GHANA STOCK EXCHANGE

PRESS RELEASE

PR. No 135/2023

ECOBANK TRANSNATIONAL INCORPORATED (ETI) –

FIRST QUARTER 2023 PROFIT BEFORE TAX OF $125 MILLION, DILUTED EPS OF 0.26 US CENTS ON NET REVENUE OF $483 MILLION.

ETI has released the attached announcement for the information of the general investing public.

Issued in Accra, this 28th.
day of April 2023

\- E N D –

att'd.

Distribution:
1. All LDMs
2. General Public
3. Company Secretary, ETI
4. Securities and Exchange Commission
5. Central Securities Depository
6. GSE Council Members
7. GCB Registrar (Registrars for ETI)
8. Custodians
9. GSE Notice Board

For enquiries, contact:
Head Listing, GSE on 0302 669908, 669914, 669935
**MD*

New Release | Lomé 28 April, 2023

ECOBANK REPORTS FIRST QUARTER 2023 PROFIT BEFORE TAX OF $125 MILLION, DILUTED EPS OF 0.26 US CENTS ON NET REVENUE OF $483 MILLION

Strong underlying 1Q results reflect the resilience of Ecobank's diversified business model, efficiency, and stability.
ROTE: 19.5%, Cost-to-income: 57.3%, Loans-to-deposits: 57%, and CET1 ratio: 9.6%
Pre-provision, pre-tax operating profit up 13% to $207m
Declining NPL ratio: 5.2%; Cost-of-risk: 62 basis points

Group-wide Financial Summary (in millions of $ except ratios and per-share metrics)				
Income Statement	**1Q23**	**1Q22**	**YoY %**	**CC[1] %**
Net revenue (operating income)	**483**	436	11%	34%
Pre-provision, pre-tax operating profit	**207**	183	13%	46%
Profit before tax	**125**	125	0%	31%
Profit available to ETI shareholders	**63**	64	(2)%	-
Diluted EPS ($ cents)	**0.26**	0.27	(5)%	-
Balance Sheet				
Gross loans and advances to customers (EOP)	**11,454**	9,985	15%	27%
Deposits from customers (EOP)	**20,233**	19,696	3%	16%
Basel II/III Total CAR[2]	**14.2%**	14.8%	(4)%	-
Tangible book value per share ($ cents) TBVPS	**5.14**	5.62	(8)%	-
Profitability Metrics				
Return on shareholders' equity (ROE)	**18.3%**	17.0%	-	-
Return on tangible shareholders' equity (ROTE)[3]	**19.5%**	18.4%	-	-

1Q23 Regions & Business Unit Segments Highlights ($m)			
Regions: 1Q23 ($M)	**Net revenue**	**PBT**	**ROE**
UEMOA	154	71	25.5%
NIGERIA	62	7	3.8%
AWA	119	26	14.7%
CESA	157	70	30.5%
Business Units:1Q23	**Net revenue**	**PBT**	**CIR**
CORP & INVT. BANKING	242	91	45.8%
COMMERCIAL BANKING	135	49	55.9%
CONSUMER BANKING	126	38	65.6%

For notes refer to page 9

CEO COMMENTARY

Jeremy Awori, CEO of Ecobank Group, said:

"Our results for the first quarter of 2023 showed progress despite the challenging global and regional macroeconomic environment. Once again, we have demonstrated the resilience of our pan-African diversified business model, efficiency, balance sheet stability, deep customer relationships and the hard work of our 14,000+ Ecobankers. Net revenues grew 11%, or 34% if you strip out the effects of translating the performances of our affiliates in their local currencies into US dollars, with revenue momentum robust across all our businesses. As a result, we generated a return on tangible shareholders' equity of 19.5%. Furthermore, continued efficiency gains catalysed the growth in pre-provision, pre-tax operating profits by 13%, a key metric for assessing the Company's earnings power. However, profits before tax at $125 million were flat due to currency movements but up 31% at constant currency.

"Our balance sheet is stable, liquid and resilient. After a strong fourth quarter, average deposits were up across businesses, albeit modestly, with about 82% of deposits within more stable current and savings accounts. In addition, the non-performing loans ratio at 5.2% continues to improve, and our total capital adequacy ratio of 14.2% should provide stability in the current challenging macroeconomic environment," Awori added.

We are advancing with formulating our strategic roadmap for the future, which we plan to communicate to all in the second half of the year. At the same time, we are executing important short-term initiatives to drive growth and returns as we perfect our strategies for harnessing identified mature opportunities across our markets. We will continue to drive with earnest actions, including group-wide expense discipline, continued generation of low-cost deposits to reduce funding costs further, enhanced alignment of resource allocation and returns, precision in execution, and continued balance sheet and returns optimisation. "Awori concluded.

Investor Contact: Ato Arku (ir@ecobank.com) **Media Contact:** Christiane Bossom (groupcorporatecomms@ecobank.com)

Total Volume of Transactions on Digital Channels			
Quarter ended: (in millions of US dollars)	**31 Mar 2023**	31 Mar 2022	YoY %
Omni Plus	**13,363**	11,589	15%
Omni Lite[1]	**1,346**	1,542	(13)%
Ecobank Mobile App & USSD	**2,451**	1,267	93%
Ecobank Online	**448**	260	72%
Xpress Points (Agency Network)	**1,529**	1,180	30%
Indirect Channels[2]	**3,870**	3,031	28%

(1) The decline in Omni Lite volumes was due to currency movements and a decline in the flow of international payments
(2) Mostly transactions on partnership platforms such as Telcos

Payment revenues increased by 10% to $60 million in the first quarter of 2023 compared with $55 million in the prior-year period. Higher wholesale payment volumes, particularly on Omni Plus, increased interchange fees, Card spend, and fees generated on biller solutions drove the increase in Payment's revenue. As a result, payment revenues accounted for 12% of the Group's net revenues of $483 million.

