

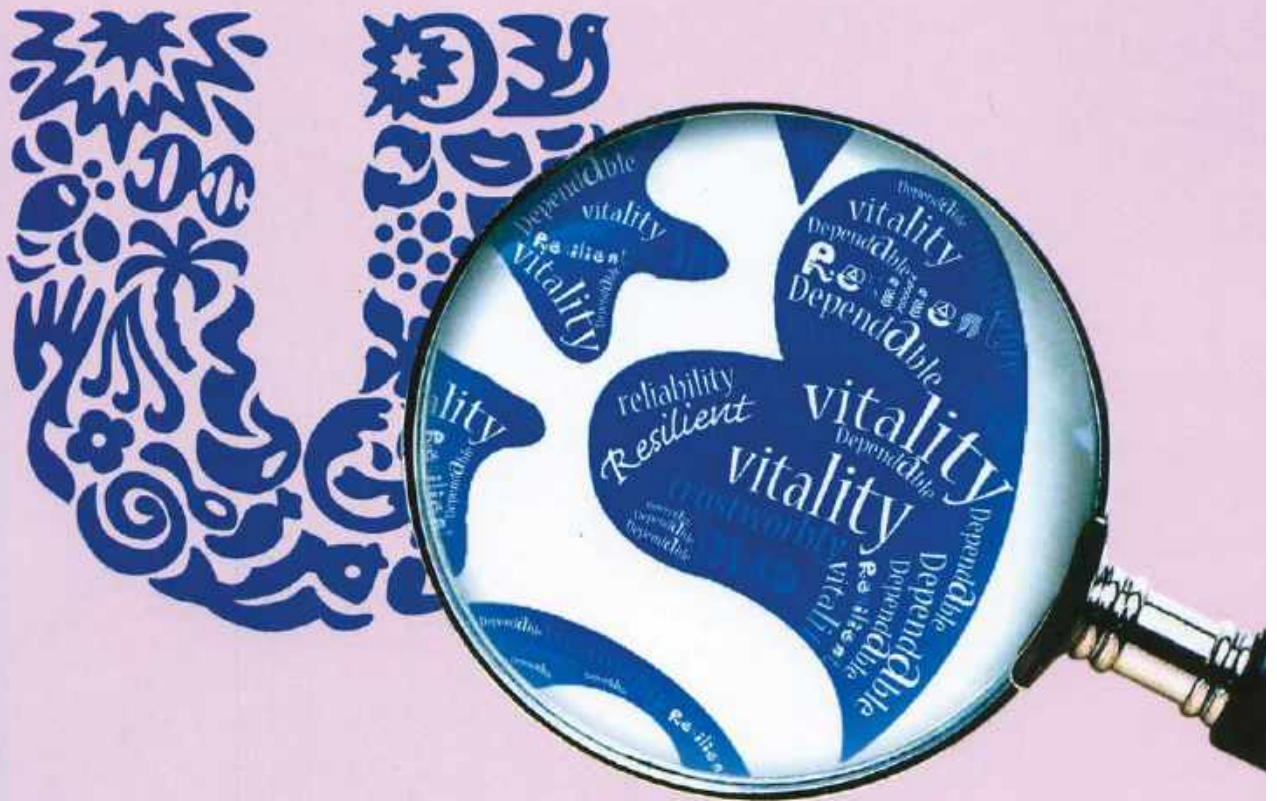
2010



Unilever

Annual Report & Financial Statements

Unilever Ghana Limited



Focusing on the small things to get more out of life.

Ideas.

Reflections. Renewed strength.
More goodness. Alert. Inspiration.



Focusing

on the simple things that make a good life.

Contents *Damsel-Research* Pages

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Board of Directors

Standing L-R

Sampson Aaron Dontoh

(Human Resource Director)

Ms Aurore Lokko

(Non-Executive Director)

Akofa Ata

(Customer Development Director)

Mrs. Juliana O. Torpey

(Company Secretary)

Prof. Franklyn A. Manu

(Non-Executive Director)

Mrs. Victoria Kayaga Kiggundu

(Finance Director)

Charles A. Cofie

(Non-Executive Director)

Ms. Maidie E. Arkutu

(Marketing Director)

Joseph N. A. Hyde

(Non-Executive Director)

Seated L-R

Ishmael Evans Yamson

(Chairman)

David M. Mureithi

(Managing Director)



Financial Highlights

(All amounts are expressed in thousands of Ghana cedis unless otherwise stated)

| | Company | | | Group | | |
|---|---------|----------|-------------|---------|---------|-------------|
| | 2010 | 2009 | % Change | 2010 | 2009 | % Change |
| Revenue | 179,257 | 160,496 | 11.7 | 181,153 | 163,863 | 10.6 |
| Operating profit | 25,843 | 3,907 | 561 | 27,431 | 5,484 | 400.2 |
| Profit before tax (PBT) | 22,888 | 193 | 11,759 | 25,087 | 2,777 | 803.4 |
| Non-controlling interest | - | - | - | 3,705 | 2,875 | 28.9 |
| Net profit/(loss) after tax for the year attributable to owners of the parent | 17,947 | (268) | (6,797) | 19,109 | 1,304 | 1,365.4 |
| Cash flow from operating activities | 16,955 | 14,035 | 20.8 | 21,320 | 15,974 | 33.5 |
| Shareholders' funds | 41,340 | 35,515 | 16.4 | 54,136 | 47,149 | 14.8 |
| Capital expenditure | 5,905 | 2,518 | 134.5 | 6,294 | 2,262 | 178.2 |
| Earnings per share (GH¢) | 0.2872 | (0.0043) | (6,796.6) | 0.3057 | 0.0209 | 1,365.4 |
| Proposed dividend per share (GH¢) | 0.2871 | 0.2128 | 34.9 | 0.2871 | 0.2128 | 34.9 |
| Net assets per share (GH¢) | 0.6614 | 0.5682 | 16.40 | 1.2261 | 1.0961 | 11.90 |
| PBT margin (%) | 12.8 | 0.1 | | 13.8 | 1.7 | |
| Net profit margin (%) | 10.0 | (0.2) | | 11.1 | 1.5 | |

Notice Meeting

Notice is hereby given that the next Annual General Meeting of the Members of Unilever Ghana Limited will be held at the National Theatre, Accra on Wednesday 4th May 2011 at 11.00 a.m, for the following purposes:

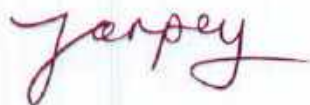
AGENDA

1. To receive the Report of the Directors, the Balance Sheet as at 31st December, 2010 together with the Accounts for the year ended on that date and the Report of the Auditors thereon.
2. To declare a Dividend.
3. To re-elect Directors:
 - (a) Newly appointed Directors
 - (b) Directors retiring by rotation.
4. To approve the terms of appointment of Managers.
5. To approve Directors' fees.
6. To fix the remuneration of the Auditors.

A Member of the Company entitled to attend and vote is entitled to appoint a proxy to attend and vote instead of him. A proxy need not be a Member. A form of proxy is attached and if it is to be valid for the purposes of the Meeting it must be completed and deposited at the Registered Office of the Registrars of the Company, Merchant Bank Ghana Limited, not less than 48 hours before the Meeting.

Dated this 4th day of February 2011.

By Order of the Board



J.O. Torpey (Mrs)
Secretary

Registered Office, Unilever Ghana Limited, Tema Factory, Plot No. Ind/A/2/3A-4, P O Box 721, Tema

Dividend Warrants

If the payment of the dividend recommended is approved, the warrants will be posted on the 6th day of June 2011 to the holders of shares whose names are registered in the Register of Members at the close of day on the 20th day of April, 2011.

Board of Directors & Secretary

I.E. Yamson, Chairman; D. M. Mureithi, Managing Director; C A Cofie, S. A. Dontoh; J. N-A Hyde; Victoria Kayaga Kiggundu (Mrs); Aurre Lorekko (Ms); F.A. Manu, A. Ata, Ms Maidie E. Arkutu and Juliana O. Torpey (Mrs), Secretary.

Board Audit Committee

Aurre Lorekko (Ms); J. N-A Hyde, Victoria Kayaga Kiggundu (Mrs) and F. A. Manu.

Registrars Office: Merchant Bank Ghana Ltd, Registrars Department, 57 Examination Loop, North Ridge, P. O. Box 401, Accra, Ghana

Chairman's Review

Political

Our country Ghana remained a stable and functional democratic state. Political parties and Civil Society activities were very buoyant during the year. As 2012 gets nearer Ghana will see even greater political activities but the integrity of the country's stability will remain intact.

Economic

In 2010, Government continued its focus on stabilizing the macroeconomic environment through greater fiscal discipline. The year experienced a stable economy as the pressures on the global economy eased and started to recover from the 2009 financial crisis. Month on month Inflation progressively declined to 8.58% at end December with average inflation for the year at 10.75%.

Against the three major currencies, i.e. the US Dollar, the British Pound and the Euro, the Cedi depreciated by 1.5%, and appreciated by -2.5%, and -6.1% respectively. The prime rate was reduced to 13.5% by the Bank of Ghana. This somewhat impacted positively on borrowing rate which stands at 24%. The response by commercial banks however did not meet the expectations of the business community as the 90days Treasury bill rates also declined to around 12.3% by year end. The upward review in energy tariffs during the year had a significant adverse impact on your business.

In December, the first Crude Oil was pumped out of the Jubilee fields signifying the commencement of commercial Oil production in Ghana. This is expected to give a boost to government revenue generation, which would help fuel the developmental agenda of the country. It is also expected to enhance the Country's competitiveness as an investment destination in the sub region because it will increase the space for private sector participation in the economy.

Business Performance

The Business delivered a stronger performance in 2010 compared to 2009. Group Revenue grew by 10.6% while operating profit grew by 400% over prior year. The consumer business saw good growth in our major categories of Home and Personal Care. The Foods category delivered marginal growth following the refocusing of the portfolio. Our market leadership in our key categories was maintained whilst we made gains in the powders segment of the Laundry portfolio, with the introduction of our Sunlight Washing Powder.

Dividends

In line with our policy of consistent payment of dividends in the past five year, the board of your company recommends a dividend payout of GH¢ 0.2871 per share. This is a 35% increase over the 2009 levels.

Board Changes

Since our last Annual General Meeting, Mr Kwaku Offeh Boateng (Customer Development Director) and Stephane Achio (Supply Chain Director) have resigned from the board. Charles A. Cofie has also handed over the Managing Directorship to David M. Mureithi but remain on the board as a non executive director. We welcome to the board Mr. David M. Mureithi as Managing Director, Akofa Lolonyo Ata as Customer Development Director and Maidie Elizabeth Arkutu Marketing Director respectively.

Profile of the new Directors

Mr. David M. Mureithi

Mr. David Mureithi an Electrical Engineer by training with 24 years experience in Unilever. He is a Kenyan by nationality and joined the company as a management trainee in the Engineering department and has risen to hold various senior management roles in the Supply Chain function as well as General Management. He has worked in Ivory Coast and Kenya among other African countries. He has an MBA in Marketing from the Leicester University, U.K. Until his appointment, Mr. Mureithi was the Managing Director of Unilever East & Southern Africa, where he was responsible for overseeing Unilever operations in Kenya, Uganda, Tanzania, Rwanda, Malawi, Zambia, Zimbabwe and Mozambique.

Chairman's Review Cont'd)

Mr. Akofa Lolonyo Ata

Mr. Akofa Lolonyo Ata joined Unilever Ghana as a mid-career entrant in July 2004 as the Customer Service Manager of the Popular Foods team. Prior to that, Akofa worked at Accra Brewery Limited as the Market Development Manager and also at the British Council as the Information Services Manager. He has a Master of Arts Degree in Marketing from the University of Central England, Birmingham, UK.

At Unilever Ghana, Akofa moved from the Popular Foods team to the Customer Development team where he worked as the Category Manager for Foods, and then as the Trade Marketing Manager, Foods. He was subsequently seconded on International Assignment to the Win with Customer Project team as an Implementation Manager. His International Assignments took him to Unilever companies across Africa, Asia, Middle East and Europe. The immediate past role was Head of Brand Building.

Miss Maidie Elizabeth Arkutu

Miss Arkutu joins Unilever Ghana from Coca-Cola East and Central Africa Business Unit (ECABU) where she was Marketing Manager for the Horn, Islands and Mid Africa (HIMA) team. In that role, she headed the franchise marketing team of 11 French speaking countries, including DRC, Mauritius and Madagascar. After 3 years in that role, she joined ECABU's Stills team as the Project Manager for Project Nurture, a unique project seeking to double the fruit income of 54,000 farmers in Kenya and Uganda and also supplying Coca-Cola with locally sourced puree for juice production. Before joining Coca-Cola, Miss Arkutu worked for over 10 years in Unilever in Ghana, South Africa and French West Africa and has extensive experience both in Brand Building and Brand Development.

A professional Marketer, Miss Arkutu has a post-Graduate Diploma in Marketing from the Chartered Institute of Marketing (U.K Board). She also holds a Master of Business Administration (MBA) degree from the Vrije Universiteit Brussel, Belgium and a Bachelor of Arts (BA) degree in Economics and French from Vesalius College, Belgium.

Looking forward to 2011

We continue to position the company to take full advantage of the opportunities the economy would offer in 2011. We remained committed to creating long term sustainable value for our shareholders and we are confident in our strategies to deliver this.

Managing Director's Review

Introduction

2010 was a good year in the context of it being the first year into the recovery after the global financial crisis and our weak performance in 2009. Our challenge for the year was to return to sustainable growth and profitability. Our performance was underpinned by improved consumer demand on account of our intensified marketing activities and superior value our brands deliver. Competitor activities heightened during the year, but our brands continue to perform well.

The Cedi was relatively stable against the major trading currencies; this stability had a positive impact on business performance. We continued to simplify our internal processes during the year, with the aim of making the business agile creating value for our shareholders.

We have in the past years consistently paid dividends which offer a real return to shareholders. In line with this, we propose a dividend per share of GH¢ 0.2871 to be paid from profit for the year. This is a 35% increase over 2009 levels.

Operating Review

Highlights

Our performance for 2010 was very encouraging. The Group delivered GH¢ 181.2m in Revenue which represents 10.6% growth over prior year. The Consumer business grew by 11.7% versus previous year. This was driven by the further strengthening of our distribution network, strong partnership with our distributors, and increased marketing activities. Our launch of Sunlight Washing Powder and introduction of Fanico and BF bar soaps into our portfolio also helped. We have seen impressive growth across our key brands in both Home & Personal Care and Foods.

Operating Profit for the year was GH¢ 27.4m versus GH¢ 5.5m delivered in prior year. This gave operating margin of 15.1% which is higher than the 3.3% for 2009.

Our leadership position in the market for five of our categories was sustained despite the increased competitor activities. Our cash position remained very strong as a result of improvement in Inventories.

Home and Personal Care Category

Growth was strong across our Home and Personal Care portfolio, with particularly strong growth in our key brands of Key Soap, Omo, Sunlight, Pepsodent, and Geisha. In order to strengthen our Laundry portfolio we introduced Fanico & BF bar Soaps. We also launched Sunlight Powder to complement the position of Omo in the Laundry Powder segment. This launch has been received well by our valued consumer. We also increased investment behind our key brands.

Foods Category

Despite the disposal of the Frytol brand, our Foods portfolio performed very well. Our Blue Band and Lipton brands maintained very strong market positions during the year.

Plantations

2010 was also a good year for the Plantations despite lower volumes in the year, we benefited from the increases in the commodity price on the world market.

Financial Review

Operating Profit

Operating margin improved from 3.3% in 2009 to 15.1% in 2010. This was on account of improved product mix, stable exchange rate and savings initiatives undertaken by the business. We recorded operating profit of GH¢ 27.4m, versus prior year of GH¢ 5.5m.

Restructuring Expenses/Release

We continued the streamlining of our operations which resulted in a restructuring cost of GH¢ 4.2m in the year versus GH¢ 2.3m in 2009.

Net Financial Cost

Net Financing cost was GH¢ 1.1m compared to GH¢ (0.412m) in 2009. Our strong cash position resulting from improvement in working capital contributed to lower financing cost.

Taxation

Tax for the year was GH¢ 4.941m, up from GH¢ 0.25m this is driven by the significant improvement in the profit for the business compared to 2009.

Managing Director's Review

Profit after Tax

Profit after tax of GH¢ 22.8m was 445% growth over the GH¢ 4.2m recorded in 2009. This was aided by the relative stable exchange rate and our savings initiatives.

