managing Director):

AUDIT COMMITTEE

This committee has the responsibility to review and make recommendations to the Board on all matters relating to audit, financial control and reporting processes. The members are:

- Mr. Franklin A. Hayford *Chairman*
- Mr. Edward Graham *Member*
- Mrs. Angela Andrews-Njie *Member*

STRATEGY COMMITTEE

This committee gives strategic direction for the attainment of Trust Bank Limited's corporate vision and objectives aimed at maximising shareholder value through growth and development. The members are:

- Mr. Ken Ofori-Atta *Chairman*
- Mr. Mustapha Njie *Member*
- Mr. Pa Macoumba Njie *Co-opted Member*

REMUNERATION COMMITTEE

This committee has the responsibility to determine the remuneration of Executive Management and set criteria for determining general staff remuneration. The members are:

- Mr. Edward Graham *Chairman*
- Mr. Bai Matarr Drammeh *Member*
- Mr. Franklin A. Hayford *Member*

INFRASTRUCTURE DEVELOPMENT COMMITTEE

This committee is responsible for all major construction works and projects undertaken by the bank. The members are:

- Mr. Mustapha Njie *Chairman*
- Mr. Saibatou B. Faal *Member*
- Mr. Pa Macoumba Njie *Co-opted Member*

AUDITORS

The auditors, PKF, having indicated their willingness, will be proposed for re-appointment in accordance with Section 155(2) of the Companies Act 1955.

By order of the Board of Directors

Company Secretary

Date: 22nd March 2010

INDEPENDENT AUDITOR'S REPORT

To the Members of Trust Bank Gambia Limited

We have audited the accompanying financial statements of Trust Bank Gambia Limited, which comprise the balance sheet as at 31st December 2009, and the income statement, statement of changes in equity and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

DIRECTORS RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The directors are responsible for the preparation and the fair presentation of these financial statements in accordance with the Companies Act 1955 and the Banking Act 2009. This responsibility includes maintaining internal control relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements, plan and perform the audit to obtain reasonable, assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant estimates made by the directors, as well as evaluating the overall presentation of the financial statement.

We believe that the audit evidence that we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

OPINION

In our opinion, the financial statements give a true and fair view of the financial position of the company as of 31st December 2009, and of its financial performance and its cash flows for the year then ended and have been properly prepared in accordance with the requirements of the Companies Act 1955 and the Banking Act 2009.

PKF

PKF
Accountants and business advisers
Registered Auditors
Banjul
The Gambia

Date: 24th March 2010

For the year ended 31 December 2009

	Notes	**31-Dec-09**	31-Dec-08
		D'000	D'000
Interest income	*2*	**329,720**	276,755
Interest expense	*3*	**(124,390)**	(109,854)
Net interest income		**205,330**	166,901
Fees and commission income		**78,586**	76,950
Foreign exchange revenue		**54,303**	69,761
Other revenue		**10,631**	16,148
		143,520	162,859
Total operating revenue less interest expense		**348,850**	329,760
Personnel costs	*4*	**(68,501)**	(52,770)
General and administration cost		**(105,205)**	(91,062)
Depreciation and amortisation		**(35,214)**	(32,562)
		(208,920)	(176,394)
Operating profit		**139,930**	153,366
Provision for credit losses	*10a*	**(31,629)**	(5,997)
Profit before tax	*5*	**108,301**	147,369
Income tax expense	*6*	**(43,353)**	(47,543)
Profit for the year		**64,948**	99,826

Basic earnings per share (bututs)	*7b*	**108**	166
Diluted earnings per share (bututs)	*7b*	**108**	166
Total dividend per share for the year (bututs)		**90**	130

The notes on pages 22 to 30 form an integral part of these financial statements.

BALANCE SHEET

As at 31 December 2009

	Notes	31-Dec-09 D'000	31-Dec-08 D'000
ASSETS			
Cash and bank balances	8	**365,176**	445,812
Investments	9	**1,009,490**	764,372
Loans and advances	10	**1,102,961**	1,073,516
Other assets	12	**209,037**	249,172
Taxation	6a	**–**	18,975
Tangible fixed assets	13	**252,694**	207,284
TOTAL ASSETS		**2,939,358**	2,759,131
LIABILITIES			
Issued capital	16	**60,000**	60,000
Statutory reserves		**108,206**	98,464
Revaluation surplus		**70,588**	70,588
Share premium		**5,000**	5,000
Profit and loss reserve		**37,342**	36,136
CAPITAL AND RESERVES		**281,136**	270,188
Deposits	14	**2,477,150**	2,196,343
Taxation	6a	**9,378**	–
Dividend payable	7a	**28,380**	46,174
Other liabilities	15	**143,314**	246,426
		2,658,222	2,488,943
TOTAL EQUITY AND LIABILITIES		**2,939,358**	2,759,131

These financial statements were approved by the Board of Directors on 22nd March 2010, and were signed on their behalf by:

Chairman

Managing Director

Director

Secretary

The notes on pages 22 to 30 form an integral part of these financial statements.

STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2009

	Called up issued share capital	Share premium	Statutory Reserve	Profit & Loss account	Revaluation Reserve	Total
	D'000	D'000	D'000	D'000	D'000	D'000
At 1 January 2009	60,000	5,000	98,464	36,136	70,588	**270,188**
Profit for the year	–	–	–	64,948	–	**64,948**
Transfers	–	–	9,742	(9,742)	–	**–**
Dividends paid & proposed	–	–	–	(54,000)	–	**(54,000)**
At 31 December 2009	**60,000**	**5,000**	**108,206**	**37,342**	**70,588**	**281,136**

The Central Bank of the Gambia requires all licensed commercial banks that meet the minimum capital and statutory ratio of 1:1 to transfer 15% of their annual profits to statutory reserve. Accordingly, an amount of D9.7 Million (2008: D14.5 Million) has been transferred this year in accordance with this guideline.

The notes on pages 22 to 30 form an integral part of these financial statements.

CASH FLOW STATEMENT

For the year ended 31 December 2009

	Notes	31-Dec-09 D'000	31-Dec-08 D'000
Reconciliation of operating profit to cash inflow from operating activities			
Operating profit before tax		**108,301**	147,369
Depreciation charge		**35,214**	32,562
Profit on disposal of fixed assets		**(521)**	(837)
Decrease/(Increase) in operating assets	17	**10,690**	(167,249)
Increase in operating liabilities	18	**219,176**	112,913
Increase in equity investments		**(2,800)**	–
Cash inflow from operating activities		**370,060**	124,758
Taxation			
Tax paid	6a	**(15,000)**	(51,490)
Capital expenditure			
Proceeds from sale of fixed assets		**845**	1,096
Purchase of tangible fixed assets	13	**(80,948)**	(42,859)
Financing activities			
Dividend paid	7a	**(71,794)**	(55,844)
INCREASE/(DECREASE) IN CASH		**203,163**	(24,339)
Cash and cash equivalents at beginning of the year		**1,110,724**	1,135,063
CASH AND CASH EQUIVALENTS AT 31ST DECEMBER 2009		**1,313,887**	1,110,724
REPRESENTED BY:			
Cash and bank balances	8	**365,176**	445,812
Short-term investments	9	**957,495**	715,177
Cash and bank balances overdrawn	15	**(8,784)**	(50,265)
		1,313,887	1,110,724

The notes on pages 22 to 30 form an integral part of these financial statements.

NOTES – forming part of the financial statements

1. ACCOUNTING POLICIES

The company adopted the following accounting policies which have been consistently applied during the year in accounting for items that are considered material in relation to the financial statements.

a) Accounting convention

The financial statements have been prepared under the historical cost convention in accordance with Generally Accepted Accounting Principles and relevant provisions of Schedule 8 of the Companies Act 1955.

b) Interest income

Interest income comprises interest on loans, advances, treasury bills and loans and is accounted for on an accrual basis. In respect of loans and advances, recognition of interest income ceases when payment of interest or principal is in doubt and any interest already recognised during the accounting period is reversed. Interest is thereafter included in income only when received.

c) Loans and advances

Loans and advances are stated after deduction of applicable unearned income and provisions for possible credit losses. Provision for bad and doubtful debts are held in respect of loans and advances taking into consideration both specific and general risks.

Provision against loans and advances are based on an appraisal of the loan portfolio. Specific provisions are made where the repayment of identified loans is in doubt and reflect an estimate of the amount of loss expected.

Provisions made during the year less amounts released and recoveries of advances previously written off are charged as a separate amount in the profit and loss account.

Advances are written off when the extent of any loss has been confirmed.

d) Tangible fixed assets

Tangible fixed assets are stated at cost less any depreciation accumulated to the balance sheet date.

Depreciation of tangible fixed assets is calculated and charged to the profit and loss account on a straight line basis by reference to the expected useful lives of the assets at the following rates:

	Rate
Land & Buildings	**2%–4%**
Machines and Equipment	**20%**
Furniture and Fittings	**10%–20%**
Motor Vehicles	**33.3%**

Expenditure incurred to replace a component of an item of tangible fixed assets that is accounted for separately, including major inspection and overhaul expenditure is capitalised and depreciated when the asset becomes operational in the business. Other subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the item of tangible fixed assets. All other expenditure of a revenue nature is charged to the profit and loss account as incurred.

e) Treasury bills

Treasury bills are stated at maturity on the balance sheet date. Credit is taken for related income in the period when it is receivable.