SUMMARY FINANCIAL REVIEW OF THE ECOBANK GROUP

Selected Income Statement Highlights				
Quarter ended: (in millions of US dollars except per share data)	**31 Mar 2023**	31 Mar 2022	YoY %	CC[1] %
Net interest income	**266**	239	11%	35%
Non-interest revenue	**217**	198	10%	32%
Net revenue (operating income)	**483**	436	11%	34%
Operating expenses	**(277)**	(253)	9%	26%
Pre-provision, pre-tax operating profit	**207**	183	13%	46%
Net impairment charges and modification losses on financial assets	**(71)**	(50)	40%	-
Net monetary loss arising from hyperinflationary economies	**(11)**	(8)	44%	-
Profit before tax	**125**	**125**	**0%**	**31%**
Profit for the period	**88**	92	(5)%	26%
Profit available to ETI shareholders	**63**	**64**	**(2)%**	**-**
Ratios				
NIM	**4.7%**	4.6%		
NIR ratio	**45.0%**	45.3%		
Cost-to-income	**57.3%**	58.0%		
Effective tax rate	**30.0%**	26.4%		
Per Share Data (US cents)				
Basic EPS	**0.26**	0.26	(2)%	
Diluted EPS	**0.26**	0.26	(2)%	

Note: Selected income statement lines only and totals may not sum up.
(1) Constant currency = year-on-year percentage change on a constant currency basis
n.m. = not meaningful

Discussion of results:

Group profits available (attributable) to shareholders of ETI was $63 million in the first quarter of 2023 compared with $64 million in the first quarter of 2022. The slight decrease in attributable profits of 2% is predominantly due to the net impact of $26 million on Ghana's domestic debt financial securities following the exchange of old bonds with new ones under the Government of Ghana (GoG)'s domestic debt exchange programme (DDEP). As a result, earnings per share declined 2% to 0.26 US cents. Despite the significant one-off impact from the DDEP, profit before tax of $125 million remained stable from the prior-year period. However, excluding currency movements, profit before tax increased by 31% year-on-year.

Group net revenue for the quarter was $483 million, an increase of 11% or 34% at constant currency. The growth in net revenue was driven by higher rates, market volatility, and underlying client activity in foreign currency (FC) sales, trade and cash management. Commercial and Consumer Banking revenue growth was robust, benefiting from higher FC sales, lending volumes and increased wholesale payment activity. For the quarter, *the net interest income* was $266 million, and the net interest margin was 4.7%, compared with a net interest income of $239 million and a net interest margin of 4.6% in the prior-year period. The increase in net interest income by 11% or 35% at constant currency was primarily driven by the net impact of higher rates and higher interest-earning asset balances, partially offset by increased interest expenses due to higher rates. During the quarter, approximately $10 million of group-wide interest earned on the GoG Eurobonds were unaccrued. *Non-interest revenues* increased 10%, or 32% at constant currency, to $217 million, driven by client-driven FC sales, especially within Corporate and Commercial Banking, deposit margins, and Payments. Revenue sources were well-diversified, with the non-interest revenue portion of total net revenues remaining at 45% in the quarter.

Pre-provision, pre-tax profit, a key metric for assessing the bank's earnings power, increased 13% or 46% at constant currency to $207 million. The increase is primarily driven by positive operating leverage, that is, revenue growth higher than operating expenses growth.

Group operating expenses for the first quarter of 2023 were $277 million, an increase of 9%, or 26%, at constant currency. The expense increase was a mix of revenue-enhancing expenses, inflationary-driven costs, and in some instances, regulatory-induced costs. Despite the increases in costs, revenue growth was higher, resulting in a slight improvement in the cost-to-income ratio to 57.3% versus 58.0% in the prior-year period.

Group income taxes for the first quarter of 2023 were $37 million compared with $33 million in the prior-year period. The associated effective income tax rate (ETR) was 30.0% versus 26.4%.

Group-wide impairments charges		
For the period ended (in millions of US dollars)	**31 Mar 2023**	31 Mar 2022
Gross impairment charges on loans and advances	**(33)**	(64)
Less: recoveries and impairment charge releases	**16**	22
Net impairment charges on loans and advances	**(18)**	(42)
Impairment charges on other assets	**(29)**	(9)
Modification losses on GoG net of impairment charge releases	**(24)**	-
Net impairment charges and modification losses on financial assets	**(71)**	(50)
Cost-of-risk	**0.62%**	1.66%

(1) Cost-of-risk is computed on an annualised basis

Group impairment charges on loans and advances for the quarter were $33 million, down from $64 million in the first quarter of 2022. The lower impairment charge in the current quarter reflected a decline in non-performing loans. In addition, during the quarter, loans recovered, and impairment charges released to earnings were $16 million compared with $22 million in the prior year. As a result, net impairment charges for the quarter were comparatively lower at $18 million versus $42 million in the first quarter of 2022. The lower net impairment charges for the quarter resulted in a lower cost-of-risk of 62 basis points compared to the 166 basis points for the first quarter of 2022. In February, the GoG settled on its DDEP by offering the new bonds for the old eligible local currency bonds, resulting in the Group's $26 million modification losses on GoG net of impairment charge releases. As a result, net impairment charges and modification loss for the quarter were higher at $71 million compared with $50 million in the prior-year period.

BALANCE SHEET SUMMARY

Selected Balance Sheet Information						
As at: (in millions of US dollars, except per share amounts)	**31 Mar 2023**	31 Dec 2022	31 Mar 2022	YoY %	YTD %	YoY CC* %
Gross loans and advances to customers (EOP)	**11,454**	11,521	9,985	15%	(1)%	27%
Less allowance for impairments (expected credit losses)	**521**	518	675	(23)%	1%	-
Net loans and advances to customers (EOP)	**10,934**	11,003	9,310	17%	(1)%	30%
Net loans and advances to customers (AVERAGE)[1]	**10,124**	9,718	9,152	11%	4%	-
Deposits from customers (EOP)	**20,233**	20,813	19,696	3%	(3)%	16%
Deposits from customers (AVERAGE)[1]	**19,803**	19,668	19,351	2%	1%	-
Total assets	**28,716**	29,004	27,075	6%	(1)%	20%
Equity attributable to owners of ETI	**1,349**	1,395	1,499	(10)%	(3)%	-
Total equity to all owners	**1,979**	2,027	2,118	(7)%	(2)%	11%
Loan-to-deposit ratio	**56.6%**	55.4%	50.7%	12%	2%	-
CET1 ratio[2]	**9.6%**	9.6%	10.0%	-	-	
Tier 1 capital adequacy ratio[2]	**10.2%**	10.2%	10.7%	-	-	-
Total capital adequacy ratio (CAR)[2]	**14.2%**	14.2%	14.8%	-	-	-
Risk-weighted assets (RWA)	**15,356**	15,356	15,251	-	-	-
End-of-period ordinary shares outstanding (millions of shares)	**24,730**	24,730	24,730	-	-	-
Per Share Data (in US Cents)						
Book value per ordinary share, BVPS[3]	**5.45**	5.64	6.06	(10)%		
Tangible book value per ordinary share, TBVPS[4]	**5.14**	5.30	5.62	(8)%		
Share price (EOP)	**2.44**	2.37	2.89	(16)%		