Cash Flow

Cash generated from operations was GH¢21.3m during the year, against GH¢ 16m for 2009. This has been delivered from improvements in working capital especially inventories. We closed the year with cash and cash equivalents of GH¢ 25.9m, a 17.7% improvement over 2009.

Contributions to Society

In 2010, our Corporate Social Responsibility (CSR) delivered mainly through the Unilever Ghana Foundation was focused on three (3) areas: Health and Hygiene, HIV/AIDS and Women's Empowerment. Activities under these pillars include:

- Construction of a Water and Sanitation System for seven (7) communities in the Birim district of the Eastern region
- Oral Hygiene Education in Basic schools across the country
- Support to the World Food Program's (WFP) 'Walk the World' event including the donation of \$5,000 to help them feed school children in deprived communities in the three (3) northern regions
- Capacity building workshops for 105 women in Small & Medium enterprises at Koforidua and Nkawkaw
- Excellence Awards for Best Graduating Females from the public universities and polytechnics
- Sponsorship of the Ghana Education Service's Science, Technology and Innovation clinic for girls from public Senior High Schools
- Sponsorship of the Ghana Journalists' Association's Ethical Journalism Initiative

Also, we in collaboration with the Tema Metro office of the Ghana Education Service organised a sensitization quiz on the need to protect the Environment for Basic Schools in Tema. Each participating school was given a gift of a tree seedling to plant and a competition to reward those who have been able to nurture that plant and also to add on some more environmentally friendly initiatives will soon be launched.

Last December, we organised a "Road Safety" campaign for Basic Schools at Tema Manhean (Newtown) as our contribution to helping save our children from the consequences of the gross indiscipline on our roads.

The cost of our social commitment for the year amounted to Gh¢ 0.558m vrs 2009 of GH¢ 0.50m.

Our Stakeholders

Our business partners including Key Distributors, Customers, and Suppliers remained an important part of our business and we fully appreciate their continuous support and look forward to an even better relationship in 2011.

2011 Outlook

We remain committed to creating long term sustainable value for all our shareholders. This we will do through our strategies of investing behind our brands and continuous strengthening of our distribution network. Our resolve to improve margins and profitability by reducing cost and improving operational efficiencies would be sustained. We would also position your business to take advantage of the benefits the Oil find brings to the nation.

Corporate Governance

Introduction

Unilever recognises the importance of good corporate governance as a means of sustaining viability of the business in the long term, and further believes that the attainment of business objectives is directly aligned to good corporate behaviour. In line with this, and alongside the need to meet its responsibility to its shareholders and other stake holders, the company strives to meet expectations of the community in which it operates.

In the conduct of its business Unilever has sought to comply with all statutory requirements, adopted, tried and proven best practices to protect the environment and its employees, invested in the community in which it operates, and strive to enhance shareholder value in the process. Unilever adopts both medium and long term growth strategies, and allocates resources in order to guarantee the creation of wealth. It utilises modern technology and continuously innovates in order to satisfy changing consumer and customer needs, and in so doing, stay ahead of the competition. Unilever promotes and recognises excellence through its employee development programmes.

The company has put in place sound operational control systems in order to safeguard the interests of shareholders and stakeholders. As indicated in the Statement of Responsibility of Directors and Notes to the Accounts, the business adopts standard accounting practices to facilitate transparency in the disclosure of information and to give assurance to the reliability of the financial statements.

Legal Structure of Unilever



*In the process of divestiture

Board of Directors

The responsibility of good corporate governance is placed on the Board of Directors and the Management Team. The Board of Directors are highly qualified and experienced in their professional areas of expertise. The Board is currently comprised of five (5) full time executive and five (5) non-executive directors one of whom is the Chairman of the Board.

The non-executive directors are the principal external presence in the governance of Unilever Ghana Limited and provide a strong independent element. The Board meets at least four (4) times a year to deliberate on, Corporate strategy and implementation, approval of Annual Report and Accounts and recommendation of dividends, amongst other things.

All directors with the exception of the Managing Director submit themselves for re-election at Annual General Meetings in accordance with the regulations of the Company and the Ghana Stock Exchange. To ensure effective control and monitoring of the company's business, the Board has an Audit Committee.

The Audit Committee

The Audit Committee is made up of four directors of whom three are non-executive. It is chaired by a non-executive director who has a strong background and experience in business, finance and audit. The committee meets to review the financial performance of the company, the adequacy of the internal audit plan, progress against current audit report recommendations, the adequacy of internal control systems and the degree of business compliance with laid down internal policies, laws, code of business principles and any other relevant regulatory framework. The Committee also reviews findings of the external auditors.

The Executive Committee

There is also an executive committee which oversees the day to day operational/management issues affecting the business.

The Executive Committee meets regularly to review the performance of the company and assess progress against the annual plan. It also reviews programmes, strategies, key issues and assigns responsibilities and resources for achievement of set goals.

Consequently, the committee has oversight responsibility for innovation programmes, supply chain, financing strategies and human resource development programmes.

The Executive Committee is also charged with the responsibility of identifying and assessing the risk profile within which the company operates, with a view to eliminating or minimising the impact of such risks to the achievement of set company objectives.

Internal Controls

Unilever has a robust internal control system, which is well documented and regularly reviewed. The system incorporates internal control procedures, which are designed to provide reasonable assurance that assets are safeguarded and that the risks facing the business are being managed to eliminate or minimise their impact. The Board of Unilever Ghana has put in place a clear organisational structure, and Board authorities are delegated to middle and lower level management in line with delegated responsibilities as defined by the said structure.

Unilever's corporate internal audit function plays a key role in providing an objective assessment of the adequacy and effectiveness of the internal control systems in the business.

Code of Business Principles.

Unilever has a documented code of business principles to guide all employees and business partners in the discharge of their duties. This code sets the standard of professionalism and integrity required for business operations which among other things cover the following areas: compliance with the law, conflicts of interest, acquisition of company shares, public activities, product assurance, environmental management, accuracy and reliability of financial reporting, bribery, etc, and procedures for handling instances of non-compliance.

Report of the Audit Committee

MEMBERSHIP OF AUDIT COMMITTEE OF THE BOARD

The Unilever Ghana Audit committee is comprised of three non executive Directors and the Finance Director for Unilever Ghana Limited. The Committee is chaired by Ms Aurore Lokko, a non executive Director with a background in accounting, finance and audit. The Unilever Audit Manager is always in attendance and from time to time the external auditors, pwc, are also invited to make presentations to the committee.

ROLE OF THE AUDIT COMMITTEE

The Audit Committee meets to review:

1. The financial performance of the company;
2. The adequacy of the plan of internal audit;
3. Current audit reports; Statutory and Internal Audit;
4. The adequacy of internal controls;
5. The degree of compliance to laid down policies, laws, code of ethics and business practices of the company; and
6. Compliance with the Sarbannes Oxley Act on Operational Control Assessment.

SUMMARY OF THE AUDIT COMMITTEE'S ACTIVITIES IN 2010

In 2010, the Unilever Ghana Audit Committee met four times on 9th February 2010, 14th April 2010, 14th July 2010 and 11th October 2010.

REVIEW OF THE FINANCIAL PERFORMANCE OF THE COMPANY

At the 9th February 2010 meeting, the committee reviewed the financial performance of the company for the financial year ended December 2009 and the audited accounts for the 2009 financial year.

The Committee was updated on the company's performance in 2010 during the 9th February 2010, 14th April 2010, 14th July 2010 and 11th October 2010 meetings.

INTERNAL AUDIT

The committee reviewed the internal audit plan for 2010 at the beginning of the year and was updated regularly on the status of the Base Operational Control Assessment (OCA) exercise, Policy Compliance Assessment and the audits carried out by the team.

The main highlights were as follows:

1. The OCA process was completed and involved identifying and challenging the company's processes as well as assessing the design adequacy and operational effectiveness of the controls in place;
2. The Internal Audit team carried out and completed the audits as per their 2010 audit plan

EXTERNAL AUDIT

At the 9th February 2010 meeting, the external auditors, PwC, reported on their audit of Unilever Ghana's accounts for the financial year ending December 31, 2009 and also presented their audit findings and recommendations following the audit.

At the 11th October 2010 meeting, PwC furnished the Committee with a copy of their draft audit plan for the 2010 financial year ending on December 31, 2010 and took the Committee through the plan which included the objectives of the audit, fraud risk, the audit approach, risk analysis and audit scope and the details on the reporting timetable for the 2010 audit.

Report of the Directors

The Directors have pleasure in submitting to the Members the consolidated comprehensive Income Statement of the Group for the year ended 31st December 2010 and the Statement of the Financial position of the Group as at that date.

The net profit for the year attributable to Members of the Company for the year is GH¢ 19,109m as against GH¢ 1,304m for 2009.

The Directors have decided to recommend to Members the payment of a dividend of GH¢ 0.2871 per share. The Directors wish to inform Members that since the last Annual General Meeting, Mr S Achio and Mr. K. O. Boateng have resigned from the Board of Unilever Ghana Limited. Mr David M. Mureithi has been appointed to the Board as the Managing Director with effect from October 22, 2010 and Mr Akofa Ata has been appointed to the Board as the Customer Development Director with effect from 22nd October 2010. Ms Maidie E. Arkutu has been appointed as the Brand Building Director with effect from 4th February 2011.

The directors to retire by rotation in accordance with the Regulations of the Company are Mr. I E Yamson and Mr S A Dontoh all of whom offer themselves for re-election.

In accordance with the Companies Code, 1963, Act 179, the Directors report that on 31st December 2010:

- (a) Swanzy Real Estate Limited (SREL) was a subsidiary of the Company. SREL did not trade during the 2010 financial year.
- (b) The Company was beneficially entitled to equity shares conferring the right to exercise more than 25% of the votes exercisable at General Meetings of United Africa Trust Limited, a company incorporated in Ghana. United Africa Trust Limited did not operate during the 2010 financial year.
- (c) The Company was beneficially entitled to equity shares conferring the right to exercise more than 25% of the votes exercisable at General Meetings of Twifo Oil Palm Plantations Limited, a company incorporated in Ghana. The Company's shares in Twifo Oil Palm Plantations Limited is currently held by Unilever Ghana Investments Limited, a company incorporated in Ghana in March 2010.
- (d) The Company was beneficially entitled to equity shares conferring the right to exercise more than 25% of the votes exercisable at General Meetings of Benso Oil Palm Plantation Limited, a company incorporated in Ghana.

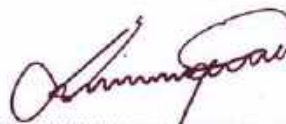
The ultimate parent company is Unilever PLC, a company incorporated in England. Other related parties, Unilever Overseas Holdings Limited, UAC International Limited and CWA Holdings Limited, Companies wholly owned by Unilever PLC have significant shareholdings in Unilever Ghana Limited.

PricewaterhouseCoopers (PwC) continue in office as Auditors of the Company.

BY ORDER OF THE BOARD



Chairman
4th February, 2011



Managing Director

Statement of Directors' Responsibilities

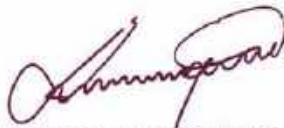
The directors are responsible for the preparation of consolidated financial statements for each financial year which give a true and fair view of the state of affairs of the Group and of the statement of comprehensive income and statement of cash flows for that period.

In preparing these consolidated financial statements, the directors have selected suitable accounting policies and applied them consistently, made judgements and estimates that are reasonable and prudent and followed International Financial Reporting Standards (IFRS).

The directors are responsible for ensuring that the Group keeps proper accounting records that disclose with reasonable accuracy at any time the financial position of the group. The directors are also responsible for safeguarding the assets of the Group and taking reasonable steps for the prevention and detection of fraud and other irregularities.



Chairman
I E Yamson



Managing Director
David Mureithi



Finance Director
V. Kayaga Kiggundu (Mrs)

Report of the Independent Auditor

REPORT ON THE FINANCIAL STATEMENTS

We have audited the accompanying financial statements of Unilever Ghana Limited (the company) and its subsidiaries (together, the group), as set out on pages 14 to 51. These financial statements comprise the consolidated statement of financial position as at 31 December 2010 and the consolidated statement of comprehensive income, consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, together with the statement of financial position of the company standing alone as at 31 December 2010 and the statement of comprehensive income, statement of changes in equity and statement of cash flows of the company for the year then ended and a summary of significant accounting policies and other explanatory information.

Directors' responsibility for the financial statements

The directors are responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards and with the requirements of the Companies Code, 1963 (Act 179) and for such internal control, as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the company and the group as at 31 December 2010 and of the financial performance and cash flows of the company and the group for the year then ended in accordance with International Financial Reporting Standards and in the manner required by the Companies Code, 1963 (Act 179).

REPORT ON OTHER LEGAL REQUIREMENTS

The Companies Code, 1963 (Act 179) requires that in carrying out our audit we consider and report on the following matters. We confirm that:

- i) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- ii) in our opinion, proper books of account have been kept by the company, so far as appears from our examination of those books; and
- iii) the consolidated balance sheet and consolidated profit and loss account are in agreement with the books of account.



Chartered Accountants
Acra

Dated: 9th February, 2011

Statement of comprehensive income

(All amounts are expressed in thousands of Ghana cedis)

| Company | | | | Group | |
|------------------|-----------|---|-------|------------------|-----------|
| 2010 | 2009 | | Notes | 2010 | 2009 |
| 179,257 | 160,496 | Continuing Operation | | 181,153 | 163,863 |
| (132,716) | (132,551) | Revenue | 2 | (129,937) | (132,071) |
| 46,541 | 27,945 | Cost of sales | 3 | 51,216 | 31,792 |
| (12,124) | (9,624) | Gross profit | | (12,124) | (9,624) |
| (11,235) | (16,066) | Distribution costs | 4 | (12,029) | (16,882) |
| 2,661 | 1,652 | Administrative expenses | 5 | 368 | 198 |
| 25,843 | 3,907 | Other income | 6 | 27,431 | 5,484 |
| (3,526) | (2,295) | Operating profit | | (3,526) | (2,295) |
| 831 | - | Exceptional Items | 27c | 1,445 | 1435 |
| (260) | (1,419) | Finance income | 7 | (263) | (1,847) |
| 22,888 | 193 | Finance costs | 7 | 25,087 | 2,777 |
| (4,941) | (461) | Profit before income tax | | (4,941) | (250) |
| 17,947 | (268) | Tax | 10c | 20,146 | 2,527 |
| - | - | Profit / (loss) from continuing operations | | 2,668 | 1,652 |
| - | - | Discontinued operations | | 22,814 | 4,179 |
| 17,947 | (268) | Profit for the year from discontinued operations | 28 | 3,705 | 2,875 |
| 17,947 | (268) | Profit / (loss) after tax for the year | | 19,109 | 1,304 |
| - | - | Attributable to: | | 22,814 | 4,179 |
| 17,947 | (268) | Non-controlling interest | | 19,109 | 1,304 |
| 17,947 | (268) | Owners of the parent | | 22,814 | 4,179 |
| 17,947 | (268) | Net profit / (loss) after tax for the year | | 1,571 | (4,603) |
| 1,571 | (4,603) | Other comprehensive income: | | (393) | 1,151 |
| (393) | 1,151 | Actuarial gains / (losses) on pensions before tax | 12c | 19,125 | (3,720) |
| 19,125 | (3,720) | Income tax relating to other comprehensive income | 12c | 19,125 | (3,720) |
| 19,125 | (3,720) | Total comprehensive income/(expense) for the year | | - | - |
| - | - | Attributable to: | | 3,705 | 2,875 |
| 19,125 | (3,720) | Non-controlling interest | | 19,109 | 1,304 |
| 19,125 | (3,720) | Owners of the parent | | 19,109 | 1,304 |
| 19,125 | (3,720) | Earnings per share from continuing and discontinued operations attributable to the equity holders of the company during the year | | 0.3057 | 0.0209 |
| 0.2872 | (0.0043) | Basic and diluted earnings per share from continuing operations | 35 | 0.0427 | 0.0264 |
| - | - | Basic and diluted earnings per share from discontinuing operations | | - | - |