The bank was granted approval by the Central Bank of The Gambia to act as a primary dealer in Gambia Government Treasury Bills and Central Bank bills in return for a fee of 0.25% of the face value of bills sold to the general public.

f) Foreign currencies

Transactions in foreign currencies are translated to Dalasi at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated to Dalasi at the bank's mid-rate of exchange ruling on the Balance Sheet date of D26.88/$,D39.69/⇔,D43.24/£. Foreign exchange differences arising on translation are recognised in the profit and loss account.

g) Employee benefits

Obligations for contributions to the Social Security and Housing Finance Corporation retirement benefits plan is recognised in the profit and loss account as incurred.

h) Provisions

A provision is recognised in the balance sheet when the company has a legal or constructive obligation as a result of a past event and it is probable that an outflow of economic benefits will be required to settle the obligation.

i) Income tax

Income tax on the profit or total revenue for the year comprises current tax and is recognised in the profit and loss account.

j) Cash and cash equivalents

For the purpose of the cashflow statement, cash and cash equivalents include cash in hand, balances held with correspondent banks, balances held with the Central Bank of The Gambia and investments in treasury bills.

k) Impairment of assets

Assets that have an indefinite useful life are not subject to amortisation and are tested for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

2. INTEREST INCOME

	31-Dec-09	31-Dec-08
	D'000	D'000
Interest on commercial advances	**214,034**	180,314
Interest on treasury bills and bonds	**115,435**	91,711
Nostros and interbank lending	**251**	4,730
	329,720	276,755

3. INTEREST EXPENSE

	31-Dec-09	31-Dec-08
	D'000	D'000
Interest on current accounts	**3,733**	4,612
Interest on savings accounts	**53,463**	48,757
Interest on time deposits	**66,940**	53,217
Nostros and interbank borrowing	**254**	3,268
	124,390	109,854

4. PERSONNEL COSTS

	31-Dec-09	31-Dec-08
	D'000	D'000
Wages and salaries	**44,556**	35,911
Social security costs	**5,413**	4,203
Other employment costs	**18,532**	12,656
	68,501	52,770

The average number of employees during the year including Executive Directors was as follows:

	31-Dec-09	31-Dec-08
Executive Director	**1**	1
Senior Management	**3**	3
Middle Management	**22**	20
General Staff	**241**	214
	267	238

5. PROFIT BEFORE TAXATION

	31-Dec-09 D'000	31-Dec-08 D'000
Profit before taxation is stated after charging/(crediting)		
Auditor's remuneration	**558**	485
Central Bank of The Gambia Penalty Charges	**–**	605
Gains on disposal of fixed assets	**(521)**	(837)

6. INCOME TAX EXPENSE

	31-Dec-09 D'000	31-Dec-08 D'000
Company tax provision:		
(based on 35% of taxable profits)	**43,353**	48,714
Overprovision from prior years	**–**	(1,171)
	43,353	47,543

The tax on the company's chargeable profit differs from the theoretical amount that would arise using the basic tax rate of the company as follows:

	31-Dec-09 D'000	31-Dec-08 D'000
Profit before tax	**108,301**	147,369
Tax calculated at a rate of 35% (2008: 35%)	**37,906**	51,579
Tax effect of expenses not deductible for tax purposes		
Depreciation	**12,325**	11,397
Provision for bad debts disallowed	**8,908**	–
Others	**223**	201
Tax effect of expenses deductible for tax purposes		
Capital allowances	**(16,009)**	(14,463)
	43,353	48,714

Reconciliation of effective tax rate

	31-Dec-09 %	31-Dec-08 %
Income tax using the domestic tax rate	**35.00**	35.00
Tax effect of expenses not deductible for tax purposes		
Depreciation	**11.38**	7.73
Provision for bad debts disallowed	**8.23**	–
Others	**0.21**	0.14
Tax effect of expenses deductible for tax purposes		
Capital allowances	**(14.78)**	(9.81)
	40.04	33.06

6a. INCOME TAX LIABILITY

	31-Dec-09 D'000	31-Dec-08 D'000
Balance at the beginning of the year	**(18,975)**	(15,028)
Charge for the year	**43,353**	47,543
Amount paid during the year	**(15,000)**	(51,490)
Tax liability/(asset) at the year end	**9,378**	(18,975)

7. DIVIDEND

	31-Dec-09 D'000	31-Dec-08 D'000
Interim paid: D0.45 per share on 60,000,000 ordinary shares (2008: D0.55 bututs on 60,000,000 shares)	**27,000**	33,000
Final proposed: D0.45 per share on 60,000,000 ordinary shares (2008: D0.75 on 60,000,000 shares)	**27,000**	45,000
	54,000	78,000

7a. DIVIDEND PAYABLE

	31-Dec-09 D'000	31-Dec-08 D'000
Balance at the beginning of the year	**46,174**	24,018
Charge for the year	**54,000**	78,000
Amount paid during year	**(71,794)**	(55,844)
Dividend payable at the year end	**28,380**	46,174

