

#### **PRESS RELEASE**

PR. No 132/2014

# ENTERPRISE GROUP LIMITED (EGL) - <u>FIRST QUARTER RESULTS</u> <u>FOR THE PERIOD ENDING MARCH 2014</u>

EGL has released its unaudited Financial Statements for the first quarter ending March 31, 2014 as per the attached.

Issued in Accra, this 12<sup>th</sup> day of May, 2014

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att'd.

### Distribution:

- 1. All LDMs
- 2. General Public
- 3. Company Secretary, EGL
- 4. NTHC Registrar, (Registrars for EGL shares)
- 5. SEC
- 6. GSE Securities Depository
- 7. GSE Council Members
- 8. GSE Notice Board

# For enquiries, contact:

General Manager/Head of Listings, GSE on 669908, 669914, 669935 \*HBM



# **UN-AUDITED CONSOLIDATED FINANCIAL STATEMENTS**

FOR THE THREE MONTHS ENDED MARCH 31, 2014

#### NOTES

- $1. \ \, \text{Adverse economic conditions, namely pressure on disposable incomes; cost inflation and currency depreciation impacted negatively on the Group's performance on Q1.}$
- 2. Both our underlying core Life and General Insurance businesses continued to grow, delivering Gross premium growth rates of 21% and 17% respectively. Total net insurance premiums grew by 24% versus prior year.
- 3. Investment and other income for the quarter was GHS 13.2m versus 29.7m achieved in the same prior year period, represented a decline of 55.7%. This decline was attributable to significant "one off" investment asset disposals and the appreciation of equities held on the GSE in the comparable prior year period.
- 4. Total Group Income of GHS 58.7m for 2014 against GHS 66.3m in 2013 therefore represented a decline of 11.4%
- 5. Net Group expenses increased against prior year by 27.7%, reflecting similar growth rates in claims, distribution and operating expenses.
- Group profit after tax was GHS 1.2m versus GHS 21.5m, the reduction in profitability being directly attributable to the fall in investment income and cost push pressures on claims and operating expenses.
- 7. We expect some recovery in Q2 in profitability as we improve sales and collections as well as improving the management of costs.

### **UN-AUDITED INCOME STATEMENT**

FOR THE THREE MONTHS ENDED MARCH 31, 2014

## THE GROUP

	2014	2013
	Gh¢'000	Gh¢'000
Investment Income	12,457	5,629
Fair value (loss)/gains on investment	693	20,694
Net Investment income	13,150	26,323
Gross insurance premium revenue	55,281	46,655
Insurance Premium ceded to Reinsurers	(8,056)	(8,230)
Net Premium Written		38,425
Unearned Premiums	(1,650)	(1,800)
Net insurance premiums revenue	45,575	36,625
Other Income	-	3,367
Net income	58,725	66,315
Insurance Claims Incurred	(18,900)	(11,425)
Insurance claims recoveries from reinsurers	412	973
Change in insurance contract liabilities - Life fund	(16,796)	(17,868)
Net benefits and claims		(28,320)
Operating expenses	(13,162)	(9,629)
Commission expense	(7,860)	(6,156)
Net expenses	(56,306)	(44,105)
Profit before national fiscal stabilisation levy and		
income tax		22,210
Income tax credit / (expense)	(1,184)	(750)
Profit for the year	1,236	21,460
Attributable to:		
Owners of the parent	(1,516)	16,776
Non-Controlling Interest	2,752	4,684
	1,236	21,460
Earnings per share for the profit attributable to		
equity holders of the Company during the year	(0.012)	0.128

## UN-AUDITED STATEMENT OF FINANCIAL POSITION

FOR THE THREE MONTHS ENDED MARCH 31, 2014

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Assets	Gh¢'000	Gh¢'000	
Property & Equipment	17,705	20,393	
Intangible Assets	21	65	
Investment Properties	25,743	13,006	
Investment securities	231,412	180,402	
Loans and Receivables	33,859	18,084	
Due from Re-insurers	3,154	3,527	
Deferred Income Tax Asset	3,308	2,836	
Cash and Cash equivalents	45,439	32,867	
Total Assets	360,641	271,180	
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#### **EQUITY AND LIABILITIES**

Capital and reserve		
Stated Capital	31,887	31,599
Contingency Reserve	14,461	12,355
Other reserves	9,749	8,964
Income surplus account	56,967	46,221
Non-Controlling Interest	23,493	25,110
Total Equity	136,556	124,249
Liabilities		
Life Fund-insurance contract liabilities	165,630	100,598
Unearned Premiums and unexpired risk provision	19,147	13,879
Outstanding Claims	5,285	2,394
Trade and other Payables	13,476	9,799
Due to Re-insurers	9,075	8,833
Due to related parties	330	5,476
Deffered tax liability	9,696	-
Current Income Tax liability	1,446	5,952
Total Liabilities	224,085	146,931
Total Equity and Liabilities	360,641	271,180
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#### UN-AUDITED STATEMENT OF CHANGES IN EQUITY

	2014 GH ¢'000	2013 Gh¢'000
At 1 January 2014	135,152	106,535
Profit for the year	1,236	21,460
Other Comprehensive Income		6,414
Total Comprehensive Income	1,236	27,874
Transactions with owners		
Employee Share option scheme	-	( 545)
Additions to non controlling interest in subsidiary	-	(9,615)
Additions to Stated Capital	168	-
Total transactions with owners	168	(10,160)
At March 31, 2014	136,556	124,249

#### **UN-AUDITED CONSOLIDATED STATEMENT OF CASH FLOW**

FOR THE THREE MONTHS ENDED MARCH 31, 2014

## THE GROUP

	2014 GH ¢'000	2013 Gh¢'000
Cash flows from Operating activities Cash (used in)/generated from operations Investment income received Income Tax paid	(19,909) 14,595 (1,189)	8,689 3,899 (347)
Net Cash generated from operating Activities  Cash flow from Investing Activities	(6,503)	12,241
Purchase of Property and Equipment	(697)	(1,072)
Net cash used in investing activities	(697)	(1,072)
Cash flow from Financing Activities Dividends Paid	-	(4,640)
Proceeds from issue of ordinary shares	169	-
Net Cash used in financing Activities	169	(4,640)
Net increase / (decrease) in cash and cash equivalents	(7,031)	6,529
Cash and cash equivalents at beginning of year	52,470 	26,338
Cash and cash equivalents at end of year	45,439	32,867
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the best of our knowledge, the consolidated financial statements do not contain untrue tatements. relisional facts or omission of material facts.



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