



PRESS RELEASE

PR. No. 020/2018

**GUINNESS GHANA BREWERIES LIMITED (GGBL)
UN-AUDITED FINANCIAL STATEMENTS FOR THE
HALF YEAR ENDING DECEMBER 2017**

GGBL has released its un-audited Financial Statements for the half year ending December 31, 2017 as per the attached.

Issued in Accra, this 26th
day of January, 2018

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att'd.

Distribution:

1. All LDMs
2. General Public
3. Company Secretary, GGBL
4. MBG Registrars, (Registrars for GGBL shares)
5. Securities and Exchange Commission
6. Central Securities Depository
7. GSE Council Members
8. GSE Notice Board

For enquiries, contact:

Listing Department, GSE on 0302 669908, 669914, 669935

*JEB

GUINNESS GHANA BREWERIES LIMITED

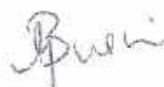
JNAUDITED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2017

	2017 GH¢'000	2016 GH¢'000
ASSETS		
Non Current Assets		
Property, plant and equipment	355,633	377,742
Intangible assets	3,124	1,853
	358,758	379,595
Current Assets		
Inventories	85,916	82,515
Trade and other receivables	50,788	53,975
Amounts due from related companies	2,475	1,942
Current tax asset	2,804	2,589
Cash and bank balances	60,171	20,145
Total current assets	202,154	161,165
Total assets	560,912	540,760
EQUITY AND LIABILITIES		
Stated capital	272,879	272,879
Income surplus account	(6,582)	(14,069)
Total equity	266,297	258,811
Non-Current Liabilities		
Obligation under finance lease	21,081	23,962
Borrowings	108,988	111,609
Employee benefit obligations	1,406	1,465
Deferred tax liabilities	13,579	8,548
Total non-current liabilities	145,054	145,585
Current Liabilities		
Bank overdraft	6	10,112
Trade and other payables	118,462	101,112
Current tax liability		
Amounts due to related companies	31,092	25,141
Provisions		
Total current liabilities	149,560	136,365
Total liabilities	294,615	281,950
Total equity and liabilities	560,912	540,760

Gavin Pike
Managing Director



Teye Mkushi
Finance Director



GUINNESS GHANA BREWERIES LIMITED

**UNAUDITED STATEMENT OF COMPREHENSIVE INCOME FOR THE SIX MONTHS
ENDED 31 DECEMBER, 2017**

	2017 GH¢'000	2016 GH¢'000
Revenue	315,176	290,452
Cost of sales	(240,502)	(217,069)
Gross profit	74,673	73,383
Selling, general and administrative expenses	(71,285)	(61,361)
Operating profit	3,388	12,022
Finance charges	(8,393)	(18,239)
Loss before income tax	(5,005)	(6,218)
Income tax credit/(expense)	353	771
Loss for the Period	(4,652)	(5,447)
Other comprehensive income	-	-
Total comprehensive income (loss) for the period	(4,652)	(5,447)

GUINNESS GHANA BREWERIES LIMITED
**UNAUDITED STATEMENT OF CASH FLOW FOR THE SIX MONTHS ENDED 31 DECEMBER
2017**

	2017 GH¢'000	2016 GH¢'000
Cash flows from operating activities		
Loss before taxation	(5,005)	(6,218)
<i>Adjustment for:</i>		
- Depreciation and amortisation charges	29,808	26,534
- Profit/(loss) on disposal of property, plant and equipment	(44)	(108)
- Unrealised exchange difference	481	(1,667)
- Net interest expense	8,393	18,239
	33,633	36,781
Changes in:		
- Inventories	(6,130)	3,513
- Trade and other receivables	(28,064)	(36,561)
- Trade and other payables	26,569	5,319
- Related company balances	12,262	5,032
- Provisions	(158)	0
- Employee benefits	(365)	(34)
Cash generated from operating activities	37,747	14,049
Interest paid	(10,254)	(15,789)
Income tax paid		(29)
Net cash inflow / (outflow) from operating activities	27,492	(1,769)
Cash flow from investing activities		
Additions to property, plant and equipment	(17,274)	(28,166)
Proceed of sale from property, plant and equipment	284	261
Interest Received	1,173	
Net cash outflow from investing activities	(15,817)	(27,905)
Cash flows from financing activities		
Repayment of finance Lease	(4,893)	(4,237)
Net cash outflow from financing activities	(4,893)	(4,237)
Net increase / (decrease) in cash and cash equivalents	6,783	(33,911)
Analysis of changes in cash & cash equivalents end of period		
Cash and cash equivalents at 1 July	52,572	44,061
Increase/(Decrease) in cash and cash equivalents	6,783	(33,911)
Effect of movements in exchange rates on cash held	810	(117)
Cash and cash equivalents at 31st Dec	60,165	10,033

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GUINNESS GHANA BREWERIES LIMITED

STATEMENT OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED 31 DECEMBER 2017

	Share Capital GH¢'000	Retained Earnings GH¢'000	Total GH¢'000
Balance at 1 July 2017	272,879	(1,930)	270,949
Comprehensive income (loss) for the period		(4,652)	(4,652)
Total comprehensive income (loss) for the period	272,879	(6,582)	266,297
Balance at 31 December 2017	272,879	(6,582)	266,297

Results for the six months ended 31st December 2017

Net sales in the first half increased 9% compared to the same period last year, largely driven by revised price point in August across the Beer and Ready to Drink portfolio, a step up in one-way convenience packs of our Adult Premium Non-alcoholic Drinks as well as growth of Guinness Foreign Extra Special and Brand Malta Guinness. Cost of Goods Sold increased by 11% driven by local inflationary pressures, resulting Gross Profit growth of 2% above last year.

Selling, General and Administrative expenses were 16% higher versus the same period last year. Within this marketing spend increased 11% as we continued to invest behind our brands including support for the launch of Odehvee beer. Forex losses in the quarter were driven by the depreciation of the Ghana cedi against Euro and USD. This resulted in Operating Profit of GHS 3.3m for the half. Finance charges reduced versus the same period last year as we have benefitted from the improved funding structure.