7b. EARNINGS PER SHARE

Basic Earnings Per share (bututs)	**108**	166
Diluted Earnings Per share (bututs)	**108**	166
Weighted Average number of shares used in calculating Basic eps	**60,000,000**	60,000,000
Weighted Average number of share used in calculation Diluted eps	**60,000,000**	60,000,000

8. CASH AND BANK BALANCES

	31-Dec-09 D'000	31-Dec-08 D'000
Balances with Central Bank of The Gambia	**164,597**	179,356
Balances with foreign banks	**109,239**	202,480
Cash in hand – local	**71,039**	50,883
Cash in hand – foreign	**20,301**	13,093
	365,176	445,812

9. INVESTMENTS

	Notes	31-Dec-09 D'000	31-Dec-08 D'000
Short-term			
Treasury Bills		**927,495**	701,777
Interbank lending		**30,000**	–
Ventures and Acquisitions		**–**	13,400
		957,495	715,177
Fixed asset			
Unquoted Companies	*9a*	**51,995**	49,195
		1,009,490	764,372

9a. D3.350 million out of this amount represents the cost of the bank's equity investment in Home Finance Company Limited, a company incorporated in The Gambia.

The balance of D48.6million represents the cost of acquiring 20% of the shareholding of International Bank of Liberia Ltd (IBL). As a result of an increase in the minimum share capital requirement of IBL for which the Bank did not subscribe, the equity stake has reduced from 20% to 15.1%.

10. LOANS AND ADVANCES

	31-Dec-09 D'000	31-Dec-08 D'000
Loans and Advances	**249,091**	267,713
Overdrafts	**986,321**	980,984
	1,235,412	1,248,697
Less:		
Specific provision for credit losses	**(100,730)**	(122,625)
Interest in suspense	**(21,308)**	(41,848)
General provision	**(10,413)**	(10,708)
	1,102,961	1,073,516

10a. SPECIFIC PROVISIONS FOR CREDIT LOSSES

	31-Dec-09 D'000	31-Dec-08 D'000
Balance at the Beginning of the year	**133,333**	136,136
Provisions during the year	**31,629**	5,997
Recoveries/(write off)	**(53,819)**	(8,800)
Balance at the End of Year	**111,143**	133,333

11. RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operating decisions, or one other party controls both.

Subsidiaries
The Bank had no subsidiaries during the year.

Associated companies
The Bank had no associated companies during the year.

Transactions with Directors and Key Management Personnel
Key management personnel are those persons having authority and responsibility for planning, directing and controlling of an entity; The Bank's key management personnel are the members of the board of directors together with its non-executive director and senior management team.

Compensation
The table below details, on an aggregated basis, key management personel compensation:

	31-Dec-09	31-Dec-08
	D'000	D'000
Directors board fees	**1,262**	1,125
Directors sitting fees	**440**	303
Senior Management Salaries	**4,447**	4,103
Senior Management Pension Contributions	**918**	735
	7,067	6,266

Loans
In the ordinary course of business, the Bank provides loans to Directors or companies where a Director is also related. These loans are made on substantially the same criteria and terms as those prevailing at the time for transactions with other persons.

Details of transactions between directors and key management personel (and their connected persons) and the Bank are as follows:

	31-Dec-09	31-Dec-08
	D'000	D'000
Loans and Overdrafts to Directors and companies they have equity interest in	**177,036**	145,000
Loans and Overdrafts to Senior Management	**537**	914
	177,573	145,914

Impairment losses of D17 Million have been recorded against balances outstanding from directors and consequently, specific provisions for loan losses amounting to D4.2M and interest suspended of D0.7 Million have been made for impairment losses on these balances at the year end (2008: Nil).

No Provisions have been recognised in respect of loans given to senior management (2008: Nil).

12. OTHER ASSETS

	Notes	31-Dec-09 D'000	31-Dec-08 D'000
Bills discounted		**73,235**	40,910
Inter branch accounts		**20,743**	65,004
Prepayments		**8,537**	4,967
Western Union clearing		**4,041**	3,730
Stationery stock		**8,051**	5,624
Share Deals Account		**–**	74,748
Unpaid shares	*12a*	**74,567**	–
Others		**19,863**	54,189
At end of year		**209,037**	249,172

12a. During the year, shares in the Bank's Share Deals account were purchased by the Employee Share Ownership Trust (ESOT). The balance shown here is the cost of the shares yet to be paid for by the ESOT. The Over the Counter (OTC) price of the shares in The Gambia is D20 while The Ghana Stock Exchange price as at 31st December 2009 was Ghana Cedis 1.33 (D24.56).