Statement of financial position

(All amounts are expressed in thousands of Ghana cedis)

| Company | | | Group | |
|--------------------------------|-----------------|---|-----------------|-----------------|
| 2010 | 2009 | Notes | 2010 | 2009 |
| Non-current assets | | | | |
| 17,794 | 14,969 | Property, plant and equipment | 21,139 | 23,458 |
| 19 | 37 | Intangible assets | 19 | 37 |
| - | - | Biological assets | 10,131 | 20,259 |
| - | - | Goodwill | 4,210 | 4,210 |
| 12,909 | 12,899 | Investment in subsidiaries | - | - |
| 11,322 | 7,626 | Pension assets for funded scheme in surplus | 11,322 | 7,626 |
| 42,044 | 35,531 | | 46,821 | 55,590 |
| Current assets | | | | |
| 14,702 | 23,195 | Inventories | 16,658 | 28,215 |
| 22,464 | 6,580 | Trade and other receivables | 25,638 | 8,792 |
| 370 | 699 | Tax | 522 | 851 |
| 21,437 | 18,230 | Cash and cash equivalents | 25,982 | 23,429 |
| 447 | 447 | Assets of disposal group classified as held for sale | 24,003 | 447 |
| 59,420 | 49,151 | | 92,803 | 61,734 |
| Current liabilities | | | | |
| (52,215) | (42,090) | Trade and other payables | (53,230) | (41,535) |
| (1,583) | (1,157) | Dividend payable | (1,583) | (1,157) |
| (944) | (2,808) | Provisions | (1,339) | (3,043) |
| (86) | (124) | Bank overdrafts | (86) | (124) |
| - | - | Liabilities of disposal group classified as held for sale | (1,487) | - |
| (54,828) | (46,179) | Total Liabilities | (57,725) | (45,859) |
| Net current assets | | | | |
| 4,592 | 2,972 | Total assets less current liabilities | 35,078 | 15,875 |
| 46,636 | 38,503 | | 81,899 | 71,465 |
| Non-current liabilities | | | | |
| 2,697 | 2,237 | Post employment benefits obligation-unfunded | 2,697 | 2,237 |
| 2,599 | 751 | Deferred tax | 2,571 | 723 |
| 5,296 | 2,988 | | 5,268 | 2,960 |
| Shareholders' fund | | | | |
| 1,200 | 1,200 | Share capital | 1,200 | 1,200 |
| 329 | 329 | Capital surplus | 329 | 329 |
| 39,730 | 33,905 | Income surplus | 52,526 | 45,539 |
| 81 | 81 | Share deals account | 81 | 81 |
| 41,340 | 35,515 | Shareholders' equity | 54,136 | 47,149 |
| - | - | Non-controlling interest | 22,495 | 21,356 |
| 41,340 | 35,515 | Total shareholders' equity | 76,631 | 68,505 |
| 46,636 | 38,503 | Total equity and non-current liabilities | 81,899 | 71,465 |

The financial statements on pages 14-51 were approved by the Board of Directors on 4 February 2011 and were signed on its behalf by:



 Managing Director
 (DAVID MUREITHI)



 Finance Director
 (VICTORIA KIGGUNDU)

Statement of cash flows

(All amounts are expressed in thousands of Ghana cedis)

| Company | | | Group | |
|---|----------------|-----------|-----------------|-----------------|
| 2010 | 2009 | Notes | 2010 | 2009 |
| Cash flows from operating activities | | | | |
| 16,955 | 14,035 | 24 | 21,320 | 15,974 |
| (260) | (1,419) | 7 | (263) | (1,847) |
| 831 | - | 7 | 1,445 | 1,435 |
| (3,157) | (1,834) | 10a | (3,157) | (1,834) |
| <u>14,369</u> | <u>10,782</u> | | <u>19,345</u> | <u>13,728</u> |
| Cash flows from investing activities | | | | |
| (5,905) | (2,518) | 11a,b,d&e | (6,294) | (2,262) |
| - | - | 26 | (481) | (720) |
| 5,599 | 25 | 11c&f | 5,602 | 272 |
| 2,066 | 1,646 | 6 | - | - |
| <u>1,760</u> | <u>(847)</u> | | <u>(1,173)</u> | <u>(2,710)</u> |
| Cash flows from financing activities | | | | |
| (12,874) | (7,172) | 17 | (12,874) | (7,172) |
| - | - | 17 | (1,409) | (3,910) |
| (10) | - | | - | - |
| <u>(12,884)</u> | <u>(7,172)</u> | | <u>(14,283)</u> | <u>(11,082)</u> |
| 3,245 | 2,763 | | 3,889 | (64) |
| 18,106 | 15,343 | | 22,007 | 22,071 |
| <u>21,351</u> | <u>18,106</u> | 25 | <u>25,896</u> | <u>22,007</u> |
| ===== | ===== | | ===== | ===== |

Statement of changes in equity

(All amounts are expressed in thousands of Ghana cedis)

Company

| Company | Notes | Stated capital | Capital surplus | Income surplus | Share deals | Share-holders equity | Non-controlling interest | Total equity |
|--|-------|----------------|-----------------|----------------|-------------|----------------------|--------------------------|---------------|
| Year ended 31 December 2010 | | | | | | | | |
| Balance at 1 January 2010 | | 1,200 | 329 | 33,905 | 81 | 35,515 | - | 35,515 |
| Comprehensive income | | | | | | | | |
| Profit for the year | | - | - | 17,947 | - | 17,947 | - | 17,947 |
| Other comprehensive income | | | | | | | | |
| Actuarial gains / (losses) on pensions after tax | 12c | - | - | 1,178 | - | 1,178 | - | 1,178 |
| Total comprehensive income for the period | | | | | | | | |
| Transactions with equity owners | | - | - | 53,030 | - | 54,640 | - | 54,640 |
| Final dividend to equity holders 2009 | 17a | - | - | (13,300) | - | (13,300) | - | (13,300) |
| Balance at 31 December 2010 | | 1,200 | 329 | 39,730 | 81 | 41,340 | - | 41,340 |
| Year ended 31 December 2009 | | | | | | | | |
| Balance at 1 January 2009 | | 1,200 | 329 | 44,644 | 81 | 46,254 | - | 46,254 |
| Comprehensive income | | | | | | | | |
| Loss for the year | | - | - | (268) | - | (268) | - | (268) |
| Other comprehensive income | | | | | | | | |
| Actuarial gains / (losses) on pensions after tax | 12c | - | - | (3,452) | - | (3,452) | - | (3,452) |
| Total comprehensive income for the period | | | | | | | | |
| Transactions with equity owners | | - | - | 40,924 | - | 42,534 | - | 42,534 |
| Final dividend to equity holders 2008 | 17a | - | - | (7,019) | - | (7,019) | - | (7,019) |
| Balance at 31 December 2009 | | 1,200 | 329 | 33,905 | 81 | 35,515 | - | 35,515 |

Group

| Group | Notes | Stated capital | Capital surplus | Income surplus | Share deals | Share-holders equity | Non-controlling interest | Total equity |
|--|-------|----------------|-----------------|----------------|-------------|----------------------|--------------------------|---------------|
| Year ended 31 December 2010 | | | | | | | | |
| Balance at 1 January 2010 | | 1,200 | 329 | 45,539 | 81 | 47,149 | 21,356 | 68,505 |
| Comprehensive income | | | | | | | | |
| Profit for the year | | - | - | 19,109 | - | 19,109 | 3,705 | 22,814 |
| Other comprehensive income | | | | | | | | |
| Actuarial gains / (losses) on pensions after tax | 12c | - | - | 1,178 | - | 1,178 | - | 1,178 |
| Total comprehensive income for the period | | | | | | | | |
| Transactions with equity owners | | 1,200 | 329 | 65,826 | 81 | 67,436 | 25,061 | 92,497 |
| Final dividend to equity holders 2009 | 17a | - | - | (13,300) | - | (13,300) | (2,566) | (15,866) |
| Balance at 31 December 2010 | | 1,200 | 329 | 52,526 | 81 | 54,136 | 22,495 | 76,631 |
| Year ended 31 December 2009 | | | | | | | | |
| Balance at 1 January 2009 | | 1,200 | 329 | 54,748 | 81 | 56,358 | 20,651 | 77,009 |
| Comprehensive income | | | | | | | | |
| Profit for the year | | - | - | 1,304 | - | 1,262 | 2,875 | 4,179 |
| Other comprehensive income | | | | | | | | |
| Actuarial gains / (losses) on pensions after tax | 12c | - | - | (3,452) | - | (3,452) | - | (3,452) |
| Total comprehensive income for the period | | | | | | | | |
| Transactions with equity owners | | 1,200 | 329 | 52,600 | 81 | 54,168 | 23,526 | 77,736 |
| Final dividend to equity holders 2008 | 17a | - | - | (7,019) | - | (7,019) | (2,212) | (9,231) |
| Balance at 31 December 2009 | | 1,200 | 329 | 45,581 | 81 | 47,149 | 21,314 | 68,505 |

1. Accounting policies

General information

Unilever Ghana Limited (the company) is a public company domiciled in Ghana. The company's country of incorporation is Ghana. The address of the company's registered office is Tema Factory, P.O. Box 721, Tema, Ghana. The consolidated financial statements of the company as at and for the year ended 31 December 2010 comprise the company and its subsidiaries (together referred to as the Group). The Group is primarily involved in the manufacture of consumer products, the growing of oil palm and the processing of palm fruits to produce palm oil and palm kernel. The company is listed on the Ghana Stock Exchange.

a. Basis of preparation

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and under the historical cost convention as modified by the revaluation of land and buildings. The preparation of financial statements under IFRS requires the use of certain critical accounting estimates. It also requires the directors to exercise their judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement and complexity, or where assumptions and estimates are significant to the financial statements, are disclosed in "note 1s" below.

b. Consolidation

(i) Subsidiaries

Subsidiaries are all entities (including special purpose entities) over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases. The Group uses the acquisition method of accounting to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets. Investments in subsidiaries are accounted for at cost less impairment. Cost is adjusted to reflect changes in consideration arising from contingent consideration amendments. Cost also includes direct attributable costs of investment. The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If this is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the statement of comprehensive income. Inter-company transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

(ii) Transactions and non-controlling interests

The Group treats transactions with non-controlling interests as transactions with equity owners of the Group. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

c. Property, plant and equipment

Land and buildings comprise mainly factories, retail outlets and offices. Land and buildings are shown at fair value, based on three years valuations by external independent valuers, less subsequent depreciation for buildings. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset, and the net amount is restated to the revalued amount of the asset. Property, plant and equipment are shown at cost less depreciation. Buildings comprise mainly factories and offices. Depreciation is calculated on a straight-line basis to write off the cost of each asset, or its revalued amounts, to their residual values over their estimated useful lives as follows:

| | | |
|-------------------------|--------------------|-------|
| Buildings | | 2.5% |
| Plant and machinery | | 7.0% |
| Furniture and equipment | | 25.0% |
| Computers | | 20.0% |
| Motor Vehicles | - Heavy equipment | 16.7% |
| | - Cars and lorries | 25.0% |

Notes (Cont'd)

Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount. Gains and losses on disposals are determined by comparing proceeds with carrying amounts and are included in other income. All property, plant and equipment are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of items. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance costs are charged to profit or loss during the financial period in which they are incurred.

d. Goodwill

Goodwill represents excess of (a) over (b) below: (a) the aggregate of: (i) the consideration transferred measured in accordance with IFRS 3 R, which generally requires acquisition-date fair value

(ii) the amount of any non-controlling interest in the acquiree measured in accordance with IFRS 3 R; and (iii) in a business combination achieved in stages, the acquisition-date fair value of the acquirer's previously held equity interest in the acquiree. (b) the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed measured in accordance with this IFRS. Impairment losses on goodwill are not reversed. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold. Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or Groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose, identified according to operating segment.

e. Intangible assets

The Group recognizes any specifically identifiable intangible asset separately from goodwill, initially measuring the intangible assets on acquisition. Separately purchased intangible assets are initially measured at cost. Asset mainly comprise of patented and non-patented technology, know-how and software. These are capitalized and amortized on a straight line basis in the income statement over the expected useful lives, or the period of legal rights if shorter, none of which exceed the period of ten years. Periods in excess of five years are used only where directors are satisfied that the life of the asset will clearly exceed that period.

f. Impairment of non-financial assets

Assets that have an indefinite useful life – for example, goodwill or intangible assets not ready to be used – are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

g. Leases

Leases, where a significant portion of risk and rewards are retained by the lessor, are classified as operating leases. Payments made under operating leases are charged to the income statement on a straight line basis over the period of the lease. Leases mainly comprise vehicle leasing which covers a period of four (4) years.

h. Non-current assets held for sale

Non-current assets (or disposal Groups) are classified as assets held for sale when their carrying amount is to be recovered principally through a sale transaction and a sale is considered highly probable. They are stated at the lower of carrying amount and fair value less costs to sell if their carrying amount is to be recovered principally through a sale transaction rather than through continuing use and a sale is considered highly probable. Following the Group's decision to exit from the real estate business, upward adjustment of carrying amounts to open market valuation is no longer done. However, in instances where the open market valuation is lower than the carrying amount, the resultant impairment is recognized immediately.

Assets are classified as 'held for sale' when a decision is made to sell the asset, the assets are available for sale immediately or the assets are being actively marketed and a sale has been or is expected to be concluded within twelve months of the reporting date.

i. Biological assets

Biological assets are measured on initial recognition and at each reporting date at fair value less estimated point-of-sale costs. Any gains or losses arising on initial recognition of biological assets and from subsequent changes in fair value less estimated point-of-sale costs are recognised in the profit or loss in the year in which they arise. The fair value of the Fresh Fruit Bunch (FFB) is determined based on market prices of palm trees. The fair value is determined based on the net present values of expected future cash flows, discounted at current market-determined pre-tax rates. All costs of planting, upkeep and maintenance of biological assets are recognised in the income statement under cost of production in the period in which they are incurred.

j. Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the standard costing method, adjusted for price variance. Where actual costs differ from standard costs, variances arising are recognised in the income statement or deferred to stocks until utilised. Net realisable value is the estimated selling price in the ordinary course of business, less the costs of completion.

k. Trade receivables

Trade receivables are amounts due from customers for merchandise sold in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets. Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

l. Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities. Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

m. Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, deposits held at call with banks, other short-term highly liquid investments and bank overdrafts.

n. Income tax

Income tax comprises current tax and deferred tax.

Current tax

Current income tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the reporting date and any adjustment to tax payable in respect of previous years.

Deferred income taxes

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. Tax rates enacted or substantively enacted at the statement of financial position date are used to determine deferred income tax.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

o. Provisions

Provisions are recognised when a legal or constructive obligation as a result of a past transaction exists at the reporting date, it is probable that an outflow of resources will be required to settle the obligation and the amount of the obligation can be reliably estimated.

p. Long-term employee benefits

Pension obligations

The Group operates a funded defined benefit and defined contribution schemes. The pension plans are funded by contributions from both employees and the relevant Group companies, taking account of the recommendations of independent qualified actuaries. For defined benefit plans, pension costs are assessed under the going concern approach using the projected unit credit method. Allowance is made for future increases in pensionable pay as well as pension increases. The Group's contributions to defined contribution pension plans are charged to the income statement in the period to which the contributions relate. A defined contribution plan is a pension under which the Group pays fixed contributions into a separate entity. The Group has no legal or constructive obligation to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employees service in the current and prior period. A defined benefit plan is a pension plan that is not a defined contribution plan. Typically, a defined benefit plan defines an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

Other post-employment obligations

The group also provides ex-gratia pensions for ex-employees of Unilever Ghana Limited who retired, or were close to retirement age prior to the formation of the funded defined benefit scheme. The entitlement to these benefits was based on the employee remaining in service up to retirement age, having completed a minimum service period. The resultant deferred obligation is recognised at valuation advised by independent qualified actuaries.

Actuarial gains/losses

Actuarial gains or losses are charged to equity in other comprehensive income in the period in which they arise.

q. Revenue recognition

Revenue is recognised upon dispatch of the products and acceptance by the customer. Sales are shown net of discounts, value added tax and after eliminating sales within the Group.

Revenue is recognised when the risks and rewards of the underlying products have been substantially transferred to the customer. Other revenues earned by the Group are recognised on the following bases:

Rental income - on accrual basis.

Interest income - on accrual basis.

Dividend income - when the Group's right to receive payment is established.

r. Foreign currency transactions

Items included in the financial statements of group companies are measured using the currency of the primary economic environment in which each entity operates (its functional currency). The financial statements are presented in Ghana cedis. Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the statement of comprehensive income.

Those arising on trading transactions are taken to operating profit; those arising on cash, financial assets and financial liabilities are classified as finance income or cost.

s. Critical accounting estimates and assumptions

Biological assets

Critical assumptions are made by directors in determining the fair values of biological assets. The key assumptions are set out in note 26.

Post-employment benefits

Critical assumptions are made by the actuary in determining the present value of post-employment benefit obligations. The assumptions are set out in note 12.