(1) The year-on-year growth of the sum of the average last four quarters (EOP) of loans and customer deposits for the period. Showing averages help to smooth out any one-off spikes within the year.
(2)Basel II/III CET1, Tier 1 and Total CAR ratios of 9.6%, 10.2% and 14.2% are December 2022 ratios due to be submitted to the UEMOA regulator on 30 April 2023. We report regulatory capital ratios semi-annually to the regulator, the Central Bank of West African States (BCEAO). CAR for 31 December is submitted 30 April and for 30 June submission is 31 October.
(3) ETI shareholders' equity divided by end-of-period ordinary shares outstanding
(4) Tangible ETI shareholders' equity divided by end-of-period ordinary shares outstanding. Tangible ETI shareholders' equity is ETI shareholders' equity less goodwill and intangible assets
EOP = End-of-period
*CC = year-on-year percentage change on at constant currency
Average deposits and loans is on a quarterly basis

Group gross loans and advances (EOP) were $11.5 billion for the quarter ended 31 March 2023, compared to $11.5 billion and $10.0 billion for the year ended 31 December 2022 and 31 March 2022, respectively. The year-on-year (YoY) increase of 15% or 27% at constant currency reflects strong loan growth in 4Q22 within Corporate Banking, particularly in trade loans. However, year-to-date (YTD) loan growth was essentially flat, reflecting cyclicality as businesses' consumption of loans typically declined in the 1Q following heightened activity in the 4Q.

The *Group's deposit base* was stable, with approximately 82% of customer deposits in 'sticky' and less volatile current and savings accounts (CASA). CASA deposits increased 5% YoY. End-of-period Group-wide customer deposits were $20.2 billion for the quarter ended 31 March 2023, compared to $20.8 billion and $19.7 billion for the year ended 31 December 2022 and 31 March 2022, respectively. The YoY increase in customer deposits reflected growth across all business lines. However, deposit growth was comparatively lower within Corporate Banking as attrition of expensive deposits is gradually being replaced with low-cost deposits to reduce the rates paid on funds. Adding to the subdued growth is that 4Q deposit generation is significantly larger, mainly due to the holiday season.

Equity available (attributable) to ETI shareholders was $1.35 billion as of 31 March 2023, down 10%, year-on-year, reflecting the negative impact of foreign currency translation effects on capital from depreciating local currencies against the US dollars, unrealised revaluation losses on fair value through other comprehensive income (FVTOCI); financial debt securities, and the payment of dividend in 2022 related to the 2021 financial year.

The Group's estimated (subject to change) CET1 ratio, Tier 1 ratio, and Total Capital Adequacy Ratio (CAR) in the quarter ended 31 March 2023 was 9.6%, 10.2% and 14.2% compared with 10.0%, 10.7% and 14.8% as of 31 March 2022. The slight decrease in CAR was predominantly driven by the adverse effects of foreign currency translation (FCTR) differences on Tier 1 capital (the numerator), carried in local currencies, partially offset by local currency assets within risk-weighted assets, RWA (the denominator). As a result, the net impact of FCTR on regulatory capital is relatively diminished. RWAs were $15.36 billion at the end of the first quarter of 2023, slightly up compared to RWAs of $15.27 billion a year ago.

Asset Quality			
As at: (in millions of US dollars)	**31 Mar 2023**	31 Dec 2022	31 Mar 2022
Gross loans and advances to customers	**11,454**	11,521	9,985
Of which Stage 1	**9,677**	9,748	8,333
Of which Stage 2	**1,181**	1,174	1,022
Of which Stage 3 (Non-Performing Loans)	**596**	599	631
Less allowance for impairments (accumulated expected credit losses)	**521**	518	675
Of which Stage 1: 12-month ECL[1]	**65**	62	82
Of which Stage 2: Life-time ECL	**139**	140	140
Of which Stage 3: Life-time ECL	**316**	317	453
Net loans and advances to customers	**10,934**	11,003	9,310
NPL ratio	**5.2%**	5.2%	6.3%
Accumulated ECL as a % of gross loans and advances	**4.5%**	4.5%	6.8%
NPL coverage ratio	**87.3%**	86.5%	107.1%
Stage 3 coverage ratio	**53.0%**	53.0%	71.9%

(1) Expected Credit Losses

Non-performing loans (impaired or stage 3 loans) were $596 million as of 31 March 2023, with associated non-performing loans as a percentage of total loans (NPL ratio) being 5.2%, the lowest since 3Q 2015. A strong NPL recovery strategy, intense engagement with distressed clients, and NPL write-offs continue to drive the NPLs down to sustainable levels. Group-wide gross impairments for expected credit losses of $521 million increased slightly in the first quarter compared with $518 million in the fourth quarter of last year, but significantly lower than the year-ago period’s quarter. The decrease is partially due to the impairment releases of $126 million in the fourth quarter of 2022 from the $206 million central macro-overly following impairment assessments on the loans and collateral in the Resolution Vehicle (RV).

REGIONAL PERFORMANCE

We categorise the Group's pan-African operations into four geographical regions. These reportable regions are Francophone West Africa (UEMOA), Nigeria, Anglophone West Africa (AWA), and Central, Eastern and Southern Africa (CESA). Accordingly, the financial results of the constituent affiliates of Ecobank Development Corporation (EDC), the Group's Investment Banking (IB) and Securities, Wealth, and Asset Management (SWAM) businesses across our geographic footprint are reported within their country of domicile and therefore in the applicable regions of UEMOA, Nigeria, AWA, and CESA. In addition, the Group categorises its Paris banking subsidiary and representative offices in Beijing, London, and Dubai as International.

Comparisons noted in the commentary below are calculated for the period ended 31 March 2023 versus 31 March 2022, unless otherwise specified.