13. TANGIBLE FIXED ASSETS

	Work in Progress D'000	Premises D'000	Machines & Equipment D'000	Furniture & Fittings D'000	Motor vehicles D'000	**Total D'000**
Cost						
At 01-Jan-09	20,949	126,143	130,014	15,711	16,992	**309,809**
Additions	67,336	1,135	7,141	1,574	3,762	**80,948**
Transfers	(65,469)	18,970	46,267	232	–	**–**
Disposal	–	–	(355)	(57)	(3,124)	**(3,536)**
At 31-Dec-09	**22,816**	**146,248**	**183,067**	**17,460**	**17,630**	**387,221**
Accumulated depreciation						
At 01-Jan-09	–	4,883	78,040	10,095	9,507	**102,525**
Charge for the year	–	3,239	24,727	2,398	4,850	**35,214**
Disposals	–	–	(254)	(38)	(2,920)	**(3,212)**
At 31-Dec-09	**–**	**8,122**	**102,513**	**12,455**	**11,437**	**134,527**
Net book value						
At 31-Dec-09	**22,816**	**138,126**	**80,554**	**5,005**	**6,193**	**252,694**
At 31-Dec-08	20,949	121,260	51,974	5,616	7,485	207,284

A professional valuer, Francis Thomas Jones Associates, revalued the bank's freehold and leasehold properties in Banjul, Farafenni, Bakoteh, Bakau and Brikama in January 2008, on an open market basis. The resulting surplus was transferred to a revaluation reserve account as shown on the balance sheet.

Work in progress represents amounts so far spent on projects embarked upon by the Bank that are yet to be completed and brought into use. D18M is in respect of building projects for additional branches and D4M is in respect of additions to the Bank's information technology infrastructure.

14. CUSTOMER DEPOSITS

	31-Dec-09 D'000	31-Dec-08 D'000
Current accounts	**758,353**	744,550
Fixed deposits	**560,735**	457,607
Savings accounts	**1,158,062**	994,186
	2,477,150	2,196,343

15. OTHER LIABILITIES

	31-Dec-09 D'000	31-Dec-08 D'000
Balances with foreign banks	**8,784**	50,265
Due to customers on deposits	**42,051**	35,422
Trade finance liabilities	**425**	770
Other creditors and accruals	**92,054**	159,969
	143,314	246,426

16. SHARE CAPITAL

	No. of shares	31-Dec-09 D'000	31-Dec-08 D'000
Authorised:			
Ordinary shares of D1.00 each	200,000,000	**200,000**	100,000

	No. of shares	31-Dec-09 D'000	31-Dec-08 D'000
Issued and fully paid:			
At beginning of year			
Ordinary shares of D1.00 each	60,000,000	**60,000**	60,000
At end of year	60,000,000	**60,000**	60,000

17. INCREASE IN OPERATING ASSETS

	31-Dec-09 D'000	31-Dec-08 D'000
Funds advanced to customers	**(29,445)**	(206,907)
Increase in special provisions	**–**	(28,414)
Other assets	**40,135**	68,072
At end of year	**10,690**	(167,249)

18. INCREASE IN OPERATING LIABILITIES

	31-Dec-09 D'000	31-Dec-08 D'000
Deposits from customers	**280,807**	179,220
Other liabilities	**(61,631)**	(66,307)
At end of year	**219,176**	112,913

19. CONTINGENT LIABILITIES

The following are shown off the company's balance sheet and relate to items, which may result in ultimate liabilities to the bank in subsequent periods.

	31-Dec-09 D'000	31-Dec-08 D'000
Bonds and guarantees	**42,983**	32,318
Letters of credit	**5,017**	2,798
	48,000	35,116

The bank is engaged in various litigations as part of its loan recovery operations which is being pursued at the courts by retained solicitors. A judgement of D245,070 which was awarded against the Bank has been fully paid. There are no further judgement claims against the bank although cases in which the bank is acting as defendant could result in potential liabilities. The bank's solicitors are of the view that no provisions should be made until judgement is awarded against the bank.

20. CAPITAL COMMITMENTS

	31-Dec-09 D'000	31-Dec-08 D'000
Authorised by the Board but not contracted	**10,500**	–
Authorised by the Board and contracted	**10,282**	13,292
	20,782	13,292

General and administration cost

	31-Dec-09 D'000	31-Dec-08 D'000
Advertising and publicity	**8,547**	8,807
Audit fees	**727**	576
Bad debts written off	**9,043**	387
Bank charges	**685**	618
CBG Penalties	**–**	605
Computer consumables	**1,123**	791
Consultancy fees	**3,617**	2,427
Currency shipment costs	**88**	93
Deceased staff expenses	**40**	234
Directors fees	**1,702**	1,428
Electricity	**6,801**	6,540
Entertainment	**778**	170
Insurance premium	**1,436**	1,438
Legal and professional fees	**389**	581
Losses and Chargeoffs	**7,273**	8,361
Management Fees	**–**	6,399
Motor vehicle expenses	**3,343**	2,208
National education levy	**50**	50
Other office expenses	**3,411**	3,537
Postage and DHL	**349**	340
Printing and Stationery	**4,080**	3,047
Rent and rates	**3,278**	4,322
Repairs and maintenance property, equipment, generators etc	**8,394**	10,368
Security	**3,021**	2,569
Software and Hardware maintenance costs	**17,476**	7,981
Staff training	**5,816**	4,375
Stock exchange expenses	**680**	541
Subscriptions and Donations	**4,422**	3,566
Telephone/Telex/Swift	**5,705**	6,252
Trade license	**1,470**	1,330
Travel cost	**1,461**	1,121
	105,205	91,062