Property, plant and equipment

Critical estimates are made by directors in determining depreciation rates for property, plant and equipment. The rates used are set out in note 1c.

Income taxes

Significant judgement is required in determining the provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the course of business. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final outcome of these matters are different from the amounts that were initially recorded, such differences will impact the income tax and deferred income tax provisions in the period in which such determination is made.

Receivables

Critical estimates are made by the directors in determining the recoverable amount of impaired receivables. The carrying amount of impaired receivables is set out in note 21.

t. Segmental reporting

Our reporting segments are based on product divisions, namely Foods, Home care and Personal care. For the purpose of the group the plantations business has been classified under the Foods division. Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision - maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the executive committee that makes strategic decisions.

u. Financial Liabilities

Financial liabilities comprise trade and other payables, borrowings and other non-current liabilities (excluding provisions). Non-derivative financial liabilities are measured at amortised cost using the effective interest method. Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting date. Financial liabilities are derecognised when the obligation specified in the contract is discharged, cancelled or expires.

v. Financial assets**1. Classification**

The group classifies its financial assets mostly as loans and receivables. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition. Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period. These are classified as non-current assets. The group's loans and receivables comprise 'trade and other receivables' and 'cash and cash equivalents' in the statement of financial position (notes k and m).

2. Recognition and measurement

Regular purchases and sales of financial assets are recognised on the trade-date – the date on which the group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss.

3. Offsetting financial instruments

Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the group has transferred substantially all risks and rewards of ownership. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

**4. Impairment of financial assets
Assets carried at amortised cost**

The group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. The criteria that the group uses to determine that there is objective evidence of an impairment loss include:

- significant financial difficulty of the issuer or obligor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- the group, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider;
- it becomes probable that the borrower will enter bankruptcy or other financial reorganisation;
- the disappearance of an active market for that financial asset because of financial difficulties; or
- observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the portfolio, including:
 - adverse changes in the payment status of borrowers in the portfolio; and
 - national or local economic conditions that correlate with defaults on the assets in the portfolio.

w. Exceptional items

Exceptional items are disclosed and described separately in the financial statements where it is necessary to do so to provide further understanding of the financial performance of the Group. They are material items of income or expense that have been shown separately due to the significance of their nature or amount.

x. Share capital

Ordinary shares are classified as 'share capital' in equity. Any premium received over and above the par value of the shares is classified as 'share premium' in equity. Where any Group company purchases the company's equity share capital (treasury shares), the consideration paid, is deducted from equity attributable to the company's equity holders until the shares are cancelled or reissued. Where such ordinary shares are subsequently reissued, any consideration received, and the related income tax effects, is included in equity attributable to the company's equity holders.

y. Changes in accounting policy and disclosures**(1) New and amended standards adopted by the group**

The following new standards and amendments to standards are mandatory for the first time for the financial year beginning 1 January 2010.

| Standard/Interpretation | Content | Applicable for financial years beginning on /after |
|-------------------------|---|--|
| IFRS 3 (Amendment) | Business combinations | 1 July 2009 |
| IAS 27 (Amendment) | Consolidated and separate financial statements | 1 July 2009 |
| IFRS 5 (amendment) | Non-current assets held for sale and discontinued operation | 1 July 2009 |

IFRS 3 (Amendment) Business Combinations

IFRS 3 (revised), 'Business combinations', and consequential amendments to IAS 27, 'Consolidated and separate financial statements', IAS 28, 'Investments in associates', and IAS 31, 'Interests in joint ventures', are effective prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after 1 July 2009. The revised standard continues to apply the acquisition method to business combinations but with some significant changes compared with IFRS 3. For example, all payments to purchase a business are recorded at fair value at the acquisition date, with contingent payments classified as debt subsequently remeasured through the statement of comprehensive income. There is a choice on an acquisition-by-acquisition basis to measure the non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets. All acquisition-related costs are expensed. Although there was no acquisition of any controlling interest in any company, the existing accounting policy was amended to account for the revised standard.

IAS 27 (Amendment) Consolidated and separate financial statements

IAS 27 (revised) requires the effects of all transactions with non-controlling interests to be recorded in equity if there is no change in control and these transactions will no longer result in goodwill or gains and losses. The standard also specifies the accounting when control is lost. Any remaining interest in the entity is re-measured to fair value, and a gain or loss is recognised in profit or loss. IAS 27 (revised) has had no impact on the current period, as none of the non-controlling interests have a deficit balance; there have been no transactions whereby an interest in an entity is retained after the loss of control of that entity, and there have been no transactions with non-controlling interests.

IFRS 5 (amendment), 'Non-current assets held for sale and discontinued operations'

The amendment clarifies that IFRS 5 specifies the disclosures required in respect of non-current assets (or disposal groups) classified as held for sale or discontinued operations. It also clarifies that the general requirements of IAS 1 still apply, in particular paragraph 15 (to achieve a fair presentation) and paragraph 125 (sources of estimation uncertainty) of IAS 1.

IFRIC 17, 'Distribution of non-cash assets to owners' (effective on or after 1 July 2009).

The interpretation was published in November 2008. This interpretation provides guidance on accounting for arrangements whereby an entity distributes non-cash assets to shareholders either as a distribution of reserves or as dividends. IFRS 5 has also been amended to require that assets are classified as held for distribution only when they are available for distribution in their present condition and the distribution is highly probable.

IFRIC 9, 'Reassessment of embedded derivatives and IAS 39, Financial instruments:

Recognition and measurement', effective 1 July 2009. This amendment to IFRIC 9 requires an entity to assess whether an embedded derivative should be separated from a host contract when the entity reclassifies a hybrid financial asset out of the 'fair value through profit or loss' category. This assessment is to be made based on circumstances that existed on the later of the date the entity first became a party to the contract and the date of any contract amendments that significantly change the cash flows of the contract. If the entity is unable to make this assessment, the hybrid instrument must remain classified as fair value through profit or loss in its entirety.

IFRIC 16, 'Hedges of a net investment in a foreign operation' effective 1 July 2009.

This amendment states that, in a hedge of a net investment in a foreign operation, qualifying hedging instruments may be held by any entity or entities within the group, including the foreign operation itself, as long as the designation, documentation and effectiveness requirements of IAS 39 that relate to a net investment hedge are satisfied. In particular, the group should clearly document its hedging strategy because of the possibility of different designations at different levels of the group.

IAS 38 (amendment), 'Intangible assets', effective 1 January 2010.

The amendment clarifies guidance in measuring the fair value of an intangible asset acquired in a business combination and permits the grouping of intangible assets as a single asset if each asset has similar useful economic lives.

IAS 1 (amendment), 'Presentation of financial statements'.

The amendment clarifies that the potential settlement of a liability by the issue of equity is not relevant to its classification as current or non-current. By amending the definition of current liability, the amendment permits a liability to be classified as non-current (provided that the entity has an unconditional right to defer settlement by transfer of cash or other assets for at least 12 months after the accounting period) notwithstanding the fact that the entity could be required by the counterparty to settle in shares at any time.

(2) New and amended standards, and interpretations mandatory for the first time for the financial year beginning 1 January 2010 but not currently relevant to the group (although they may affect the accounting for future transactions and events).

The following standards and amendments to existing standards have been published and are mandatory for the group's accounting periods beginning on or after 1 January 2010 or later periods, but the group has not early adopted them.

IAS 36 (amendment), 'Impairment of assets'.

The amendment clarifies that the largest cash-generating unit (or group of units) to which goodwill should be allocated for the purposes of impairment testing is an operating segment, as defined by paragraph 5 of IFRS 8, 'Operating segments' (that is, before the aggregation of segments with similar economic characteristics).

IFRS 2 (amendments), 'Group cash-settled share-based payment transactions'.

In addition to incorporating IFRIC 8, 'Scope of IFRS 2', and IFRIC 11, 'IFRS 2 – Group and treasury share transactions', the amendments expand on the guidance in IFRIC 11 to address the classification of group arrangements that were not covered by that interpretation."

(3) New standards, amendments and interpretations issued but not effective for the financial year beginning 1 January 2010 and not early adopted

The Group's and parent entity's assessment of the impact of these new standards and interpretations is set out below

| Standard/Interpretation | Content | Applicable for financial years beginning on /after |
|-------------------------------|--|--|
| IFRS 9 | Financial instruments-classification and measurement | 1 January 2013 |
| IAS 24 (Revised) | Related party disclosures | 1 January 2011 |
| IAS 32 (Amendment) | Classification of right issues | 1 February 2010 |
| IFRIC 19 | Extinguishing financial liabilities with equity instrument | 1 July 2010 |
| IFRIC 9 IFRIC 14 (Amendments) | Prepayments of a minimum funding requirement | 1 January 2011 |

IFRS 9, 'Financial instruments-classification and measurement'

This standard is the first step in the process to replace IAS 39, 'Financial instruments: recognition and measurement'. IFRS 9 introduces new requirements for classifying and measuring financial assets and liabilities and is likely to affect the group's accounting for its financial assets and liabilities. Financial assets are required to be classified into two measurement categories: those to be measured subsequently at fair value, and those to be measured subsequently at amortised cost. The decision is to be made at initial recognition. The classification depends on the entity's business model for managing its financial instruments and the contractual cash flow characteristics of the instrument. An instrument is subsequently measured at amortised cost only if it is a debt instrument and both the objective of the entity's business model is to hold the asset to collect the contractual cash flows, and the asset's contractual cash flows represent only payments of principal and interest (that is, it has only 'basic loan features'). All other debt instruments are to be measured at fair value through profit or loss. All equity instruments are to be measured subsequently at fair value. Equity instruments that are held for trading will be measured at fair value through profit or loss. For all other equity investments, an irrevocable election can be made at initial recognition, to recognise unrealised and realised fair value gains and losses through other comprehensive income rather than profit or loss. There is to be no recycling of fair value gains and losses to profit or loss. This election may be made on an instrument-by-instrument basis. Dividends are to be presented in profit or loss, as long as they represent a return on investment. The accounting and presentation for financial liabilities and for derecognising financial instruments has been relocated from IAS 39, 'Financial instruments: Recognition and measurement', without change, except for financial liabilities that are designated at fair value through profit or loss. Under the new standard, entities with financial liabilities designated at fair value through profit or loss (FVTPL) recognise changes in the fair value due to changes in the liability's credit risk directly in other comprehensive income (OCI). There is no subsequent recycling of the amounts in OCI to profit or loss, but accumulated gains or losses may be transferred within equity. While adoption of IFRS 9 is mandatory from 1 January 2013, earlier adoption is permitted. The Group is considering the implications of the standard, the impact on the company and the timing of its adoption by the company.

z Changes in accounting policy and disclosures**3) New standards, amendments and interpretations issued but not effective for the financial year beginning 1 January 2010 and not early adopted (continued)****IAS 24 (Amendment) Related party disclosures**

IAS 24 (revised), 'Related party disclosures', issued in November 2009. It supersedes IAS 24, 'Related party disclosures', issued in 2003. IAS 24 (revised) is mandatory for periods beginning on or after 1 January 2011. Earlier application, in whole or in part, is permitted. The revised standard clarifies and simplifies the definition of a related party and removes the requirement for government-related entities to disclose details of all transactions with the government and other government-related entities. The company will apply the revised standard from 1 January 2011. When the revised standard is applied, the company will need to disclose any transactions between its subsidiaries and its associates. The company is currently putting systems in place to capture the necessary information. It is, therefore, not possible at this stage to disclose the impact, if any, of the revised standard on the related party disclosures.

IAS 32 (Amendment) Classification of rights issues

'Classification of rights issues' (amendment to IAS 32), issued in October 2009. The amendment applies to annual periods beginning on or after 1 February 2010. Earlier application is permitted. The amendment addresses the accounting for rights issues that are denominated in a currency other than the functional currency of the issuer. Provided certain conditions are met, such rights issues are now classified as equity regardless of the currency in which the exercise price is denominated. Previously, these issues had to be accounted for as derivative liabilities. The amendment applies retrospectively in accordance with IAS 8.

IFRIC 19 Extinguishing financial liabilities with equity instruments

IFRIC 19, 'Extinguishing financial liabilities with equity instruments', effective 1 July 2010. The interpretation clarifies the accounting by an entity when the terms of a financial liability are renegotiated and result in the entity issuing equity instruments to a creditor of the entity to extinguish all or part of the financial liability (debt for equity swap). It requires a gain or loss to be recognised in profit or loss, which is measured as the difference between the carrying amount of the financial liability and the fair value of the equity instruments issued. If the fair value of the equity instruments issued cannot be reliably measured, the equity instruments should be measured to reflect the fair value of the financial liability extinguished.

Amendments to IFRIC 9 and Amendments to IFRIC 14 Prepayment of a minimum funding requirement

'Prepayments of a minimum funding requirement' (amendments to IFRIC 14). The amendments correct an unintended consequence of IFRIC 14, 'IAS 19 – The limit on a defined benefit asset, minimum funding requirements and their interaction'. Without the amendments, entities are not permitted to recognise as an asset some voluntary prepayments for minimum funding contributions. This was not intended when IFRIC 14 was issued, and the amendments correct this. The amendments are effective for annual periods beginning 1 January 2011. Earlier application is permitted. The amendments should be applied retrospectively to the earliest comparative period presented.

Improvements to IFRS – 2010

Improvements to IFRS' were issued in May 2010. Amendments to 7 standards. Effective from annual periods starting on 1 July 2010 or 1 January 2011, with earlier application permitted. Except for amendments to IFRS 7 Financial Instruments: Disclosures and IAS 1 Presentation of Financial Statements, no other material changes to accounting policies are expected as a result of these amendments. These are the improvements issued in May 2010 below:

| IFRS | Subject of amendment | Impact |
|---|--|--|
| IFRS 1 First-time Adoption of International Financial Reporting Standards | Accounting policy changes in the year of adoption | No impact |
| | Revaluation basis as deemed cost | No impact |
| | Use of deemed cost for operations subject to rate regulation | No impact |
| IFRS 3 Business Combinations | Transition requirements for contingent consideration from a business combination that occurred before the effective date of the revised IFRS | No material impact |
| | Measurement of non-controlling interests | No material impact |
| | Un-replaced and voluntarily replaced share-based payment awards | No material impact |
| IFRS 7 Financial Instruments: Disclosures | Clarification of disclosures | The Group early adopted this amendment |
| IAS 1 Presentation of Financial Statements | Clarification of statement of changes in equity | No material impact |
| IAS 27 Consolidated and Separate Financial Statements | Transition requirements for amendments arising as a result of IAS 27 Consolidated and Separate Financial Statements | No material impact |
| IAS 34 Interim Financial Reporting | Significant events and transactions | No material impact |
| IFRIC 13 Customer Loyalty Programmes | Fair value of award credits | No material impact |

Notes (Cont'd)

Improvements to IFRS - 2009

Improvements to IFRS' were issued in April 2009. Amendments to 12 standards. Most are effective from annual periods starting on 1 January 2010, with earlier application permitted. Except for amendments to IFRS 8 Operating Segments, no other material changes to accounting policies are expected as a result of these amendments.

| IFRS | Subject of amendment | Impact |
|---|---|--|
| IFRS 2 Share-based Payment | Scope of IFRS 2 and revised IFRS 3 | No material impact |
| IFRS 5 Non-current Assets Held for Sale and Discontinued Operations | Disclosures of non-current assets (or disposal groups) classified as held for sale or discontinued operations | No material impact |
| IFRS 8 Operating Segments | Disclosure of information about segment assets | Impact taken account of in the segment disclosure in note 36 |
| IAS 1 Presentation of Financial Statements | Current/non-current classification of convertible instruments | No material impact |
| IAS 7 Statement of Cash Flows | Classification of expenditures on unrecognised assets | No material impact |
| IAS 17 Leases | Classification of leases of land and buildings | No material impact |
| IAS 18 Revenue | Determining whether an entity is acting as a principal or as an agent | No material impact |
| IAS 36 Impairment of Assets | Unit of accounting for goodwill impairment test | No material impact |
| IAS 38 Intangible Assets | Additional consequential amendments arising from revised IFRS 3 | No material impact |
| | Measuring the fair value of an intangible asset acquired in a business combination | No material impact |
| IAS 39 Financial Instruments: Recognition and Measurement | Treating loan prepayment penalties as closely related embedded derivatives | No material impact |
| | Scope exemption for business combination contracts | No material impact |
| | Cash flow hedge accounting | No material impact |
| IFRIC 9 Reassessment of Embedded Derivatives | Scope of IFRIC 9 and revised IFRS 3 | No material impact |
| IFRIC 16 Hedges of a Net Investment in a Foreign Operation | Amendment to the restriction on the entity that can hold hedging instruments | No material impact |

Early adoption of standards

Except for the early adoption of the amendment to IFRS 7 Financial Instruments: Disclosures (see above), the company did not early-adopt any other new or amended standard in 2010.