Francophone West Africa (UEMOA)				
Period ended: (in millions of US dollars)	**31 Mar 2023**	31 Mar 2022	YoY %	*CC %
Net interest income	**89**	83	7%	11%
Non-interest revenue	**65**	53	25%	30%
Net revenue	**154**	136	14%	19%
Operating expenses	**(75)**	(73)	3%	8%
Pre-provision, pre-tax operating profit	**79**	63	25%	31%
Gross impairment charges on loans	**(12)**	(22)	(47)%	
Less loan recoveries and impairment releases	**4**	15	(71)%	
Net impairment charges on loans	**(7)**	(7)	(0)%	
Impairment charges on other assets	**(0)**	0	n.m.	
Impairment charges on financial assets	**(7)**	(7)	0%	
Profit before tax	**71**	55	29%	34%
Ratios:				
Cost-to-income ratio	**48.9%**	53.7%		
Return on equity (ROE)	**25.5%**	21.1%		

Francophone West Africa (UEMOA)

UEMOA's *profit before tax* of $71 million in the first quarter of 2023 increased 29% or 34% at constant currency from the prior-year period, primarily driven by revenue growth and lower impairment charges. Annualised ROE improved to 25.5% from 21.1% in the first quarter of 2022. *Net revenue* for the quarter increased by 14% or 19% at constant currency to $154 million, with growth benefiting from net interest income and non-interest revenue. *Net interest income* of $89 million increased by 7%, primarily driven by the net impact of higher rates and loan growth. On the other hand, underlying momentum in client activity supported fee income generation from FC sales and digital wholesale payments, helping *non-interest revenues* increase 25% to $65 million. *Operating expenses* for the quarter were $75 million compared with $73 million in the prior-year period, up 3% or 8% at constant currency. Employee-related costs and inflationary-driven expenses drove the modest increase in expenses in the current quarter. The continued improvement in the credit portfolio, evidenced by declining non-performing loans as a percentage of total loans, resulted in a *net impairment charge on loans* for the quarter of $7 million, unchanged from the prior year.

NIGERIA				
Period ended: (in millions of US dollars)	**31 Mar 2023**	31 Mar 2022	YoY %	*CC %
Net interest income	**33**	34	(4)%	6%
Non-interest revenue	**30**	22	32%	46%
Net revenue	**62**	57	10%	22%
Operating expenses	**(52)**	(47)	10%	22%
Pre-provision, pre-tax operating profit	**10**	9	11%	22%
Gross impairment charges on loans	**(4)**	(5)	(29)%	-
Less loan recoveries and impairment releases	**0**	1	(59)%	-
Net impairment charges on loans	**(3)**	(4)	(23)%	-
Impairment charges on other assets	**-**	-	-	-
Impairment charges on financial assets	**(3)**	(4)	(23)%	-
Profit before tax	**7**	5	38%	53%
Ratios:				
Cost-to-income ratio	**83.3%**	83.3%		
Return on equity (ROE)	**3.8%**	3.4%		

Nigeria

Nigeria's *profit before tax* was $7.2 million in the first quarter of 2023 compared with $5.2 million in the first quarter of 2022, representing a growth of 38% or 53% at constant currency. Annualised ROE for the quarter was 3.8%, an improvement from 3.4% in the first quarter of 2022. *Net revenues* increased 10% or 22% at constant currency to $62 million. A modest increase in loans, net impact of higher rates, and repricing actions on several interest-earning assets, partially offset by higher rates on savings accounts and higher debits to meet increasing cash reserve requirement (CRR), led to the 4% decrease in net interest income, or an increase of 6% at constant currency. *Non-interest revenues* of $30 million increased by 32%, with increased market liquidity and volatility driving client-driven trading activity, higher fees and commissions benefiting from increased cash management volumes, partially offset by the adverse impact of the government's cash replacement policy on retail payments. *Operating expenses* were $52 million in the quarter, rising by 10% or 22% at constant currency, predominantly driven by regulatory and IT fees. The quarter's *net impairment charge on loans* was $3.2 million compared with $4.2 million a year ago, mainly due to comparatively lower loan recoveries in the current quarter.

Anglophone West Africa (AWA)				
Period ended: (in millions of US dollars)	**31 Mar 2023**	31 Mar 2022	YoY %	*CC %
Net interest income	**91**	80	14%	55%
Non-interest revenue	**28**	46	(41)%	(21)%
Net revenue	**119**	127	(6)%	27%
Operating expenses	**(61)**	(61)	2%	38%
Pre-provision, pre-tax operating profit	**57**	66	(13)%	17%
Gross impairment charges on loans	**(9)**	(10)	(9)%	
Less loan recoveries and impairment releases	**1**	1	77%	
Net impairment charges on loans	**(7.3)**	(8.8)	(17)%	
Modification losses on GoG net of impairment charge releases	**(24)**	-		
Impairment charges on financial assets	**(31)**	(9)		
Profit before tax	**26**	57	(54)%	(39)%
Ratios:				
Cost-to-income ratio	**51.7%**	47.7%		
Return on equity (ROE)	**14.7%**	24.7%		

Anglophone West Africa (AWA)

AWA's *profit before tax* for the first quarter was $26 million compared with $57 million in the year-ago period. Annualised ROE for the quarter was 14.7% versus 24.7% in the prior-year period. The decline in profits was solely due to the net debt modification losses of $24 million and the recycling of losses in other comprehensive income into profit and loss that Ecobank Ghana incurred on the settlement date in February 2023 when the GoG offered the new bonds for the old eligible local currency bonds under the DDEP. The net modification loss is the net change in the present value of the cash flows of the new debt and the old debt after adjusting for previous impairments booked. Despite the challenging operating environment in Ghana, AWA's *net revenue* for the first quarter of 2023 was resilient, only declining by a modest 6%, but increased 27% at constant currency to $119 million, with revenue declines in CIB, partially offset by robust performance in Commercial and Consumer Banking. *Net interest income* for the first quarter was $91 million, up 14%, mainly driven by higher rates. The quarter's net interest income excludes interest income earned on Ghana's Eurobond of approximately $6.4 million. With business conditions challenging, particularly in Ghana, household and business activity was subdued, driving *non-interest revenues* significantly down by 41% or 21% at constant currency to $28 million from the prior-year period. *Operating expenses* increased 2% or 38% at constant currency to $61 million, mainly inflationary-driven. With revenue growth falling behind expense growth, AWA's cost-to-income ratio deteriorated slightly to 51.7% versus 47.7% in the year-ago period. *Net impairment charges on loans* were lower at $7.3 million compared with $8.8 million in the prior year due to lower non-performing loans.