SHAREHOLDING

Category	No of Shareholders	No. of Issued Shares	% holding
2–5,000	762	694,498	1.16%
5,001–10,000	66	568,650	0.95%
10,001–50,000	142	3,409,754	5.68%
50,001–100,000	22	1,525,376	2.54%
100,001–500,000	20	4,079,222	6.80%
Over 500,000	7	49,722,500	82.87%
Total	1,019	60,000,000	100.00%

Names	No of Shares	% Holding
SSHFC	22,180,276	36.97%
Databank Securities Ltd	13,522,000	22.54%
Trust Bank Employee	5,098,606	8.50%
Ventures & Acquisitions Ltd	3,537,022	5.90%
Gambia Ports Authority	3,346,952	5.58%
Gambia Electrical Co.	1,380,000	2.30%
DSL Trading Portfolio	657,644	1.10%
Hobeika Charbel	320,000	0.53%
Bendavia Travel Agency Ltd	300,000	0.50%
Njie Pa M.M	280,092	0.47%
Aziz Micheal A	250,000	0.42%
Banna Antione	250,000	0.42%
West African Examination Council	210,000	0.35%
Saho Dodou K.	209,000	0.35%
Bai Matarr O. Drammeh	200,000	0.33%
Quantum Net Ltd	200,000	0.33%
Taf Holding Co. Ltd	200,000	0.33%
Arab Gambian Islamic Bank	167,400	0.28%
Sarge Ardy	143,000	0.24%
Sir Dawda Kairaba Jawara	130,000	0.22%
	52,581,992	

WHERE TO FIND US

HEAD OFFICE
3/4 Ecowas Avenue
P O Box 1018
Banjul
Tel: 220-4225777/8/9
Fax: 220-225781
Email: info@trustbank.gm
Website: www.trustbank.gm

AIRPORT
Banjul International Airport
Yundum
Tel: 4472915
Fax: 4472916

BAKAU
Sait Matty Road
Bakau, Cape St. Mary
Tel: 4495486/4494542
Fax: 4496229

BAKOTEH
Tipper Garage
Bakoteh
Tel: 4466378
Fax: 4466373

BANJUL
3/4 Ecowas Avenue
P. O. Box 1018
Banjul
Tel: 4225777/8/9
Fax: 4225781

BARRA
Barra (North Bank Region)
Tel: 5710408
Fax: 5710407

BASSE
Basse (Upper River Region)
Tel: 5668907
Fax: 5668318

BRIKAMA
Brikama (Western Region)
Tel: 4483418
Fax: 4483439

BUNDUNG
Bundung Highway
Tel: 4379313
Fax: 4379314

FARAFENNI
Farafenni (North Bank Division)
Tel: 5735238
Fax: 5735007

KOLOLI
Badala Highway
Tel: 4465303
Fax: 4465304

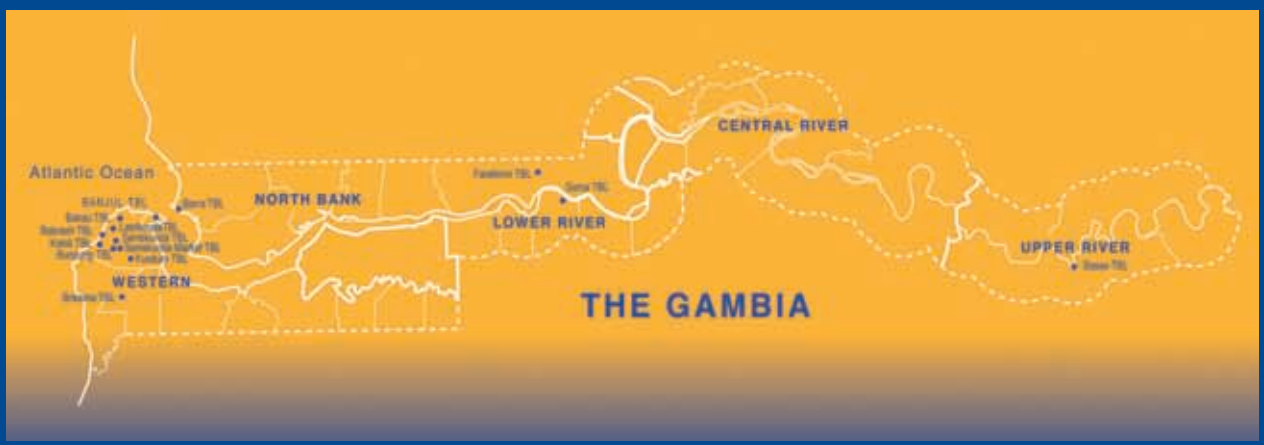
LATRIKUNDA SABIJI
Serrekunda
Tel: 4391780
Fax: 4398524