Notes (Cont'd)

(All Amounts In The Notes Are Expressed In Thousands Of Ghana Cedis Unless Otherwise Stated)

2. Revenue

Revenue is recognised upon dispatch of products and acceptance by the customer. Revenue comprises the value of goods and services invoiced to third parties less VAT, discounts, commissions and returns.

| Company | | | Group | |
|---------|---------|---------------------------|---------|---------|
| 2010 | 2009 | | 2010 | 2009 |
| 179,257 | 160,496 | By type: | 181,153 | 163,863 |
| ----- | ----- | Sale of goods | ----- | ----- |
| 164,971 | 148,799 | By customer: | 167,248 | 152,227 |
| 14,286 | 11,697 | Third parties | 13,905 | 11,636 |
| ----- | ----- | Related parties (note 31) | ----- | ----- |
| 179,257 | 160,496 | | 181,153 | 163,863 |
| ===== | ===== | | ===== | ===== |

3. Cost of sales

Cost of goods sold comprises raw material, conversion cost and materials sourcing expenses

| Company | | | Group | |
|---------|---------|---|---------|---------|
| 2010 | 2009 | | 2010 | 2009 |
| 121,888 | 116,149 | Raw materials & conversion costs | 116,386 | 109,775 |
| - | - | Gain arising from changes in fair value of biological assets less estimated point-of-sale cost (see note 26) | 142 | 1,244 |
| 1,239 | 1,347 | Depreciation (note 11b&e) | 1,567 | 2,172 |
| 2,534 | 8,991 | Material Sourcing expense | 2,534 | 9,039 |
| 7,055 | 6,064 | Staff cost (note 8a) | 9,308 | 9,841 |
| ----- | ----- | | ----- | ----- |
| 132,716 | 132,551 | | 129,937 | 132,071 |
| ===== | ===== | | ===== | ===== |

4. Distribution expense

| Company | | | Group | |
|---------|-------|--|--------|-------|
| 2010 | 2009 | | 2010 | 2009 |
| 3,659 | 3,325 | Freight & distribution management cost | 3,659 | 3,325 |
| 8,465 | 6,299 | Advertising and promotion | 8,465 | 6,299 |
| ----- | ----- | | ----- | ----- |
| 12,124 | 9,624 | | 12,124 | 9,624 |
| ===== | ===== | | ===== | ===== |

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

5. Administrative expense

| 2010 | 2009 | | 2010 | 2009 |
|--------|--------|--|--------|--------|
| 243 | 183 | Depreciation (note 11b&e) | 274 | 245 |
| 18 | 18 | Amortisation of intangible assets (note 11g) | 18 | 18 |
| 2,676 | 2,507 | Staff cost (note 8b) | 2,733 | 3,312 |
| 97 | 83 | Auditors' remuneration | 123 | 148 |
| 104 | 179 | Voluntary contribution | 109 | 214 |
| 508 | 551 | Operating lease expense | 508 | 574 |
| 7,589 | 12,545 | Other | 8,264 | 12,371 |
| ----- | ----- | | ----- | ----- |
| 11,235 | 16,066 | | 12,029 | 16,882 |
| ===== | ===== | | ===== | ===== |

Included in other is a central charge (business group fees) of GH¢ 2,378 (2009:4,586)

Company

6. Other income

| 2010 | 2009 | | 2010 | 2009 |
|-------|-------|---------------|-------|-------|
| 2,066 | 1,646 | Dividends | - | - |
| 595 | 6 | Sundry Income | 368 | 198 |
| ----- | ----- | | ----- | ----- |
| 2,661 | 1,652 | | 368 | 198 |
| ===== | ===== | | ===== | ===== |

Group

7. Net finance cost

| 2010 | 2009 | | 2010 | 2009 |
|-------|---------|---|-------|---------|
| (260) | (1,419) | Interest on overdraft and overdue debts | (263) | (1,847) |
| 831 | - | Interest income | 1,445 | 1,435 |
| ----- | ----- | | ----- | ----- |
| 571 | (1,419) | | 1,182 | (412) |
| ===== | ===== | | ===== | ===== |

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

8. Staff cost

Staff cost is charged to cost of sales and administrative expenses as below.

8a. Cost of sales

| 2010 | 2009 | | 2010 | 2009 |
|--------------|--------------|------------------------------------|--------------|--------------|
| 6,432 | 5,481 | Remuneration to employees | 8,348 | 8,776 |
| 219 | 163 | Defined contribution scheme charge | 334 | 328 |
| 404 | 420 | Social security | 626 | 737 |
| <u>7,055</u> | <u>6,064</u> | | <u>9,308</u> | <u>9,841</u> |
| ===== | ===== | | ===== | ===== |

8b. Administrative expenses

| 2010 | 2009 | | 2010 | 2009 |
|--------------|--------------|---|--------------|--------------|
| 4,359 | 4,303 | Remuneration to employees | 4,413 | 5,011 |
| 93 | 119 | Defined contribution scheme charge | 94 | 152 |
| (2,125) | (2,269) | Defined benefit scheme gains (note 12b) | (2,125) | (2,269) |
| 349 | 354 | Social security | 351 | 418 |
| <u>2,676</u> | <u>2,507</u> | | <u>2,733</u> | <u>3,312</u> |
| ===== | ===== | | ===== | ===== |

9. Assets held for sale

| 2010 | 2009 | | 2010 | 2009 |
|------------|------------|---|---------------|------------|
| 447 | 447 | Fair value at 1 January | 447 | 447 |
| - | - | Non-current assets of discontinued operation (note 28b) | 4,652 | - |
| - | - | Biological assets of discontinued operation (note 28b) | 11,699 | - |
| - | - | Other current assets of a disposed group (note 28b) | 7,205 | - |
| <u>447</u> | <u>447</u> | | <u>24,003</u> | <u>447</u> |
| ===== | ===== | | ===== | ===== |

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

10a. Tax

| Company | Balance at 1 January | Released on disposal | Charge / (credit) to income statement | Transfers | Payments during the year | Charge to other comprehensive income | Balance at 31 December |
|---------------------------------------|----------------------|----------------------|---------------------------------------|-----------|--------------------------|--------------------------------------|------------------------|
| Income tax | | | | | | | |
| Prior to 2009 | (155) | - | - | - | - | - | (155) |
| 2009 | (544) | - | - | - | - | - | (544) |
| 2010 | - | - | 3,015 | - | (2,686) | - | 329 |
| | <u>(699)</u> | <u>-</u> | <u>3,015</u> | <u>-</u> | <u>(2,686)</u> | <u>-</u> | <u>(370)</u> |
| Capital gains tax | | | | | | | |
| 2009 | - | - | 471 | - | (471) | - | - |
| 2010 | - | - | 471 | - | (471) | - | - |
| | <u>-</u> | <u>-</u> | <u>471</u> | <u>-</u> | <u>(471)</u> | <u>-</u> | <u>-</u> |
| Tax on continuing operations | (699) | - | 3,486 | - | (3,157) | - | (370) |
| Total tax | <u>(699)</u> | <u>-</u> | <u>3,486</u> | <u>-</u> | <u>(3,157)</u> | <u>-</u> | <u>(370)</u> |
| Deferred tax | | | | | | | |
| Accelerated depreciation | 1,705 | - | 351 | - | - | - | 2,056 |
| Provisions including restructuring | (2,591) | - | 267 | - | - | - | (2,324) |
| Revaluation of assets | 60 | - | - | - | - | - | 60 |
| Employee benefits | 1,577 | - | 837 | - | - | 393 | 2,807 |
| Deferred tax on continuing operations | <u>751</u> | <u>-</u> | <u>1,455</u> | <u>-</u> | <u>-</u> | <u>393</u> | <u>2,599</u> |
| Group | | | | | | | |
| Income tax | | | | | | | |
| Prior to 2009 | (63) | - | - | - | - | - | (63) |
| 2009 | (815) | - | - | - | - | - | (815) |
| 2010 | - | - | 3,015 | 18 | (2,686) | - | 347 |
| | <u>(878)</u> | <u>-</u> | <u>3,015</u> | <u>18</u> | <u>(2,686)</u> | <u>-</u> | <u>(531)</u> |
| Capital gains tax | | | | | | | |
| Prior to 2009 | 37 | - | - | - | - | - | 37 |
| 2009 | (10) | - | - | - | - | - | (10) |
| 2010 | - | - | 471 | - | (471) | - | - |
| | <u>27</u> | <u>-</u> | <u>471</u> | <u>-</u> | <u>(471)</u> | <u>-</u> | <u>27</u> |
| Tax on continuing operations | (851) | - | 3,486 | - | (3,157) | - | (522) |
| Total tax | <u>(851)</u> | <u>-</u> | <u>3,486</u> | <u>-</u> | <u>(3,157)</u> | <u>-</u> | <u>(522)</u> |
| Deferred tax | | | | | | | |
| Accelerated depreciation | 1,677 | - | 351 | - | - | - | 2,028 |
| Provisions including restructuring | (2,591) | - | 267 | - | - | - | (2,324) |
| Revaluation of assets | 60 | - | - | - | - | - | 60 |
| Employee benefits | 1,577 | - | 837 | - | - | 393 | 2,807 |
| Deferred tax on continuing operations | <u>723</u> | <u>-</u> | <u>1,455</u> | <u>-</u> | <u>-</u> | <u>393</u> | <u>2,571</u> |

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

Company

Group

10b. Tax reconciliation

The tax charged on the profit on continuing operations before income tax differs from the theoretical amount that would arise using the statutory income tax rate. This is explained as follows:

| 2010 | 2009 | | 2010 | 2009 |
|---------|-------|--|---------|---------|
| 22,888 | 193 | Profit before tax | 25,087 | 2,777 |
| ===== | ===== | | ===== | ===== |
| 5,722 | 48 | Tax calculated at the statutory income tax rate of 25% | 6,272 | 694 |
| - | - | Tax effect of: | | |
| - | - | Plantations profit not subject to tax | (550) | (1,358) |
| - | 549 | Prior year charge | - | 549 |
| 454 | 493 | Disallowable expenses | 454 | 493 |
| (207) | (217) | Profit on exports taxed at a lower rate | (207) | (216) |
| (517) | (411) | Dividend income | (517) | (411) |
| - | (1) | Unusable plant set aside for sale | - | (1) |
| 39 | - | Additional income from Disposal of Land & Building | 39 | - |
| 471 | - | Capital Gains Tax | 471 | - |
| (1,021) | - | Profit on Disposal of FA/Unusable plant set aside for sale | (1,021) | - |
| ----- | ----- | | ----- | ----- |
| 4,941 | 461 | Income tax expense | 4,941 | 250 |
| ===== | ===== | | ===== | ===== |
| 22% | 239% | Effective tax rate | 20% | 9% |
| ===== | ===== | | ===== | ===== |

10c. Income Tax Expense

| 2010 | 2009 | | 2010 | 2009 |
|-------|-------|---------------------|-------|-------|
| 3,486 | 1280 | Current Tax | 3,486 | 1,069 |
| 1,455 | (819) | Deferred Tax | 1,455 | (819) |
| ----- | ----- | | ----- | ----- |
| 4,941 | 461 | | 4,941 | 250 |
| ===== | ===== | | ===== | ===== |

No provision has been made in the financial statements for corporate income tax liability for the subsidiary (TOPP) as the company's profit from agro processing business is zero-rated.

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

11a. Property, plant and equipment - Company

2010

| Company | Land and buildings | Plant, motor vehicle and furniture | Capital work in progress | Total |
|--------------------------------------|--------------------|------------------------------------|--------------------------|---------------|
| Cost | | | | |
| Balance at 1 January | 2,465 | 20,258 | 1,626 | 24,349 |
| Additions in the year | - | - | 5,905 | 5,905 |
| Write-offs during the year | - | - | - | - |
| Capitalisation / Transfers | 208 | 6,350 | (6,558) | - |
| Disposals during the year | (165) | (3,371) | (15) | (3,551) |
| Balance at 31 December | 2,508 | 23,237 | 958 | 26,703 |
| Accumulated depreciation | | | | |
| Balance at 1 January | 871 | 8,510 | - | 9,381 |
| Charge for the year | 56 | 1,426 | - | 1,482 |
| Disposals during the year | (78) | (1,876) | - | (1,954) |
| Balance at 31 December | 849 | 8,060 | - | 8,909 |
| Net book value at 31 December | 1,659 | 15,177 | 958 | 17,794 |

11b. Property, plant and equipment - Company

2009

| Company | Land and buildings | Plant, motor vehicle and furniture | Capital work in progress | Total |
|--------------------------------------|--------------------|------------------------------------|--------------------------|---------------|
| Cost | | | | |
| Balance at 1 January | 2,349 | 19,148 | 560 | 22,057 |
| Additions in the year | - | 6 | 2,512 | 2,518 |
| Transfers | 117 | 1,302 | (1,419) | - |
| Write-offs during the year | - | (2) | (28) | (30) |
| Disposals during the year | - | (195) | - | (195) |
| Balance at 31 December | 2,466 | 20,259 | 1,625 | 24,350 |
| Accumulated depreciation | | | | |
| Balance at 1 January | 817 | 7,210 | - | 8,027 |
| Charge for the year | 54 | 1,476 | - | 1,530 |
| Reclassification | - | - | - | - |
| Disposals during the year | - | (176) | - | (176) |
| Balance at 31 December | 871 | 8,510 | - | 9,381 |
| Net book value at 31 December | 1,595 | 11,749 | 1,625 | 14,969 |

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

Depreciation has been charged to the income statement as follows:

| | 2010 | 2009 |
|---|--------------|--------------|
| Cost of sales (Note 3) | 1,239 | 1,347 |
| Selling, general and administrative expenses (Note 5) | 243 | 183 |
| | <u>1,482</u> | <u>1,530</u> |

11c. Profit on disposal of assets - Company

| | 2010 | | 2009 | |
|--------------------------|--------------------|------------------------------------|----------------|------------|
| | Land and buildings | Plant, motor vehicle and furniture | Total | Total |
| Gross book value | 165 | 3,371 | 3,536 | 195 |
| Accumulated depreciation | (78) | (1,876) | (1,954) | (176) |
| Net book value | 87 | 1,495 | 1,582 | 19 |
| Sales proceeds | (4,078) | (1,521) | (5,599) | (25) |
| | <u>(3,991)</u> | <u>(26)</u> | <u>(4,017)</u> | <u>(6)</u> |

11d. Property, plant and equipment - Group

| | 2010 | | | 2010 |
|--------------------------------------|--------------------|------------------------------------|--------------------------|---------------|
| | Land and buildings | Plant, motor vehicle and furniture | Capital work in progress | Total |
| Cost | | | | |
| Balance at 1 January | 8,181 | 31,778 | 2,290 | 42,249 |
| Additions in the year | - | - | 6,294 | 6,294 |
| Transfers | (4,557) | (7,067) | (461) | (12,085) |
| Write-offs during the year | 210 | 7,134 | (7,344) | - |
| Disposals during the year | (165) | (3,399) | (15) | (3,579) |
| Balance at 31 December | 3,669 | 28,446 | 764 | 32,879 |
| Accumulated depreciation | | | | |
| Balance at 1 January | 2,810 | 15,981 | - | 18,791 |
| Charge for the year | 85 | 1,756 | - | 1,841 |
| Transfers | (1,660) | (5,250) | - | (6,910) |
| Disposals during the year | (78) | (1,904) | - | (1,982) |
| Balance at 31 December | 1,157 | 10,583 | - | 11,740 |
| Net book value at 31 December | 2,512 | 17,863 | 764 | 21,139 |

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

11e. Property, plant and equipment - Group

| | | | | 2009 |
|--------------------------------------|--------------------|------------------------------------|--------------------------|---------------|
| | Land and buildings | Plant, motor vehicle and furniture | Capital work in progress | Total |
| Cost | | | | |
| Balance at 1 January | 8,041 | 30,202 | 1,203 | 39,446 |
| Additions in the year | - | 6 | 3,136 | 3,142 |
| Transfers | 140 | 1,881 | (2,021) | - |
| Write-offs during the year | - | (2) | (28) | (30) |
| Disposals during the year | - | (309) | - | (309) |
| Balance at 31 December | 8,181 | 31,778 | 2,290 | 42,249 |
| Accumulated depreciation | | | | |
| Balance at 1 January | 2,615 | 14,042 | - | 16,657 |
| Charge for the year | 195 | 2,222 | - | 2,417 |
| Disposals during the year | - | (283) | - | (283) |
| Balance at 31 December | 2,810 | 15,981 | - | 18,791 |
| Net book value at 31 December | 5,371 | 15,797 | 2,290 | 23,458 |

Depreciation has been charged to the income statement as follows:

| | 2010 | 2009 |
|---|--------------|--------------|
| Cost of sales (Note 3) | | |
| Selling, general and administrative expenses (Note 5) | 1,567 | 2,172 |
| | 274 | 245 |
| | 1,841 | 2,417 |

11f. Profit on disposal of assets - Group

| | | | 2010 | 2009 |
|--------------------------|--------------------|------------------------------------|----------------|--------------|
| | Land and buildings | Plant, motor vehicle and furniture | Total | Total |
| Gross book value | 165 | 3,399 | 3,564 | 309 |
| Accumulated depreciation | (78) | (1,904) | (1,982) | (283) |
| Net book value | 87 | 1,495 | 1,582 | 26 |
| Sales proceeds | (4,078) | (1,524) | (5,602) | (272) |
| | (3,991) | (29) | (4,020) | (246) |

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

11g. Intangible assets - Company and Group

| | 2010 | 2009 |
|--------------------------------------|-----------|-----------|
| Cost | | |
| Balance at 1 January | 71 | 71 |
| Addition during the year | - | - |
| Balance at 31 December | 71 | 71 |
| Accumulated amortisation | | |
| Balance at 1 January | 34 | 16 |
| Charge for the year | 18 | 18 |
| Balance at 31 December | 52 | 34 |
| Net book value at 31 December | 19 | 37 |

Intangible assets represent software that is used in managing employee information.