Central, Eastern and Southern Africa (CESA)				
Period ended: (in millions of US dollars)	**31 Mar 2023**	31 Mar 2022	YoY %	*CC %
Net interest income	**83**	69	20%	50%
Non-interest revenue	**74**	68	8%	40%
Net revenue	**157**	138	14%	45%
Operating expenses	**(72)**	(65)	10%	40%
Pre-provision, pre-tax operating profit	**85**	72	18%	49%
Gross impairment charges on loans	**(10)**	(8)	22%	
Less loan recoveries and impairment releases	**7**	3	101%	
Net impairment charges on loans	**(3)**	(4)	(38)%	
Impairment charges on other assets	**(0.9)**	(1)	(15)%	
Impairment charges on financial assets	**(3.6)**	(5.4)	(33)%	
Net monetary loss arising from hyperinflationary economy	**(11)**	(8)	44%	
Profit before tax	**70**	59	19%	51%
Ratios:				
Cost-to-income ratio	**45.9%**	47.6%		
Return on equity (ROE)	**30.5%**	27.6%		

Central, Eastern and Southern African Region (CESA)

CESA's *profit before tax* for the first quarter of 2023 was $70 million compared with $59 million in the prior year. The 19% increase or 51% at constant currency in profit before tax was driven by higher revenues and managed credit losses, partially offset by net monetary losses. As a result, the annualised ROE for the quarter improved to 30.5% from 27.6% in the year-ago period. *Net revenues* of $157 million increased 14% or 45% at constant currency based primarily on higher rates and higher investment securities balances. *Net interest income* increased 20% to $83 million, driven by the net impact of higher rates, loan growth and higher investment security balances. *Non-interest revenues* increased by 8% to $74 million, primarily driven by FC sales within Corporate and Investment Banking and Commercial Banking, trade fees, and deposit margins. *Operating expenses* for the quarter were $72 million, increasing by 10% or 40% at constant currency on revenue-driven costs and inflation. The cost-to-income ratio of 45.9% was an improvement over 47.6% a year ago as revenue growth exceeded cost growth. *Net impairment charges on loans* for the quarter were $3.6 million versus $5.4 million in the prior-year period, primarily due to an increase in loan recoveries and impairment charge releases back to the income statement.

Notes:

(1) Constant currency reporting eliminates fluctuations in the functional currencies of our operating subsidiaries against the US dollar, our reporting currency. It is a clearer and meaningful indicator of the firm's underlying performance, assuming the US dollar exchange rate to the various functional currencies did not change within the period
(2) Basel II/III Total CAR are estimates as at 31 December 2022. Final numbers will be ready on 30 April 2023 after submission to the regulator
(3) ROTE is profit available (attributable) to ETI shareholders divided by the average end-of-period tangible shareholders' equity
EOP = end-of-period

###

About Ecobank Transnational Incorporated ('ETI' or 'The Group')
Ecobank Group is the leading private pan-African banking group with unrivalled African expertise. Present in 35 sub-Saharan African countries, as well as France, the UK, UAE and China, its unique pan-African platform provides a single gateway for payments, cash management, trade and investment. The Group employs over 14,000 people and offers Consumer, Commercial, Corporate and Investment Banking products, services and solutions across multiple channels, including digital, to over 32 million customers. For further information, please visit ecobank.com.

Cautionary note regarding forward-looking statements
Certain statements in this document are "forward-looking statements". These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from those included in these statements.

Earnings Call Information:

Ecobank will not be holding an Earnings Conference Call to discuss the financial results for the three months ended 31 March 2023. The financial results, which have been submitted to the NGX, BRVM and GSE, can be accessed, including the Earnings Press Release, by visiting www.ecobank.com. If you should have any questions related to these results, please contact Ecobank Investor Relations via ir@ecobank.com

Contact information:

Investor Relations
Ato Arku, +228 2221 0303
aarku@ecobank.com
ir@ecobank.com

Media
Christiane Bossom, +228 2221 0303
groupcorporatecomms@ecobank.com

SUPPLEMENTARY DATA

Ecobank Geographical Regions Summary financials for the three months ended 31 March 2023 *(In thousands of US Dollars)*	UEMOA	NIGERIA	AWA	CESA	INTERNATIONAL	ETI & Others (1)	Ecobank Group
Income statement highlights							
Net interest income	89	33	91	83	5	(35)	266
Non-interest revenue	65	30	30	74	16	3	217
Operating income (net revenue)	**154**	**62**	**121**	**157**	**21**	**(32)**	**483**
Staff Expense	32	13	26	28	7	14	119
Other Operating Expenses	44	39	36	43	2	(7)	158
Total operating expenses	**75**	**52**	**61**	**72**	**9**	**7**	**277**
Pre-provision, pre-tax operating profit	**79**	**10**	**60**	**85**	**12**	**(39)**	**207**
Net impairment charges and modification losses on financial assets	7	3	(80)	4	(0)	137	71
Operating profit after impairment losses	**71**	**7**	**140**	**81**	**12**	**(176)**	**136**
Net monetary loss arising from hyperinflationary economies	-	-	-	(11)	-	-	(11)
Profit before tax	**71**	**7**	**140**	**70**	**12**	**(176)**	**125**
Profit after tax	60	6	19	52	9	(59)	88
Balance sheet highlights							
Total Assets	10,656	6,629	4,586	6,684	1,317	(1,156)	28,716
Gross loans and advances to customers	**4,661**	**2,627**	**1,459**	**1,878**	**629**	**200**	**11,454**
Of which stage 1	4,398	1,783	1,248	1,683	564	-	9,677
Of which stage 2	188	665	170	98	60	-	1,181
Of which stage 3 (NPLs)	75	178	41	97	5	200	596
Less: accumulated impairments	**(119)**	**(134)**	**(55)**	**(128)**	**(6)**	**(80)**	**(521)**
Of which stage 1	(17)	(16)	(12)	(20)	(0)	-	(65)
Of which stage 2	(56)	(59)	(8)	(16)	(1)	-	(139)
Of which stage 3 (NPLs)	(45)	(59)	(35)	(92)	(5)	(80)	(316)
Net loans and advances to customers	**4,542**	**2,493**	**1,404**	**1,750**	**623**	**120**	**10,934**
Non-performing loans	75	178	41	97	5	200	596
Deposits from customers	**7,598**	**4,357**	**3,456**	**4,721**	**102**	**-**	**20,233**
Total equity	970	662	472	695	139	(958)	1,979
Ratios							
ROE (2)	25.5%	3.8%	14.7%	30.5%	27.5%		19.5%
ROA	2.2%	0.4%	1.5%	3.1%	2.8%		2.3%
Cost-to-income	48.9%	83.3%	50.8%	45.9%	42.4%		57.3%
Loan-to-deposit ratio	61.4%	60.3%	42.2%	39.8%	617.4%		56.6%
NPL Ratio	1.6%	6.8%	2.8%	5.2%	0.8%		5.2%
NPL Coverage	157.9%	74.9%	133.6%	132.0%	117.1%		87.3%