SERREKUNDA
Mosque Road
Tel: 4399540
Fax: 4399541

SERREKUNDA
Saho Kunda
Tel: 4374076
Fax: 4374075

SERREKUNDA
Westfield Junction
Kanifing
Tel: 4398042/4390156
Fax: 4398039

SOMA
Soma (Lower River Region)
Tel: 5531629
Fax: 5531636



CORRESPONDENT BANKS

COMMERZ BANK AG
FRANKFURT/MAIN,
GERMANY
BIC: COBADEFF

CREDIT SUISSE
CH-8070 ZURICH
SWITZERLAND
BIC: CRESCHZZ80A

DEN DANSKE BANK
OSLO,
NORWAY
BIC: DNBANOKK

DEN NORSKE BANK
OSLO,
NORWAY
BIC: DNBANOKK

ECOBANK SENEGAL
DAKAR,
SENEGAL
BIC: ECOCSNDA

FORTIS BAK SA NV
BRUSSELS,
BELGIUM
BIC: GEBABEBB36A

GHANA INT BANK PLC
1ST FLOOR,
10 OLD BROAD STREET
LONDON
BIC: GHIBGB2L

HSBC BANK NA
NEW YORK,
USA
BIC: MRMDUS33

HSBC BANK PLC
JOHANNESBURG,
SA
BIC: HSBCZAJJ

HSBC BANK PLC
LONDON,
UK
BIC: MIDLGB22

ING BANK
AMSTERDAM,
THE NETHERLANDS
BIC: INGBNL2A

ING BANK
B-1000 BRUSSELS,
BELGIUM
BIC: BBRUBEBB

ROYAL BANK OF CANADA
TORONTO,
CANADA
BIC: ROYCCAT2

SKANDINAVISKA ENSKLILDA BANKEN
STOCKHOLM,
SWEDEN
BIC: ESSESESS

UNICREDITO ITALIANO
MILAN,
ITALY
BIC: UNCRITMM

PROFILE OF RETIRING AND NEW DIRECTORS

Mr. Franklin Hayford

Mr. Hayford is the Resident Director of Databank Securities Ltd, The Gambia. He combines this function with his duties as the General Manager of The Gam Chemists Ltd. Mr. Hayford has been very active in private business and over the years, held the following positions: General Manager of Zingli Manufacturing Company Ltd, Managing Director of The Rice Bow (Gambia) Ltd. He also represents a number of Institutions in The Gambia including Databank Financial Holdings Ltd and SOFTtribe Ltd.

Mr. Hayford holds a BSc degree in Management Sciences from the University of Manchester in U.K.

He joined the Board in September 2000.

Mr. Mustapha Njie

Mr. Njie owns and manages Gambia's leading indigenous construction company TAF CONSTRUCTION LIMITED, which was incorporated in January 1990. After a decade, he consolidated Taf Construction with all his other operations to form TAF HOLDING CO. LTD which has a staff strength of 500 employees.

The Gambia Chamber of Commerce and Industry decorated him with the coveted award of Business Man of the Year 1992/93" and 2004. In 1998, he was honoured with the European Council Global Business Award. Again in November 2004, he received a dual award: Best Small, Medium Micro Enterprise Award in Africa and Honorary Doctorate Degree (PhD) in Global Enterprise Management.

He was also decorated with Insignia of Member of The Republic of The Gambia (MRG) by His Excellency, The President of The Republic of The Gambia.

Mr. Njie was appointed to the Board in September 2000.

Mr. Bai Matarr Drammeh

Mr. Drammeh attended Saint Joseph's University in Pennsylvania USA and George Mason University in Fairfax, Virginia, USA. He has also taken short term diploma courses with the Irish Management Institute in Dublin and Princeton University, USA.

Mr. Drammeh is the founder and a shareholder of Great Alliance Insurance Company. He has held key positions in the private sector such as Trustee of Business Training Center, Member of Council of the University of the Gambia, Board Director of Home Finance Company, Board Director of Daily Observer Company, Board Director of the National Planning Commission. He is currently the Chairman of the Gambia Chamber of Commerce and Industry and the Chairman of Gambia National Insurance Company.

He joined the Board in September 2000.

Mr. Saibatou B. Faal

Mr. Faal is currently the Director of Research and Policy Planning and formulation at the Social Security and Housing Finance Corporation. He has worked in various capacities at the Social Security and Housing Finance Corporation since 1982.