12. Post employment benefits - Company and Group

12a. Assumptions

For both the funded and unfunded retirement benefit schemes, a full and independent actuarial valuation was carried out at the end of the year using the Projected Unit Credit Method in accordance with IAS 19.

The major assumptions used by the actuaries for the two major schemes as at 31 December 2010 were:

| | 2010 | 2009 |
|---|------|------|
| Rate of increase in pensionable salaries (real) | 4% | 4% |
| Discount rate (real) | 4% | 4% |
| Inflation | 11% | 15% |
| Nominal interest rate | 14% | 19% |
| Long-term expected rate of return on assets | 24% | 24% |
| Interest on member's contribution (real) | 3% | 4% |

The number of employees covered under the funded benefit scheme is 61 (2009: 64) and covers all managers of the company

12b. Amount charged to the statement of comprehensive income

| | 2010 | | 2009 | |
|---------------------------|----------------|------------|----------------|------------|
| | Funded | Unfunded | Funded | Unfunded |
| Current service costs | 414 | - | 327 | - |
| Employee contributions | (41) | - | (45) | - |
| Employer contributions | (212) | - | - | - |
| Interest on liability | 735 | 291 | 988 | 369 |
| Expected return on assets | (3,021) | - | (3,539) | - |
| | (2,125) | 291 | (2,269) | 369 |

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

12c. Actuarial gains / (losses)

| | Funded | Unfunded | Funded | Unfunded |
|---------------------------------------|--------|----------|---------|----------|
| Actuarial (loss)/gains for the year | 1,571 | (153) | (4,603) | 201 |
| Movement on deferred tax (note 10a) | (393) | 38 | 1,151 | (50) |
| Total recognised gains | 1,178 | (115) | (3,452) | 151 |
| Attributable to minority shareholders | - | - | - | - |
| Attributable to equity shareholders | 1,178 | (115) | (3,452) | 151 |
| | ===== | ===== | ===== | ===== |

12d. Net pension liabilities / (assets)

| | Funded | Unfunded | Funded | Unfunded |
|---------------------------|----------|----------|---------|----------|
| Balance at January 1 | (7,626) | 2,237 | (9,747) | 2,069 |
| Accrual for service fees | 414 | 16 | 327 | - |
| Interest on liability | 735 | 291 | 988 | 369 |
| Expected return on assets | (3,021) | - | (3,539) | - |
| Employer contributions | (212) | - | (213) | - |
| Employee contributions | (41) | - | (45) | - |
| Actuarial loss / (gains) | (1,571) | 153 | 4,603 | (201) |
| Balance at December 31 | (11,322) | 2,697 | (7,626) | 2,237 |
| | ===== | ===== | ===== | ===== |

12e. Balance sheet of funded pension scheme as at 31 December

The assets and liabilities of the defined benefit funded pension scheme at the balance sheet date were:

| | 2010 | 2009 |
|-----------------------------------|---------|---------|
| Treasury bills | 5,644 | 4,872 |
| Equity holdings | 11,671 | 6,701 |
| Other assets | (1,110) | - |
| Cash at bank | 2,370 | 1,636 |
| Total invested assets | 18,575 | 13,209 |
| Present value of liabilities | (7,253) | (5,583) |
| Pension assets net of liabilities | 11,322 | 7,626 |
| | ===== | ===== |

At 31 December 2010, the pension scheme held 264 shares of Unilever Ghana Limited.

Assumed healthcare cost trend rates have a significant effect on the amounts recognised in the statement of comprehensive income. A one percentage point change in assumed healthcare cost trend rates would have the following effects:

| | One percentage point increase | One percentage point decrease |
|--------------------------------------|-------------------------------|-------------------------------|
| Effect on service cost | 418 | 410 |
| Effect on interest cost | 742 | 728 |
| Effect on defined benefit obligation | (11,435) | (11,209) |

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

13. Goodwill

| Company | | | Group | |
|---------|-------|--------------------------------------|-------|-------|
| 2010 | 2009 | | 2010 | 2009 |
| - | - | Balance at 1 January and 31 December | 4,210 | 4,210 |
| ===== | ===== | | ===== | ===== |

There was no impairment during the year ended 31 December 2010.

14. Investment in subsidiaries

| 2010 | 2009 | | 2010 | 2009 |
|--------|--------|------------------------------------|-------|-------|
| - | - | United Africa Trust Limited | - | - |
| 2,553 | 2,553 | Twifo Oil Palm Plantations Limited | - | - |
| 10,346 | 10,346 | Benso Oil Palm Plantations Limited | - | - |
| 10 | - | Unilever Ghana Investments Limited | - | - |
| ----- | ----- | | ----- | ----- |
| 12,909 | 12,899 | | - | - |
| ===== | ===== | | ===== | ===== |

| Name of subsidiary | Nature of business | % held in 2010 & 2009 | Country of incorporation |
|------------------------------------|-------------------------|-----------------------|--------------------------|
| United Africa Trust Limited | Investment Management | 100.00 | Ghana |
| Twifo Oil Palm Plantations Limited | Plantation | 40.00 | Ghana |
| Benso Oil Palm Plantations Limited | Plantation | 58.45 | Ghana |
| Swanzy Real Estate | Real Estate Development | 100.00 | Ghana |
| Unilever Ghana Investments Limited | Holding Company | 100.00 | Ghana |

In view of the fact that Unilever Ghana Limited has the power to exercise control over the operating and financial policies of Twifo Oil Palm Plantations (TOPP) Limited, through its 100% holding company Unilever Ghana Investments Limited and in accordance with International Financial Reporting Standards, TOPP has been designated as a subsidiary.

In accordance with the Companies Code, 1963 (Act 179) Section 127 (3b) the group financial statements does not deal with Swanzy Real Estates Limited because the company did not operate during the year, and the amounts involved are not considered significant.

15. Inventories

| Company | | | Group | |
|---------|--------|---------------------------------|--------|--------|
| 2010 | 2009 | | 2010 | 2009 |
| 3,580 | 11,386 | Raw and packing material | 3,580 | 10,779 |
| 1,085 | 381 | Work in process | 1,085 | 381 |
| 8,990 | 10,373 | Finished goods | 9,153 | 10,555 |
| 1,047 | 1,055 | Non-trade stock | 2,980 | 5,808 |
| - | - | Provision for unrealised profit | (140) | 692 |
| ----- | ----- | | ----- | ----- |
| 14,702 | 23,195 | | 16,658 | 28,215 |
| ===== | ===== | | ===== | ===== |

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

Inventories are stated at the lower of cost and net realisable value. During the year, GH¢240 (2009: GH¢113) was charged to the statement of comprehensive income as damaged and obsolete inventories.

Provision for unrealised profit relates to the profit element on the closing inventories purchased from subsidiaries.

16. Dividend proposed

Payment of dividends is subject to a withholding tax at the rates of 8% and 7.5% (2009: 8% and 7.5%) for local and foreign shareholders respectively.

17a. Dividend payable

| Company | | | Group | |
|--------------|--------------|----------------------------------|--------------|--------------|
| 2010 | 2009 | | 2010 | 2009 |
| 1,157 | 1,310 | Balance at 1 January | 1,157 | 1,310 |
| 13,300 | 7,019 | Final dividend declared - 2009 | 13,300 | 7,019 |
| - | - | Interim dividend declared - 2010 | - | - |
| (12,874) | (7,172) | Payments during the year | (12,874) | (7,172) |
| <u>1,583</u> | <u>1,157</u> | | <u>1,583</u> | <u>1,157</u> |
| ===== | ===== | | ===== | ===== |

17b. Dividend paid

| Company | | | Group | |
|---------------|--------------|----------------------------------|---------------|--------------|
| 2010 | 2009 | | 2010 | 2009 |
| 12,874 | 7,172 | Balance at 1 January | 14,283 | 9,384 |
| - | - | Final dividend declared - 2009 | (1,409) | (2,212) |
| - | - | Interim Dividend declared - 2010 | - | - |
| 12,874 | 7,172 | Payments during the year | 12,874 | 7,172 |
| <u>12,874</u> | <u>7,172</u> | | <u>12,874</u> | <u>7,172</u> |
| ===== | ===== | | ===== | ===== |

18. Stated capital

| | 2010 | | 2009 | |
|----------------------------------|-------------------------------|--------------|-------------------------------|--------------|
| | No. of shares of no par value | Proceeds | No. of shares of no par value | Proceeds |
| Authorised shares | 100,000,000 | | 100,000,000 | |
| Issued shares | | | | |
| Issued and fully paid | 62,500,000 | 931 | 62,500,000 | 931 |
| Transferred from capital surplus | - | 269 | - | 269 |
| | <u>62,500,000</u> | <u>1,200</u> | <u>62,500,000</u> | <u>1,200</u> |
| | ===== | ===== | ===== | ===== |

There is no unpaid liability on any shares and there are no calls or instalments unpaid. There are no treasury shares.

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

19a Capital surplus account

| Company | | | Group | |
|------------|------------|-------------------------------------|------------|------------|
| 2010 | 2009 | | 2010 | 2009 |
| 329 | 329 | Balance at 1 January | 329 | 329 |
| - | - | Released on disposal (note 11c & f) | - | - |
| - | - | Transfer to share capital | - | - |
| 329 | 329 | | 329 | 329 |
| ===== | ===== | | ===== | ===== |

The capital surplus arose as a result of the revaluation of assets including leasehold land, buildings, plantation and plant and machinery.

19b Share deals account

| Company | | | Group | |
|-----------|-----------|-------------------------------------|-----------|-----------|
| 2010 | 2009 | | 2010 | 2009 |
| 81 | 81 | Balance at 1 January | 81 | 81 |
| - | - | Released on disposal (note 11c & f) | - | - |
| - | - | Transfer to share capital | - | - |
| 81 | 81 | | 81 | 81 |
| ===== | ===== | | ===== | ===== |

The share deals account was created in line with the Companies Code 1963 (Act 179) section 63 requirement that a company shall open an account to be known as the share deals account and shall credit thereto a sum not less than the amount to be expended on such redemption or purchase by transferring such sum from income surplus as defined in section 70 of the Code.

20. Non-controlling interest

Balance at 1 January
Add: Statement of comprehensive income
Less: Final Dividend

Balance at 31 December

| 2010 | 2009 |
|---------------|---------------|
| 21,356 | 20,651 |
| 3,705 | 2,917 |
| (2,566) | (2,212) |
| 22,495 | 21,356 |
| ===== | ===== |

21. Trade and other receivables

| Company | | | Group | |
|---------------|--------------|---|---------------|--------------|
| 2010 | 2009 | | 2010 | 2009 |
| 8,846 | 487 | Trade receivables - 3rd parties | 9,418 | 3,041 |
| 9,365 | 3,359 | Receivables - related parties (note 31) | 8,956 | 2,157 |
| 469 | 746 | Amount due from officers | 526 | 866 |
| 1,851 | 359 | Payments in advance | 1,852 | 359 |
| 1,933 | 1,629 | Other receivables | 4,886 | 2,369 |
| 22,464 | 6,580 | | 25,638 | 8,792 |
| ===== | ===== | | ===== | ===== |

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

Full provision has been made for any debtor that is impaired. This amounted to GH¢ 177 (2009: GH¢94).

22. Trade and other Payables

| Company | | | Group | |
|---------------|---------------|-------------------------------------|---------------|---------------|
| 2010 | 2009 | | 2010 | 2009 |
| 13,270 | 7,029 | Trade payable - 3rd parties | 13,606 | 7,762 |
| 14,639 | 14,098 | Payable - related parties (note 31) | 10,654 | 11,603 |
| 4,277 | 14,726 | Accrued liabilities | 4,344 | 2,981 |
| 20,029 | 6,237 | Other payables | 24,626 | 19,189 |
| <u>52,215</u> | <u>42,090</u> | | <u>53,230</u> | <u>41,535</u> |
| ===== | ===== | | ===== | ===== |

Other payables include business group fees of GH¢9.6 million (2009: GH¢15.1 million).

23. Bank overdraft

| Company | | | Group | |
|-------------|--------------|----------------|-------------|--------------|
| 2010 | 2009 | | 2010 | 2009 |
| (86) | (124) | Bank overdraft | (86) | (124) |
| <u>(86)</u> | <u>(124)</u> | | <u>(86)</u> | <u>(124)</u> |
| ===== | ===== | | ===== | ===== |

24. Cash generated from operations

| Company | | | Group | |
|---------------|---------------|--|---------------|---------------|
| 2010 | 2009 | | 2010 | 2009 |
| 22,888 | 193 | Profit from Discontinued operations | 25,087 | 2,777 |
| 1,482 | 1,530 | Depreciation (note 11a &d) | 1,841 | 1,888 |
| 18 | 18 | Amortisation of intangible asset (note 11g) | 18 | 18 |
| (4,017) | (6) | Profit on sales of assets (note 11c &f) | (4,020) | (198) |
| 15 | 30 | Net book value of write offs | 15 | 30 |
| - | - | Fair value gains on biological assets (note 26) | (142) | (1,346) |
| (2,125) | (2,313) | Employment benefit plan | (2,125) | (2,313) |
| 461 | - | Unfunded retirement benefit | 461 | - |
| 8,493 | 14,692 | Decrease/(increase) in inventories | 8,949 | 12,452 |
| (15,884) | 1,875 | Decrease/(increase) in trade and other receivables | (16,884) | 1,674 |
| 8,261 | (1,757) | (Decrease)/increase in trade and other payables | 9,302 | 580 |
| (2,066) | (1,646) | Dividends received (note 6) | - | - |
| 260 | 1,419 | Interest charge (note 7) | 263 | 1,433 |
| (831) | - | Interest credit (note 7) | (1,445) | (1,021) |
| <u>16,955</u> | <u>14,035</u> | Cash generated from operations | <u>21,320</u> | <u>15,974</u> |
| ===== | ===== | | ===== | ===== |

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

25. Cash and cash equivalents

| Company | |
|---------------|---------------|
| 2010 | 2009 |
| 21,437 | 18,230 |
| (86) | (124) |
| <u>21,351</u> | <u>18,106</u> |
| ===== | ===== |

For the purpose of the statement of cash flows, cash and cash equivalents comprise:

Cash at bank
Bank overdrafts

| Group | |
|---------------|---------------|
| 2010 | 2009 |
| 25,982 | 22,131 |
| (86) | (124) |
| <u>25,896</u> | <u>22,007</u> |
| ===== | ===== |

26. Biological assets - Group

a) Changes in carrying amounts of biological assets comprise:

Fair value at 1 January
Additions during the year
Reclassification
Gains arising from changes in fair value less estimated point-of-sale costs

Fair value at 31 December 2010

| Group | 2009 |
|---------------|---------------|
| 2010 | |
| 20,259 | 18,248 |
| 481 | 665 |
| (10,751) | - |
| 142 | 1,346 |
| <u>10,131</u> | <u>20,259</u> |
| ===== | ===== |

Palm trees are carried at fair value less estimated point-of-sale costs. The fair value of the palm trees were determined based on the discounted net present values of expected cash flows from those assets, discounted at a market-determined pre-tax rate. The following assumptions were made in determining the fair values of the palm trees:

- * Average yielding life of a palm tree is 22years
- * Climatic conditions will remain same and no anticipation of any disease attacking the trees
- * Fresh Fruit bunch selling price of \$142 per metric tone. The Fresh Fruit bunch price is highly dependant on crude palm oil and palm kernel oil price.
- * A discount rate of 24% for Ghana Cedi denominated cost and 11% for dollar denominated revenue were used.
- * The exchange rates used are GH¢1.45:1\$ respectively.
- * None of the biological assets have been used as collateral for bank facilities.
- * Palm plantation covers a total of 4,647 hectares with an average of 135 palm trees per hectare.