1. ETI and Others comprise the financial results of ETI (parent company), eProcess (the Group's shared services technology company), EBISA (Paris subsidiary), other ETI-affiliates and structured entities, and the net impact of eliminations from the Group's accounting consolidation. Also included here is the resolution vehicle (RV)
2. ROE for the Regions are computed using profit after tax divided by the average end-of-period (EOP) total equity. However, the ROE for the Group, is computed using profit available to ETI divided by average EOP shareholders' equity.

Francophone West Africa (UEMOA)

As at: (in millions of US dollars)	**31 Mar 2023**	31 Dec 2022	31 Mar 2022	YoY %	CC %
Loans & advances t ocustomers (gross)	**4,661**	4,506	3,454	35%	38%
Of which Stage 1	**4,398**	4,225	3,203	37%	41%
Of which Stage 2	**188**	213	144	31%	34%
Of which Stage 3 (non-performing loans)	**75**	68	107	(30)%	(25)%
Less allowance for impairments (Expected Credit Loss)	**(119)**	(107)	(104)	14%	22%
Of which Stage 1: 12-month ECL(1)	**(17)**	(15)	(26)	(34)%	(32)%
Of which Stage 2: Life-time ECL	**(56)**	(53)	(33)	71%	75%
Of which Stage 3: Life-time ECL	**(45)**	(39)	(45)	1%	14%
Loans & advances to customers (net)	**4,542**	4,399	3,350	36%	39%
Total assets	**10,656**	10,833	9,163	16%	19%
Deposits from customers	**7,598**	7,367	6,728	13%	16%
Total equity	**970**	924	907	7%	10%
Loan-to-deposit ratio	**61.4%**	61.2%	51.3%		
NPL ratio	**1.6%**	1.5%	3.1%		
NPL coverage ratio	**157.9%**	157.3%	97.0%		
Stage 3 coverage ratio	**60.1%**	57.2%	41.7%		

Note: Selected income statement line items only and thus may not sum up
* CC = year-on-year percentage change at constant currency
(1) ECL = Expected Credit Loss

NIGERIA

As at: (in millions of US dollars)	**31 Mar 2023**	31 Mar 2022	YoY %	*CC %
Loans & advances to customers (gross)	**2,627**	2,701	(3)%	8%
Of which Stage 1	**1,783**	1,613	11%	23%
Of which Stage 2	**665**	658	1%	12%
Of which Stage 3 (non-performing loans)	**178**	429	(59)%	(54)%
Less: allowance for impairments (Expected Credit Loss)	**(134)**	(234)	(43)%	(37)%
Of which Stage 1: 12-month ECL(1)	**(16)**	(12)	34%	49%
Of which Stage 2: Life-time ECL	**(59)**	(74)	(20)%	(12)%
Of which Stage 3: Life-time ECL	**(59)**	(148)	(60)%	(56)%
Loans & advances to customers (net)	**2,493**	2,467	1%	12%
Total assets	**6,629**	6,381	4%	15%
Deposits from customers	**4,357**	4,121	6%	17%
Total equity	**662**	735	(10)%	(0.1)%
Loan-to-deposit ratio	**60.3%**	65.5%		
NPL ratio	**6.8%**	15.9%		
NPL coverage ratio	**74.9%**	54.4%		
Stage 3 coverage ratio	**33.1%**	34.5%		

Note: Selected income statement line items only and thus may not sum up
* CC = year-on-year percentage change at constant currency
(1) ECL = Expected Credit Loss
n.m. = not meaningful

Anglophone West Africa (AWA)

As at: (in millions of US dollars)	**31 Mar 2023**	31 Dec 2022	31 Mar 2022	YoY %	*CC %
Loans & advances to customers (gross)	**1,459**	1,622	1,353	8%	43%
Of which Stage 1	**1,248**	1,444	1,272	(2)%	30%
Of which Stage 2	**170**	128	50	237%	348%
Of which Stage 3 (non-performing loans)	**41**	49	31	34%	83%
Less allowance for impairments (Expected Credit Loss)	**(55)**	(60)	(60)	(8)%	28%
Of which Stage 1: 12-month ECL(1)	**(12)**	(14)	(19)	(37)%	(7)%
Of which Stage 2: Life-time ECL	**(8)**	(11)	(13)	(38)%	(19)%
Of which Stage 3: Life-time ECL	**(35)**	(35)	(28)	26%	73%
Loans & advances to customers (net)	**1,404**	1,561	1,293	9%	43%
Total assets	**4,586**	5,116	4,541	1%	30%
Deposits from customers	**3,456**	3,896	3,351	3%	33%
Total equity	**472**	547	586	(20)%	9%
Loan-to-deposit ratio	**42.2%**	41.6%	40.4%		
NPL ratio	**2.8%**	3.0%	2.3%		
NPL coverage ratio	**133.6%**	122.4%	194.3%		
Stage 3 coverage ratio	**85.4%**	71.3%	90.9%		

Note: Selected income statement line items only and thus may not sum up
* CC = year-on-year percentage change at constant currency
(1) ECL = Expected Credit Loss
n.m. = not meaningful

