



PRESS RELEASE

PR. No 158/2012

**ENTERPRISE GROUP LIMITED (EGL) -
FIRST QUARTER RESULTS
FOR THE PERIOD ENDING MARCH 2012**

EGL has released its unaudited Financial Statements for the first quarter ending March 31, 2012 as per the attached.

Issued in Accra, this 17th
day of May, 2012

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att'd.

Distribution:

1. All LDMs
2. General Public
3. Company Secretary, EGL
4. NTHC Registrar, (Registrars for EGL shares)
5. SEC
6. GSE Securities Depository
7. GSE Council Members
8. GSE Notice Board

For enquiries, contact:

General Manager/Head of Listings, GSE on 669908, 669914, 669935

***JEB**



ENTERPRISE GROUP LIMITED

UN-AUDITED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED 31 MARCH 2012

COMMENTARY ON Q1 2012 RESULTS

- The Group continued to generate good gross premium growth of 40.6% versus prior year, in the quarter. Both the Life and General businesses contributed at these levels. Our New Trustees and Gambian operations remained in a "start-up mode" and are yet to contribute towards revenue generation. Net premium revenue growth of 30% reflected the higher levels of reinsurance driven by an adverse gross premium product mix in the General business.
- Net investment income improved 44% versus prior year due to improved yields on securities and some equities.
- Net Expense growth of 63%, was driven by a 37% growth in claims, particularly in Motor, in turn influenced by rising costs resulting from the depreciation of the Cedi. Commissions; Operational expenses and actuarial revaluation charges, also increased sharply in the Quarter, but are expected to show a reducing growth trend over the rest of the year.
- As a direct result of the higher than planned growth in costs, Group PAT of GH¢ 2.0m for the quarter compared unfavourably with the GH¢ 4.2m achieved in 2011. We expect a recovery in profitability in subsequent quarters.

CONSOLIDATED REVENUE ACCOUNT FOR THE 3-MONTHS ENDED 31 MARCH, 2012 (UN-AUDITED)

	2012 Gh¢'000	2011 Gh¢'000
Gross Premiums	31,364	22,308
Less: Reinsurance	(6,015)	(3,746)
Net Premium Written	25,349	18,562
Unearned Premiums	(1,788)	(430)
Net Premiums Revenue	23,561	18,132
Investment Income	2,155	1,396
Fair value gains on investment	730	381
Other income	48	261
Net income	26,494	20,170
Insurance Claims Incurred	(9,497)	(5,836)
Insurance claims recover from reinsurers	2,589	786
Changes in insurance contract liabilities Life fund	(4,347)	(1,533)
Net benefits and claims	(11,255)	(6,583)
Operating Expenses	(8,211)	(5,376)
Commission Expense	(4,556)	(2,794)
Net expenses	(24,022)	(14,753)
Profit before National Stability Levy and income tax	2,472	5,417
National Fiscal Stability Levy Income tax expense	(322)	(1,245)
Profit for the year attributable to	2,150	4,172
Owners of the parent	862	2,241
Non-controlling Interest	1,288	1,931
Profit attributable to controlling interest	2,150	4,172
Total comprehensive income for the year	2,150	4,172
Attributable to:		
Owners of the parent	862	2,241
Non-controlling interest	1,288	1,931
Total comprehensive income for the year	2,150	4,172
Earnings per share attributable to equity shareholders	0.01	0.02

To the best of our knowledge, the consolidated financial statements do not contain untrue statements, misleading facts or omission of material facts.

George Otoo
CHIEF EXECUTIVE OFFICER

Martin Eson Benjamin
DIRECTOR

CONSOLIDATED BALANCE SHEET FOR THE 3-MONTHS ENDED 31 MARCH, 2012 (UN-AUDITED)

	2012 Gh¢'000	2011 Gh¢'000
ASSETS		
Property, Equipment and Fittings	11,496	11,341
Intangible Assets	78	164
Investment Properties	8,966	3,757
Financial Assets	107,012	91,217
Loans and Receivables	15,145	6,307
Due from Re-insurers	6,426	2,252
Deferred Tax Asset	228	
Cash and Bank Balances	16,331	9,872
Taxation	133	(605)
Total Assets	165,815	124,305
Stated Capital	31,599	31,599
Contingency Reserve	5,919	2,792
Reserves	5,911	4,970
Retained Earnings	19,531	10,374
Non-Controlling Interest	14,493	10,450
Total Equity and Surplus	77,454	60,185
Technical Provisions		
Life Insurance Fund	54,338	38,402
Unearned Premiums	10,797	7,583
Outstanding Claims	2,141	2,329
	67,276	48,314
Deferred Tax Liability		2,041
Total Non-Current Liabilities	67,276	50,355
Trade and other Payables	10,710	9,453
Due to Re-insurers	5,934	4,312
N.F.S. Levy	1,955	-
Due to related parties	2,486	-
Total Current Liabilities	21,085	13,765
Total Liabilities	88,361	64,120
Total Equity, Surplus and Liabilities	165,815	124,305

CONSOLIDATED CASH FLOW FOR THE 3-MONTHS ENDED 31 MARCH, 2012 (UN-AUDITED)

	2012 GH ¢'000	2011 Gh¢'000
Net Cash Generated from Operations	441	5,794
Income Tax	(98)	(113)
Net Cash from Operating Activities	343	5,681
Cash flow from Investing Activities		
Purchase of Property, Plant & Equipment	(331)	(538)
Purchase Investment	(3,928)	(2,133)
Proceeds from sale of Shares	-	54
Proceeds from sale of Property, Plant & Equipment	1	1
Investment Income	129	1,403
Net Cash used in Investing Activities	(3,785)	4,468
Cash flow from financing Activities		
Net Increase in Cash and Cash Equivalents	(3,785)	4,468
Cash and Cash Equivalents at 1 January	20,116	5,404
Cash and Cash Equivalent at 31 March	16,331	9,872
Analysis of balances of cash and cash equivalents		
Cash and Bank Balances	16,331	9,872