27a. Provisions - 2010

| Company | | |
|---------------|------------|------------|
| Restructuring | Other | Total |
| 2,306 | 502 | 2,808 |
| 4,247 | 971 | 5,218 |
| (6,332) | (750) | (7,082) |
| <u>221</u> | <u>723</u> | <u>944</u> |
| ===== | ===== | ===== |

Balance at 1 January 2010
Charge/ release during the year
Payments during the year

Balance at 31 December 2010

| Group | | |
|---------------|--------------|--------------|
| Restructuring | Other | Total |
| 2,306 | 737 | 3,043 |
| 4,247 | 1,131 | 5,378 |
| (6,332) | (750) | (7,082) |
| <u>221</u> | <u>1,118</u> | <u>1,339</u> |
| ===== | ===== | ===== |

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

Restructuring provisions primarily relates to the cost of redundancies and early retirement.

27b. Provisions - 2009

| Company | | | | Group | | |
|---------------|------------|--------------|------------------------------------|---------------|------------|--------------|
| Restructuring | Other | Total | | Restructuring | Other | Total |
| 116 | 377 | 493 | Balance at 1 January 2009 | 116 | 762 | 878 |
| 2,295 | 757 | 3,052 | Charge/ release during the year | 2,295 | 3,486 | 5,781 |
| (105) | (632) | (737) | Payments during the year | (105) | (3,511) | (3,616) |
| <u>2,306</u> | <u>502</u> | <u>2,808</u> | Balance at 31 December 2009 | <u>2,306</u> | <u>737</u> | <u>3,043</u> |
| ===== | ===== | ===== | | ===== | ===== | ===== |

27c. Exceptional Items

| Company | | | Group | |
|----------------|----------------|------------------------------------|----------------|----------------|
| 2010 | 2009 | | 2010 | 2009 |
| 6,282 | - | Proceeds for sale of frytol brand | 6,282 | - |
| (1,551) | - | Assets disposed for frytol | (1,551) | - |
| (4,010) | - | Other cost of frytol disposal | (4,010) | - |
| (4,247) | (2,295) | Restructuring (note 27a,b) | (4,247) | (2,295) |
| <u>(3,526)</u> | <u>(2,295)</u> | Balance at 31 December 2010 | <u>(3,526)</u> | <u>(2,295)</u> |
| ===== | ===== | | ===== | ===== |

28a. Discontinued operation

| Company | | Net profit / (loss) from discontinued operation | Group | |
|----------|----------|---|----------|----------|
| 2010 | 2009 | | 2010 | 2009 |
| - | - | Revenue | 19,366 | 15,603 |
| - | - | Operating Cost | (16,940) | (14,432) |
| <u>-</u> | <u>-</u> | Operating profit / (loss) | 2,426 | 1,171 |
| - | - | Other income / (loss) | - | 48 |
| - | - | Finance income | 254 | 394 |
| - | - | Finance cost | (12) | (20) |
| <u>-</u> | <u>-</u> | Profit before tax | 2,668 | 1,593 |
| - | - | Tax (charge) / credit | - | 59 |
| <u>-</u> | <u>-</u> | Profit after tax of discontinued operations | 2,668 | 1,652 |
| ===== | ===== | | ===== | ===== |

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

28b. Non - current assets held for sale and discontinued operation

The assets and liabilities related to company Benso Oil Palm Plantations Limited (BOPP) (part of the Food segment) have been presented as held for sale following the approval of the group's management and shareholders on 2nd of February 2010 to sell company BOPP. The completion date for the transaction is expected by March 2011.

| Company | | Assets of disposal group classified as held for sale | Group | |
|---------|-------|--|--------|-------|
| 2010 | 2009 | | 2010 | 2009 |
| - | - | Property, plant and equipment | 4,652 | - |
| - | - | Biological assets | 11,699 | - |
| - | - | Inventories | 1,702 | - |
| - | - | Trade and other receivables | 655 | - |
| - | - | Amounts due from related companies | 2,310 | - |
| - | - | Tax | 7 | - |
| - | - | Cash and bank balances | 2,531 | - |
| - | - | | ----- | ----- |
| - | - | Total | 23,556 | - |
| ===== | ===== | | ===== | ===== |

| Company | | Liabilities of disposal group classified as held for sale | Group | |
|---------|-------|---|---------|-------|
| 2010 | 2009 | | 2010 | 2009 |
| - | - | Trade and other payables | (771) | - |
| - | - | Amounts due to related companies | (716) | - |
| - | - | | ----- | ----- |
| - | - | | (1,487) | - |
| ===== | ===== | | ===== | ===== |

| Company | | Cash and cash equivalent at the end of the year | Group | |
|---------|-------|---|---------|---------|
| 2010 | 2009 | | 2010 | 2009 |
| - | - | Net cash flow from operating activities | 3,152 | 1,710 |
| - | - | Net cash flow from investing activities | (833) | (825) |
| - | - | Net cash flow from financing activities | (1,086) | (1,696) |
| - | - | | ----- | ----- |
| - | - | Increase in cash and cash equivalents | 1,233 | (811) |
| - | - | Cash and cash equivalent at the beginning of the year | 1,298 | 2,109 |
| - | - | | ----- | ----- |
| - | - | Cash and cash equivalent at the end of the year | 2,531 | 1,298 |
| ===== | ===== | | ===== | ===== |

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

29. Contingencies

(i) The company has certain legal cases pending before the courts with a potential liability of GH¢ 134 (2009: GH¢ 690). In the opinion of the directors no loss is anticipated beyond the provision already made in the financial statements.

(ii) At 31 December 2010 the company had guaranteed loans to employees amounting to GH¢ 606 (2009: GH¢ 746).

30. Commitments

Total capital expenditure commitments at the reporting date were as follows:

| Company | | | Group | |
|---------|-------|--|-------|-------|
| 2010 | 2009 | | 2010 | 2009 |
| 2,570 | 1,059 | Property, plant & equipment contracted | 2,679 | 1,366 |
| ===== | ===== | | ===== | ===== |

31. Related party transactions

The group is owned and controlled by Unilever Overseas Holding.

During the year, the following related party transactions took place as detailed below:

| Company | | | Group | |
|---------|--------|---|--------|--------|
| 2010 | 2009 | | 2010 | 2009 |
| 19,171 | - | a. Purchases of goods & services | - | - |
| 17,264 | 11,310 | Benso Oil Palm Plantations Limited | - | - |
| - | 3,484 | Twifo Oil Palm Plantations Limited | - | - |
| 311 | 391 | Hindustan Lever | - | 3,484 |
| 164 | - | Unilever Market Development - South Africa | 311 | 391 |
| 46 | - | Unilever Indonesia | 164 | - |
| 6,783 | 15,005 | Unilever Kenya | 46 | - |
| 12,007 | 7,693 | Unilever Nigeria PLC | 6,783 | 15,005 |
| 5,675 | 5,105 | Unilever Cote D'voire | 12,007 | 7,693 |
| 6,551 | 3,575 | Unilever Gulf | 5,675 | 5,105 |
| 3,963 | 550 | Unilever Vietnam | 6,551 | 3,575 |
| | | Other related parties | 3,963 | 550 |
| 71,935 | 47,113 | | 35,500 | 35,803 |
| ===== | ===== | | ===== | ===== |

b. Sales of goods & services

| Company | | | Group | |
|---------|--------|------------------------------------|--------|--------|
| 2010 | 2009 | | 2010 | 2009 |
| 195 | - | Benso Oil Palm Plantations Limited | - | - |
| 197 | 61 | Twifo Oil Palm Plantations Limited | - | - |
| - | 31 | Unilever South Africa | - | 31 |
| 13,236 | 11,521 | Unilever Nigeria PLC | 13,236 | 11,521 |
| 658 | 84 | Unilever Cote D'Ivoire | 669 | 84 |
| 14,286 | 11,697 | | 13,905 | 11,636 |
| ===== | ===== | | ===== | ===== |

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

31. Related party transactions - (Cont'd)

Year end balances arising from related party transactions are as follows:

| Company | | | Group | |
|--------------|--------------|--|--------------|--------------|
| 2010 | 2009 | | 2010 | 2009 |
| 167 | 825 | c. Receivables from related parties | - | - |
| 242 | 377 | Benso Oil Palm Plantations Limited | - | - |
| 8,281 | 2,019 | Twifo Oil Palm Plantations Limited | 8,281 | 2,019 |
| 573 | - | Unilever Nigeria PLC | 573 | - |
| 102 | 138 | Unilever PLC | 102 | 138 |
| | | Other related parties | | |
| <u>9,365</u> | <u>3,359</u> | | <u>8,956</u> | <u>2,157</u> |
| ===== | ===== | | ===== | ===== |

| Company | | | Group | |
|---------------|---------------|--|---------------|---------------|
| 2010 | 2009 | | 2010 | 2009 |
| 2,297 | 1,482 | d. Payables to related parties | - | - |
| 1,688 | 1,013 | Benso Oil Palm Plantations Limited | - | - |
| 133 | 69 | Twifo Oil Palm Plantations Limited | 133 | 69 |
| 4,150 | 3,564 | Unilever Market Development - South Africa | 4,150 | 3,564 |
| 6 | 179 | Unilever Nigeria PLC | 6 | 179 |
| 2,730 | 1,602 | Unilever N. V | 2,730 | 1,602 |
| 1,521 | 942 | Unilever Cote D'voire | 1,521 | 942 |
| - | 4,675 | Unilever Gulf - Arabia | - | 4,675 |
| 2,005 | 526 | Unilever Kenya | 2,005 | 526 |
| 109 | 46 | Unilever Vietnam | 109 | 46 |
| | | Other related parties | | |
| <u>14,639</u> | <u>14,098</u> | | <u>10,654</u> | <u>11,603</u> |
| ===== | ===== | | ===== | ===== |

The Company is a subsidiary of Unilever PLC incorporated in England through wholly owned subsidiaries of Unilever Overseas Holdings Limited and CWA Holdings Limited.

32. Loans to directors - Company & Group

| | 2010 | 2009 |
|--------------------------------|----------|-----------|
| Balance at 1 January | 21 | 7 |
| Loans advanced during the year | - | 84 |
| Loan repayments | (20) | (54) |
| Interest received | (1) | (16) |
| Balance at 31 December | - | 21 |
| | ===== | ===== |

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

33. Key management personnel compensation - Company & Group

Short term employee benefits

Group

| 2010 | 2009 |
|-------|-------|
| 1,547 | 1,647 |
| ===== | ===== |

Of which:
Executive Directors
Non-Executive Directors

| | |
|-------|-------|
| 1,451 | 1,569 |
| 96 | 78 |
| ----- | ----- |
| 1,547 | 1,647 |
| ===== | ===== |

34. Financial Risk Management Objectives and Policies

The Group's activities expose it to a variety of financial risks: Market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on its financial performance, but the Group does not hedge any risks. Financial risk management is carried out by the Treasury department under policies approved by the Board of Directors and the parent company Unilever Overseas Holding Ltd.

Market risk

(i) Foreign exchange risk

The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the United States Dollar, British Pound and Euro. Foreign exchange risk arises from future commercial transactions.

Currency exposure arising from liabilities denominated in foreign currencies is managed primarily through the holding of bank balances in the relevant foreign currencies. At 31 December 2010 if the Cedi had weakened/strengthened by 10% against the US dollar with all other variables held constant, post tax profit for the year would have been GH¢ 106 (2009: GH¢ 441) higher/lower, mainly as a result of US dollar denominated trade payables and bank balances. At 31 December 2010 if the Cedi had weakened/strengthened by 10% against the Euro with all other variables held constant, post tax profit for the year would have been GH¢ 29, (2009: GH¢ 150) higher / lower, mainly as a result of Euro denominated bank balances.

(ii) Price risk

The group is not exposed to equity securities price risk because none of its investments are directly into equity securities. The group is not exposed to commodity price risk. This is because the group does not have commodity purchase contracts that meet the definition of a financial instrument under IAS 39.

(iii) Cash flow and fair value interest rate risk

The group's only interest bearing financial liability is the bank overdraft and bank balances, which are at variable rates, and on which they are therefore exposed to cash flow interest rate risk. The company regularly monitors financing options available to ensure optimum interest rates are obtained. At 31 December 2010, an increase/decrease of 2% basis points would have resulted in a decrease/increase in post tax profit of GH¢517 (2009: GH¢466).

Credit risk

Credit risk arises from cash at bank and short term deposits with banks, as well as trade and other receivables. The company does not have any significant concentrations of credit risk. The credit controller assesses the credit quality of each customer, taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal or external ratings in accordance with limits set by the Board. The utilisation of credit limits is regularly monitored. For banks and financial institutions, only independently rated parties with a minimum rating of 'A' are accepted and deposit with a bank is limited to 20% of the net worth of that bank. The company's maximum exposure to credit risk at 31 December 2010 and 2009 is the same as the balance of cash at bank and trade and other receivables in the statement of financial position. There is no off balance sheet credit risk exposure. No collateral is held for any of the above assets. The company does not grade the credit quality of receivables. All receivables that are neither past due nor impaired are within their approved credit limits, and no receivables have had their terms renegotiated. None of the above assets are either past due or impaired except for the following amounts in trade receivables (which are due within 30 days of the end of the month in which they are invoiced).

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

34. Financial Risk Management Objectives and Policies Cont'd

Credit risk Cont'd

Past due but not impaired:

- by up to 30 days
- by 31 to 60 days

| 2010 | 2009 |
|-------|-------|
| 264 | 138 |
| 240 | 3,806 |
| ===== | ===== |

Neither past due nor impaired

Past due but not impaired
Individually impaired

Total
Provision for impairment loss

Net carrying amount

| 2010 | 2009 |
|--------|-------|
| 23,459 | 4,583 |
| 504 | 3,944 |
| ----- | ----- |
| 23,963 | 8,527 |
| (177) | (94) |
| ----- | ----- |
| 23,786 | 8,433 |
| ===== | ===== |

Movement on the group provision for impairment of trade receivables are follows:

At 1 January
Provision receivables impairment

At 31 December

| 2010 | 2009 |
|-------|-------|
| 94 | 45 |
| 83 | 49 |
| ----- | ----- |
| 177 | 94 |
| ===== | ===== |

Liquidity risk

The Company and the Group manage liquidity risk by maintaining adequate cash reserves and calling on short term borrowing and funding from related parties. Prudent liquidity risk management includes maintaining sufficient cash balances, and the availability of funding from an adequate amount of committed credit facilities. Due to the dynamic nature of the underlying businesses, the finance department maintains flexibility in funding by maintaining availability under committed credit lines. Management monitors rolling forecasts of the company's liquidity reserve on the basis of expected cash flow. In addition, the Group maintains the following lines of credit:

The table below analyses the company's financial liabilities that will be settled on a net basis into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts disclosed in the table below are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances, as the impact of discounting is not significant.

Since discounting is not applied to any of these disclosed amounts, the amounts per the table can be reconcile to the amounts disclosed in the statement of financial position.

At 31 December 2010

- bank overdraft
- trade and other payables

| |
|---------------------|
| Less than 1 year |
| (86) |
| (53,230) |

At 31 December 2009:

- bank overdraft
- trade and other payables

| |
|----------|
| (124) |
| (41,535) |

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

Capital

The group's objectives when managing capital are to safeguard the company's ability to continue as a going concern in order to provide returns for shareholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the company may limit the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce debt. The company monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings less cash and cash equivalents. Total capital is calculated as equity plus net debt. Total capital at 31 December 2010 and 2009 were as follows:

| | | |
|---------------------------------|---------------|--------|
| Total borrowings | 2010 | 2009 |
| Less: cash and cash equivalents | (86) | (124) |
| | 25,982 | 23,429 |
| Net debt/cash | 25,896 | 23,305 |
| Total equity | 1,200 | 1,200 |
| Total capital | 27,096 | 24,505 |

Fair values of financial assets and liabilities

The carrying amounts of all financial assets and liabilities are a reasonable approximation of their fair value, because of their short term nature. The carrying amount of all financial assets and liabilities equals their carrying amount, as the impact of discounting is not significant.