Central, Eastern and Southern Africa (CESA)

As at: (in millions of US dollars)	**31 Mar 2023**	31 Dec 2022	31 Mar 2022	YoY %	*CC %
Loans & advances to customers (gross)	**1,878**	1,899	1,783	5%	23%
Of which Stage 1	**1,683**	1,683	1,565	8%	27%
Of which Stage 2	**98**	118	160	(38)%	(35)%
Of which Stage 3 (non-performing loans)	**97**	98	58	67%	87%
Less: allowance for impairments (Expected Credit Loss)	**(128)**	(129)	(85)	50%	68%
Of which Stage 1: 12-month ECL(1)	**(20)**	(17)	(23)	(12)%	4%
Of which Stage 2: Life-time ECL	**(16)**	(14)	(20)	(22)%	(20)%
Of which Stage 3: Life-time ECL	**(92)**	(97)	(43)	116%	148%
Loans & advances to customers (net)	**1,750**	1,770	1,698	3%	20%
Total assets	**6,684**	6,831	6,850	(2)%	18%
Deposits from customers	**4,721**	5,037	5,311	(11)%	8%
Total equity	**695**	680	654	6%	21%
Loan-to-deposit ratio	**39.8%**	37.7%	33.6%		
NPL ratio	**5.2%**	5.2%	3.3%		
NPL coverage ratio	**132.0%**	131.5%	147.3%		
Stage 3 coverage ratio	**95.1%**	99.6%	73.5%		

Note: Selected income statement line items only and thus may not sum up
* CC = year-on-year percentage change at constant currency
(1) ECL = Expected Credit Loss

Ecobank Group

Unaudited consolidated statement of comprehensive Income

In thousands of US dollars, except per share amounts	Period ended 31 March 2023	2022
Interest income	**449,263**	375,049
Interest expense	**(183,385)**	(136,502)
Net interest income	**265,878**	**238,547**
Fee and commission income	**137,375**	133,261
Fee and commission expense	**(12,410)**	(16,923)
Net trading income	**87,767**	71,751
Net investment income	**4,185**	4,102
Other operating income	**383**	5,342
Non-interest revenue	**217,300**	**197,533**
Operating income	**483,178**	**436,080**
Staff expenses	**(118,878)**	(112,656)
Depreciation and amortisation	**(23,808)**	(25,665)
Other operating expenses	**(133,951)**	(114,665)
Operating expenses	**(276,637)**	**(252,986)**
Operating profit before impairment charges and taxation	**206,541**	**183,094**
Net Impairment charges and modification loss on financial assets	**(70,516)**	(50,439)
Operating profit after impairment charges and modification loss	**136,025**	**132,655**
Net monetary loss arising from hyperinflationary economies	**(10,933)**	(7,575)
Share of post-tax results of associates	**-**	-
Profit before tax	**125,092**	**125,080**
Taxation	**(37,490)**	(33,021)
Profit after tax	**87,602**	**92,059**
Profit after tax attributable to:		
Ordinary shareholders	**62,864**	64,276
Other equity instrument holder	**3,656**	**3,656**
Non-controlling interests	**21,082**	24,127
	87,602	**92,059**
Earnings per share from continuing operations attributable to owners of the parent during the period (expressed in United States cents per share):		
Basic (cents)	**0.256**	0.261
Diluted (cents)	**0.256**	0.261

Ecobank Group

Unaudited consolidated statement of other comprehensive income

In thousands of US dollars, except per share amounts	Period ended 31 March 2023	Period ended 31 March 2022
Profit after tax	**87,602**	92,059
Other comprehensive income:		
Items that may be reclassified to profit or loss:		
Exchange difference on translation of foreign operations	**(90,690)**	(114,158)
Fair value loss on debt instruments at FVOCI	**(23,114)**	(17,891)
Taxation relating to components of other comprehensive income that may be subsequently reclassed to profit or loss	**10,660**	4,320
Other comprehensive loss for the period, net of taxation	**(103,144)**	(127,729)
Items that will not be reclassified to profit or loss:		
Total comprehensive loss for the period	**(15,542)**	(35,670)
Total comprehensive (loss) attributable to:		
Ordinary shareholders	**(34,748)**	(32,910)
Other equity instrument holder	**3,656**	3,656
Non-controlling interests	**15,550**	(6,416)
	(15,542)	(35,670)

Ecobank Group

Unaudited consolidated statement of financial position

In thousands of US dollars, except per share amounts	As at 31 March 2023	As at 31 December 2022
ASSETS		
Cash and balances with central banks	**4,174,363**	4,293,810
Trading financial assets	**86,917**	173,195
Derivative financial instruments	**125,251**	137,468
Loans and advances to banks	**1,646,657**	1,496,567
Loans and advances to customers	**10,933,507**	11,002,905
Treasury bills and other eligible bills	**2,293,665**	2,455,739
Investment securities	**7,012,212**	7,004,434
Pledged assets	**170,058**	153,970
Other assets	**1,258,628**	1,197,175
Investment in associates	**439**	1,016
Intangible assets	**76,756**	84,545
Property and equipment	**725,201**	754,011
Investment properties	**9,722**	9,922
Deferred income tax assets	**192,597**	229,434
	28,705,973	28,994,191
Assets held for sale	**9,847**	9,978
Total assets	**28,715,820**	**29,004,169**
LIABILITIES		
Deposits from banks	**2,309,403**	2,461,934
Deposits from customers	**20,233,155**	20,813,313
Derivative financial instruments	**84,382**	94,224
Borrowed funds	**2,492,069**	2,278,392
Other liabilities	**1,409,901**	1,069,131
Provisions	**72,150**	63,255
Current income tax liabilities	**53,028**	77,696
Deferred income tax liabilities	**64,145**	99,948
Retirement benefit obligations	**19,082**	19,261
Total liabilities	**26,737,315**	26,977,154
EQUITY		
Share capital and premium	**2,113,961**	2,113,961
Retained earnings and reserves	**(765,088)**	(719,113)
Equity attributable to ordinary shareholders	**1,348,873**	1,394,848
Other equity instrument holder	**74,088**	74,088
Non-controlling interests	**555,544**	558,079
Total equity	**1,978,505**	**2,027,015**
Total liabilities and equity	**28,715,820**	**29,004,169**