Mr. Faal has a Bachelors degree in Finance with a minor in Actuarial Science and an MSc degree in Actuarial Science.

He was a member of the Trust Bank Ltd. Board of Directors between 2001 and 2006 and resigned to pursue his Master's degree overseas. He rejoined the Board in December 2009.

KEN OFORI-ATTA
Chairman

PA MACOUMBA NJIE
Managing Director

BAI MATARR DRAMMEH
Director

SAIBATOU FAAL
Director

EDWARD GRAHAM
Director

FRANKLIN HAYFORD
Director

ANGELA ANDREWS-NJIE
Director

MUSTAPHA NJIE
Director

MOMAR SAMBA
Director

MANAGEMENT TEAM

From Left to Right – Seated

Momodou Conteh
Assistant General Manager MIS

Ibrahima Salla
General Manager Corporate Dept.

Isha Roche
Head of Dept. Admin & HR

Pa MM Njie
Managing Director

Njilan Senghore- Njie
General Manager Finance & Admin

Oreme Joiner
General Manager Banking Operations

Ndambou Touray
Head of Foreign Operations Dept.

From Left to Right – Standing

Dodou Nyang
Manager Sales & Marketing

Omar Mboob
Senior Manager Finance & Treasury

Momodou Bojang
Senior Manager Finance & Treasury

Kebba Darboe
Senior Manager Recoveries

Momodou L. Sisay
Manager Banjul Branch

Felix Ceesay
Senior Manager Vault Custodian

Momodou Jallow
Manager Serrekunda Branch

Fatou Jobe Faye
Senior Manager Head of Branches

Yahya Corr
Senior Manager Audit

To: All Members of Trust Bank Limited

THE TWELFTH ANNUAL GENERAL MEETING OF TRUST BANK LIMITED TO BE HELD AT KAIRABA BEACH HOTEL ON 11th MAY 2010 AT 3.00 PM.

The Board of Directors will be proposing the following resolutions, which would be put to the Annual General Meeting:

ORDINARY RESOLUTIONS

1. To receive and adopt the Annual Report and Accounts for the year ended 31st December 2009.

   The Board proposes that the Directors Report and Balance Sheet as at 31st December 2009 together with the Profit and Loss Statement for the year ended on that date submitted to the meeting be received and adopted.

2. To Declare Dividends

   The Board has recommended a final dividend of 45 bututs (Forty five bututs) per share for the year ended 31 December 2009.

3. To re-elect Directors

   The following Directors who will be retiring and being eligible have offered themselves for re-election:

   Mr. Franklin Hayford

   Mr. Mustapha Njie

   Mr. Bai Matarr Drammeh

   The Board proposes that the above be re-elected.

4. To approve Directors Fees.
5. To appoint the Auditors of the Bank until the conclusion of the next annual General Meeting (AGM). The Board proposes that PKF be appointed Auditors until the conclusion of the next AGM.
6. To authorize the Board to determine remuneration of Auditors.
7. To transact any other business appropriate to be dealt with at an Annual General Meeting.

BOARD OF DIRECTORS

22nd March 2010

PROXY FORM

FOR TBL'S USE ONLY

PROXY FOR THE ANNUAL GENERAL MEETING TO BE HELD ON 11th MAY 2010

I/We

being a member/members of the above named company, hereby appoint

The Chairman of the Meeting*

as my/our proxy to vote for me/us on my/our behalf at the Annual General Meeting of the Company to be held on 11th May, 2010, and at any adjournment thereof.

I/WE DESIRE FOR THE PROXY TO BE USED AS FOLLOWS	FOR	AGAINST
1. To receive and adopt the Annual Report and Accounts for the year ended 31st December 2009.		
2. To Declare Dividends.		
3. To re-elect Directors (Mr. Franklin Hayford, Mr. Mustapha Njie and Mr. Bai Matarr Drammeh)		
4. To Approve the remuneration of Directors		
5. To appoint the Auditors of the Bank until the conclusion of the next Annual General Meeting		
6. To authorize the Board to determine the remuneration of Auditors		

Signature: Date:

2010

Note

i) This proxy should be returned so as to arrive at the Registered Office of the Company, 3-4 ECOWAS Avenue, Banjul, not later than 48 hours before the time appointed for the Meeting.

ii)* A member who wishes to appoint his own proxy should insert the name of his proxy in the blank space provided and delete the Chairman of the meeting.

iii) A proxy need not necessarily be a member of the Company.

iv) Any alteration to this form must be initialed by the appointer.

Pictured with Ken Ofori-Atta, Chairman is our dearly beloved shareholder
Mr. Njagga Ebra John who recently passed away.

Designed & produced by Femcee UK. E-mail: Femcee1@aol.com

can love be transferred?
yes!
WESTERN UNION
yes!
money transfer