Financial instruments by category

| Company | | Loans and receivables | |
|-----------------------|---------------|-----------------------|--------|
| | 2010 | | 2009 |
| Loans and receivables | 11,248 | | 2,862 |
| | 9,365 | | 359 |
| | 21,437 | | 18,106 |
| | 42,050 | | 21,327 |
| financial liabilities | 37,576 | | 35,061 |
| | 14,639 | | 14,098 |
| | 86 | | 124 |
| | 52,301 | | 49,283 |
| | ===== | | ===== |

Financial assets

Trade and other receivables
Amounts due from related companies
Cash and cash equivalents

Financial assets

Trade and other receivables
Amounts due from related companies
Cash and cash equivalents

| Group | | Loans and receivables | |
|-----------------------|---------------|-----------------------|--------|
| | 2010 | | 2009 |
| Loans and receivables | 14,830 | | 6,276 |
| | 8,956 | | 2,157 |
| | 25,896 | | 23,305 |
| | 49,682 | | 31,738 |
| financial liabilities | 42,576 | | 29,932 |
| | 10,654 | | 11,603 |
| | 86 | | 124 |
| | 53,316 | | 41,659 |
| | ===== | | ===== |

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

35. Earning per share

| | Company | | Group | |
|---|---------|----------|--------|--------|
| | 2010 | 2009 | 2010 | 2009 |
| Profit attributable to equity holders | 17,947 | (268) | 19,109 | 1,304 |
| Weighted average number of ordinary shares in issue, in | 62,500 | 62,500 | 62,500 | 62,500 |
| Earnings per share | 0.2872 | (0.0043) | 0.3057 | 0.0209 |
| | ===== | ===== | ===== | ===== |

At the reporting date, the basic earnings per share and the diluted earnings per share were the same. There were no outstanding shares which on conversion could increase the weighted average number of ordinary shares in issue.

36. Segment information

Management has determined the operating segments based on the reports reviewed by the Executive committee that are used to make strategic decisions. The committee considers the business from a product perspective. The accounting policies of the operating segments are the same. The Group accounts for intersegment sales and transfers as if the sales or transfers were to third parties, ie at current market prices.

The leadership team assesses the performance of the operating segments based on a measure of net profit. Net profit is based on IFRS principles. Hence reconciliation of Non- GAAP to the financial statements information based on IFRS is not required. The group's reporting segments are based on products, namely Foods, Home Care and Personal Care. Under the Foods division are Spreads, Tea, Savoury, Oils and Health & Wellness. The Home Care division comprises the Laundry and Household care categories. The Personal Care division has the Skin Cleansing and Oral categories.

Costs relating to segments have been allocated on the following basis:

Cost such as capital are directly charged to products whenever this can be done. For instance finished goods stocks information is normally available by product.

A simple allocation rule is used in allocating costs which cannot be directly charged to product categories unless where a more sophisticated allocation basis has been agreed within the region.

The segment information provided to the Executive committee for the reportable segments for the year ended 31 December 2010 and 2009 are as follows:

Notes (Cont'd)

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

Analysis by product divisions

Company

| | Foods | | Home Care | | Personal Care | | Total | |
|---------------------------------------|----------|----------|-----------|----------|---------------|----------|-----------|-----------|
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| Revenues from external customers | 43,795 | 51,065 | 70,019 | 53,303 | 65,443 | 56,128 | 179,257 | 160,496 |
| Intersegment revenues | - | - | - | - | - | - | - | - |
| Depreciation and amortisation | (788) | (873) | (429) | (411) | (282) | (264) | (1,499) | (1,548) |
| Operating cost | (37,194) | (52,754) | (64,490) | (55,299) | (51,730) | (50,188) | (153,414) | (158,241) |
| Operating profit / (loss) | 6,601 | (1,689) | 5,529 | (1,996) | 13,713 | 5,940 | 25,843 | 2,255 |
| Other income | - | - | - | - | - | - | 2,661 | 1,652 |
| Exceptional item | - | - | - | - | - | - | (3,526) | (2,295) |
| Finance income | - | - | - | - | - | - | 831 | - |
| Finance cost | - | - | - | - | - | - | (260) | (1,419) |
| Profit before tax | - | - | - | - | - | - | 22,888 | 193 |
| Taxation | - | - | - | - | - | - | (4,941) | (461) |
| Net profit from continuing operations | - | - | - | - | - | - | 17,947 | (268) |

Group

| | Foods | | Home Care | | Personal Care | | Total | |
|-----------------------------------|----------|----------|-----------|----------|---------------|----------|-----------|-----------|
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| Revenues from external customers | 45,691 | 54,432 | 70,019 | 53,303 | 65,443 | 56,128 | 181,153 | 163,863 |
| Intersegment revenues | 36,827 | 11,371 | - | - | - | - | 36,827 | 11,371 |
| Depreciation and amortisation | (1,147) | (1,760) | (429) | (411) | (283) | (264) | (1,859) | (2,435) |
| Operating cost | (37,502) | (52,892) | (64,490) | (55,299) | (51,730) | (50,188) | (153,723) | (158,379) |
| Operating profit / (loss) | 45,016 | 2,513 | 5,529 | (1,996) | 13,713 | 5,940 | 64,258 | 16,855 |
| Exceptional item | - | - | - | - | - | - | (3,526) | (2,295) |
| Other income | - | - | - | - | - | - | 368 | 198 |
| Finance income | - | - | - | - | - | - | 1,445 | 1,435 |
| Finance cost | - | - | - | - | - | - | (263) | (1,847) |
| Profit before tax | - | - | - | - | - | - | 61,914 | 14,148 |
| Taxation | - | - | - | - | - | - | (4,941) | (250) |
| Profit from continuing operations | - | - | - | - | - | - | 56,973 | 13,898 |
| Adjustment for inter-segment | - | - | - | - | - | - | (36,827) | (11,371) |
| Profit | - | - | - | - | - | - | 20,146 | 2,527 |

No measure of total assets and liabilities are reviewed by the Leadership Team. Hence no disclosure of total assets and liabilities for each reporting segment has been disclosed. There no revenues and non current assets from outside Ghana. No major customer identified during the year.

Analysis of Shareholding

Number of shareholders

The Company had 11,768 Ordinary shareholders at 31 December 2010 with equal voting rights distributed as follows:

| Holding | Number of holders | Holders % | No. of shares | % of Holdings |
|-------------------|-------------------|-----------|---------------|---------------|
| 1 - 1,000 | 10,547 | 89.62 | 3,042,606 | 5 |
| 1,001 - 5000 | 1,041 | 8.85 | 2,240,627 | 4 |
| 5,001 - 10,000 | 92 | 0.78 | 674,360 | 1 |
| 10,001 - and over | 88 | 0.75 | 56,542,407 | 90 |
| | ----- | ----- | ----- | ----- |
| | 11,768 | 100.00 | 62,500,000 | 100 |
| | ===== | ===== | ===== | ===== |

Directors' shareholding

The Directors named below held the following number of shares in the Company at 31 December 2010

| | | |
|-----------------------------|---|-------|
| Mr. Ishmael Evans Yamson | - | 2,500 |
| Mr. Charles Alexander Cofie | - | 2,000 |
| Mr. Joseph Nee-Amahtey Hyde | - | 500 |
| | | ===== |

20 Largest shareholders at 31 December 2010

| Shareholders | Number of shares | Shareholders |
|--|------------------|--------------|
| 1 UNILEVER OVERSEAS HOLDINGS LTD | 26,249,980 | 42.00 |
| 2 UAC INTERNATIONAL LIMITED | 14,999,955 | 24.00 |
| 3 SOCIAL SECURITY & NAT. INS. TRUST | 3,300,332 | 5.28 |
| 4 SCBN/HSBC BANK PLC ARISAIG AFRICA FUND LTD | 3,120,000 | 4.99 |
| 5 SCBN/STATE STREET BANK TST X71 AX71 | 1,889,000 | 3.02 |
| 6 SCBN/HSBC - FUND SERVICES A/C 500 | 1,440,000 | 2.30 |
| 7 SCBN/HSBC BANK PLC | 1,190,181 | 1.90 |
| 8 SCBN/STATE STREET X71 AX71 | 988,070 | 1.58 |
| 9 CWA HOLDINGS LIMITED | 350,040 | 0.56 |
| 10 SCBN/UNILEVER GHANA MANAGERS' | 264,796 | 0.42 |
| 11 SCBN/SSB EATON VANCE TAX-MANAGED | 249,000 | 0.40 |
| 12 STD NOMS TVL PTY/BNYM/FRONTIER MKT | 177,178 | 0.28 |
| 13 ENTERPRISE INSURANCE CO. LTD. | 155,000 | 0.25 |
| 14 SCBN/SSB & T RUSSEL T.C.C. EMP | 146,700 | 0.23 |
| 15 SCBN/UNILEVER GHANA PROVIDENT FUND | 135,000 | 0.22 |
| 16 SCBN/ELAC SHAREHOLDERS FUND | 82,997 | 0.13 |
| 17 THE EST OF LATE REXFORD KWASI OBENG | 75,000 | 0.12 |
| 18 STD NOM TVL PTY/BNYM/FLORIDA | 72,944 | 0.12 |
| 19 SCBN/STATE STREET X71 AX71 | 70,930 | 0.11 |
| 20 SCBN/SSB & T RUSSEL T.C.C. EMP | 69,000 | 0.11 |
| | ----- | ----- |
| | 55,026,103 | 88.04 |
| | ===== | ===== |

Five year financial summary of the Group

(All amounts in the notes are expressed in thousands of Ghana cedis unless otherwise stated)

Balance sheet as at 31 December

| | IFRS | | | | |
|--|---------|---------|---------|---------|----------|
| | 2006 | 2007 | 2008 | 2009 | 2010 |
| Funds employed | | | | | |
| Shareholders' funds | 45,885 | 50,295 | 56,358 | 47,149 | 54,136 |
| Post employment benefits obligation | 1,614 | 2,073 | 2,069 | 2,237 | 2,697 |
| Deferred tax | 1,977 | 2,351 | 2,692 | 723 | 2,571 |
| Non-controlling interest | 14,769 | 15,559 | 20,651 | 21,356 | 22,495 |
| | ===== | ===== | ===== | ===== | ===== |
| | 64,245 | 70,278 | 81,770 | 71,465 | 81,899 |
| Employment of Funds | | | | | |
| Property, plant and equipment | 23,622 | 23,290 | 22,789 | 23,458 | 21,139 |
| Intangible asset | - | - | 55 | 37 | 19 |
| Biological assets | 15,941 | 17,515 | 18,248 | 20,259 | 10,131 |
| Goodwill | 4,210 | 4,210 | 4,210 | 4,210 | 4,210 |
| Pension assets for funded scheme in surplus | 5,546 | 6,868 | 9,747 | 7,626 | 11,322 |
| Net current (liabilities) / assets | 14,926 | 18,395 | 26,721 | 15,875 | 35,078 |
| | ===== | ===== | ===== | ===== | ===== |
| Net assets | 64,245 | 70,278 | 81,770 | 71,465 | 81,899 |
| Capital Expenditure | 6,729 | 2,495 | 3,243 | 3,807 | 6,294 |
| Depreciation | 1,917 | 2,112 | 2,240 | 2,417 | 2,364 |
| | ===== | ===== | ===== | ===== | ===== |
| Results | | | | | |
| Revenue | 118,399 | 139,054 | 165,590 | 167,952 | 181,153 |
| | ===== | ===== | ===== | ===== | ===== |
| Profit attributable to the equity holders of the company | 10,149 | 11,090 | 22,236 | 1,262 | 19,109 |
| Interim dividend declared | | (6,563) | (6,281) | (7,019) | (13,300) |
| Final dividend declared | | | (7,750) | | |
| | ===== | ===== | ===== | ===== | ===== |
| Profit retained in the year | 10,149 | 4,527 | 8,205 | (5,757) | 5,809 |
| | ===== | ===== | ===== | ===== | ===== |

Unclaimed dividends and share certificates

Our records show that some dividend warrants have not been presented to the bank for payment while others have been returned to the registrar's office unclaimed. It is in the interest of all affected shareholders to contact:

either:

The Company Secretary
Unilever Ghana Limited
 P.O. Box 721,
 Tema

or

The Registrars
Merchant Bank (GH) Limited
 57 Examination Loop
 North Ridge
 P.O. Box 401,
 Accra, Ghana.

TEETH-EATING MONSTERS ATTACK AT NIGHT!

Brush day+night means
up to 2 times less
bacteria in your kids mouth
compared to brushing
in the morning only*.



closeup



**BRUSH
DAY + NIGHT**

fdi
FDI World Dental Federation



FDI recognizes that twice daily brushing with a fluoride toothpaste is beneficial to oral health.

U
Unilever
Unilever Ghana Limited

NEW & ADVANCED



**BETTER
GERM PROTECTION**
as compared to ordinary soap





power to learn. Encouragement. Help. Love. Stand out. **Stand out. Brightest** like never before. Perfect match. Perfect match. **Stand out. Brightest** like never before. Perfect match. Perfect match. **Stand out. Brightest** like never before. Perfect match. Perfect match.

Stand Out. Brightest like never before. Perfect match. Perfect match. **Stand out. Brightest** like never before. Perfect match. Perfect match.

Stand out. Brightest like never before. Perfect match. Perfect match. **Stand out. Brightest** like never before. Perfect match. Perfect match.



Focusing

on the simple things that make life brighter.

AGM 2011 ADMISSION CARD

No.

ANNUAL GENERAL MEETING to be held at 11.00a.m. on Wednesday, 4th May 2011 at the National Theatre, Accra

Name of Shareholder

.....

Address

.....

No. of Shares

.....

IMPORTANT

This admission card must be produced
By the Shareholder or his proxy.

.....

UNILEVER GHANA LIMITED

No.

Name of Shareholder

.....

No. of Shares

.....



Unilever

Unilever Ghana Limited

**AGM 2011
ADMISSION CARD**

Proxy Form



Serial No.

ANNUAL GENERAL MEETING
TO BE HELD at 11.00 a.m. on
Wednesday, 4th May 2011 at The National
Theatre, Accra.

I/We
(Insert Full Name)

of
(Insert Full Address)

Being a member(s) of Unilever Ghana
Limited, hereby appoint

.....
(Insert Full Name)

or failing him the Chairman of the
Meeting as my/our proxy to vote for
me/us and on my/our behalf at the
Annual General Meeting of that
Company to be held on Wednesday,
4th May 2011 and at any and every
adjournment thereof.

Dated this day of
May, 2011

| For Company's Use | No. of shares | |
|---|---------------|---------|
| | FOR | AGAINST |
| RESOLUTION | | |
| To declare a Dividend | | |
| To re-elect Mr D. M. Mureithi as a Director | | |
| To re-elect Mr A. Ata as a Director | | |
| To re-elect Ms Maidie E. Arkutu as a Director | | |
| To re-elect Mr I. E Yamson as a Director | | |
| To re-elect Mr S. A. Dontoh as a Director | | |
| To approve the terms of appointment of Mr Akofa Ata as a manager | | |
| To approve the terms of appointment of Mr David M. Mureithi as a Manager | | |
| To approve the terms of appointment of Ms Maidie E. Arkutu as a Manager | | |
| To approve Directors' Fees. | | |
| To fix the Remuneration of Auditors. | | |
| Please indicate with an "X" in the appropriate square how you wish your votes to be cast on the resolution referred to above. Unless otherwise instructed the proxy will vote or abstain from voting at his discretion. | | |

Shareholder's signature: (before posting the above form, please tear off this part and retain it)

THIS PROXY FORM SHOULD NOT BE COMPLETED AND SENT TO THE REGISTRARS IF THE MEMBER WILL BE
ATTENDING THE MEETING

- NOTES
- (1) In the case of joint holder, each should sign.
 - (2) If executed by a Corporation, the proxy Form should bear its Common Seal or be signed on its behalf by a Director
 - (3) Please sign the above proxy Form and post it so as to reach the address shown overleaf not later than 11.00a.m. on 2nd May, 2011.

Second fold here

please fix
stamp

The Registrars
Merchant Bank Ghana Limited
57 Examination Loop
North Ridge
P.O. Box 401
Accra, Ghana

Fourth fold
here

Third fold
here

First fold here



Focusing

on the simple things that change your world.