Unaudited consolidated statement of changes in equity

In thousands of US dollars	Attributable to equity holders of the company				Other equity	Non-Controlling Interest	Total Equity
	Share Capital	Retained Earnings	Other Reserves	Total equity and reserves attributable			
At 1 January 2022	**2,113,961**	**434,419**	**(1,015,989)**	**1,532,391**	**74,088**	**557,827**	**2,164,306**
Foreign currency translation differences	-	-	(85,686)	(85,686)	-	(28,472)	(114,158)
Net loss in debt instruments,net of taxes	-	-	(11,500)	(11,500)	-	(2,071)	(13,571)
Profit for the period	-	64,276	-	64,276	3,656	24,127	92,059
Total comprehensive loss for the period	**-**	**64,276**	**(97,186)**	**(32,910)**	**3,656**	**(6,416)**	**(35,670)**
Coupon paid to other equity instrument holder	-	-	-	- -	3,656	-	(3,656)
Dividend relating to 2021	-	-	-	-	-	(7,021)	(7,021)
At 31 March 2022	**2,113,961**	**498,695**	**(1,113,175)**	**1,499,481**	**74,088**	**544,390**	**2,117,959**
At 1 January 2022	**2,113,961**	**434,419**	**(1,015,989)**	**1,532,391**	**74,088**	**557,827**	**2,164,306**
Foreign currency translation differences	-	-	-	-	-	-	-
Net loss in debt instruments,net of taxes	-	-	(72,975)	(72,975)	-	(8,170)	(81,145)
Net gain on revaluation of property	-	-	24,294	24,294	-	15,725	40,019
Remeasurements of post-employment benefit obligations	-	-	(665)	(665)	-	-	(665)
Profit for the year	-	286,430	-	286,430	7,312	72,949	366,691
Total comprehensive loss for the year	**-**	**286,430**	**(372,850)**	**(86,420)**	**7,312**	**17,902**	**(61,206)**
Coupon paid to other equity instrument holder	-	-	-	-	(7,312)	-	(7,312)
Transfer from revaluation reserve property on disposed property	-	85	(85)	-	-	-	-
Transfer to NCI	-	-	(6,471)	(6,471)	-	6,471	-
Equity component not converted	-	-	(5,084)	(5,084)	-	-	(5,084)
Transfer from general banking reserves	-	2,120	(2,120)	-	-	-	-
Transfer to statutory reserve	-	(112,454)	112,454	-	-	-	-
Dividend relating to 2021	-	(39,568)	-	(39,568)	-	(24,121)	(63,689)
At 31 December 2022 /January 2023	**2,113,961**	**571,032**	**(1,290,145)**	**1,394,848**	**74,088**	**558,079**	**2,027,015**
Foreign currency translation differences	-	-	(74,287)	(74,287)	-	(16,403)	(90,690)
Net loss in debt instruments,net of taxes	-	-	(23,325)	(23,325)	-	10,871	(12,454)
Profit for the period	-	62,864	-	62,864	3,656	21,082	87,602
Total comprehensive loss for the period	-	62,864	(97,612)	(34,748)	**3,656**	15,550	(15,542)
Other reserve	**-**	**-**	**(11,227)**	**(11,227)**	**-**	**(11,595)**	**(22,822)**
Coupon paid to other equity instrument holder	-	-	-	-	(3,656)	-	(3,656)
Dividend relating to 2022	-	-	-	-	-	(6,490)	(6,490)
At 31 March 2023	**2,113,961**	**633,896**	**(1,398,984)**	**1,348,873**	**74,088**	**555,544**	**1,978,505**

Ecobank Group

Unaudited consolidated statement of cash flows

In thousands of US dollars	Period ended 31 March 2023	2022
Cash flows from operating activities		
Profit before tax	**125,092**	125,080
Adjustments for:		
Foreign exchange income	**(98,692)**	(38,082)
Net investment securities gain	**(4,145)**	(4,062)
Recycling from FVOCI	**2,236**	-
Impairment charges on loans and advances	**17,848**	41,933
Impairment charges on other financial assets	**140,358**	8,506
Unwinding of impairments	(87,690)	-
Depreciation of property and equipment	**15,388**	18,344
Amortisation of software and other intangibles	**8,420**	7,321
Profit on sale of property and equipment	**(130)**	(1,839)
Share of post-tax results of associates	**-**	-
Income taxes paid	**(67,979)**	(83,211)
Changes in operating assets and liabilities		
Trading financial assets	**86,278**	13,234
Derivative financial instruments	**12,217**	18,330
Treasury bills and other eligible bills	**(87,381)**	(12,874)
Loans and advances to banks	**(352,023)**	(182,308)
Loans and advances to customers	**66,616**	242,872
Pledged assets	**(16,088)**	5,310
Other assets	**(61,453)**	(142,319)
Mandatory reserve deposits with central banks	**(160,479)**	19,482
Deposits from customers	**(580,158)**	(17,608)
Other deposits from banks	**(363,323)**	(234,027)
Derivative liabilities	**(9,842)**	2,716
Other liabilities	**340,770**	223,276
Provisions	**8,895**	4,090
Net cashflow (used in) / from operating activities	**(1,065,265)**	**14,164**
Cash flows from investing activities		
Aquisition of software	**(4,798)**	(2,441)
Aquisition of property and equipment	**(98,899)**	(13,889)
Proceeds from sale of property and equipment	**1,153**	5,640
Aquisition of investment securities	**(247,767)**	(321,676)
Proceeds from sale and redemption of securities	**170,768**	74,586
Net cashflow used in investing activities	**(179,543)**	**(257,780)**
Cash flows from financing activities		
Repayment of borrowed funds	**(8,697)**	(122,373)
Proceeds from borrowed funds	**177,923**	92,209
Coupon paid to other equity instrument holder	**(3,656)**	(3,656)
Dividends paid to non-controlling shareholders	**(6,490)**	(7,021)
Net cashflow (used in) /from financing activities	**159,080**	**(40,841)**
Net decrease in cash and cash equivalents	**(1,085,728)**	(284,457)
Cash and cash equivalents at beginning of period	**3,382,968**	3,986,309
Effects of exchange differences on cash and cash equivalents	**143,622**	137,353
Cash and cash equivalents at end of the period	**2,440,862**	**3,839,205**