

# ANNUAL REPORT

AND ACCOUNTS 1999 · FAN MILK LTD.

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# **Financial Highlights**

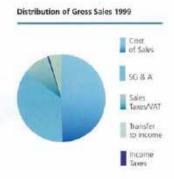
| Amounts in Million Cedis except per share | 1999       | 1998       | 1997       | 1996       |
|---|------------|------------|------------|------------|
| Profit After Taxation                     | 2,400      | 2,907      | 3,852      | 2,742      |
| Net Earnings Per Share                    | 121.31     | 146.9      | 194.70     | 138.59     |
| Total Shares Issued                       | 19,784,548 | 19,784,548 | 19,784,548 | 19,784,548 |
| Dividend Per Share                        | 90.00 €    | 75.00 €    | 55.00 €    | 35.00 €    |
| Year End                                  |            |            |            |            |
| Assets                                    | 28,504     | 24,566     | 18,910     | 9,758      |
| Shareholders Equity                       | 10,667     | 10,048     | 8,625      | 5,861      |
| Staff (Permanent)                         | 384        | 374        | 344        | 262        |
| Stock price range                         |            |            |            |            |
| High                                      | 1,680      | 2,400      | 525        | 408        |
| Low                                       | 900        | 486        | 380        | 310        |

# Distribution of Gross Sales

| Amounts in Million Cedis | %     | 1999   | %     | 1998   |
|--------------------------|-------|--------|-------|--------|
| Cost of Sales            | 50.0  | 25,708 | 49.9  | 22,388 |
| SG & A                   | 35.4  | 18,212 | 31.7  | 14,218 |
| Sales Taxes/VAT          | 9.8   | 5,029  | 12.9  | 5,801  |
| Income Taxes             | 0.5   | 242    | 0.0   | 0      |
| Transfer to Income       |       |        |       |        |
| Surplus Acct.            | 4.7   | 2,400  | 6.5   | 2,907  |
| Other (Inc)/Exp.         | (0.3) | (132)  | (1.1) | (482)  |







# **Corporate Information**



### **Board of Directors**

John Sackah Addo (Chairman)
Jesper Bjorn Jeppesen (Managing Director)
Henning Plenge Jacobsen
Kate Abbam (Mrs.)
Papa Kwesi Nduom (Dr.)
Kodjo Biamawu Aziagbe
Einar Mark Christensen
Jens Jørgen Kollerup

# Secretary

Lennap & Co, P.O.Box 37, Accra

### Bankers

Barclays Bank of Ghana Limited, Accra EcoBank Ghana Limited, Accra SSB Bank Limited, Accra Standard Chartered Bank, Accra Prudential Bank Limited, Accra

# Solicitors

Quist, Brown, Wontumi & Mills, Solicitors P.O.Box 7566, Accra

### Auditors

Pannell Kerr Forster Chartered Accountants, Farrar Avenue P.O.Box 1219, Accra

# Registered Office

Fan Milk Ltd. No. 1 Dadeban Road North Industrial Area P.O.Box 6460, Accra

# Registrar & Transfer Office

National Trust Holding Company Limited Martco House P.O. Box 9563, Airport Accra





# **Number of Shareholders**

The Company had 3,007 shareholders as at December 31, 1999 with equal voting rights distributed as follows:

| Holding      | No. of Holders | Total Holding | % Holding |
|--------------|----------------|---------------|-----------|
| 1-1,000      | 1,879          | 481,676       | 2.43      |
| 1,001-5,000  | 990            | 2,425,425     | 12.26     |
| 5,001-10,000 | 93             | 753,293       | 3.81      |
| Over-10,000  | 45             |               | 81.5      |
| Total        | 3,007          | 19,784,548    | 100,00    |

Details of the twenty (20) largest Shareholders as at December 31, 1999.

| Name of Shareholder                                 | No. of Shares held | % Holding |
|---|--------------------|-----------|
| Fan Milk International A/S, DK                      | 7,365,955          | 37.23     |
| Industrialisation Fund for Developing Countries, DK | 4,954,420          | 25.04     |
| Enterprise Insurance Company Limited                | 2,250,672          | 11.38     |
| Ghana Properties Limited                            | 378,000            | 1.91      |
| United Africa Trust Limited                         | 200,000            | 1.01      |
| Social Security and National Insurance Trust        | 147,800            | 0.75      |
| Bardays Bank Nominees Limited                       | 90,425             | 0.46      |
| Gold Coast Securities                               | 88,726             | 0.45      |
| BBG Nom Limited/Chase Manhattan                     | 57,725             | 0.29      |
| Brown Major   | 50,372             | 0.25      |
| Asare James Kwadwo                                  | 50,000             | 0.25      |
| United Securities Trust Limited                     | 38,500             | 0.19      |
| Nduom, Papa Wasa (Dr)                               | 35,100             | 0.18      |
| Sterling Securities Limited                         | 30,790             | 0.16      |
| CDM Securities Limited                              | 30,635             | 0.15      |
| State Insurance Company Limited                     | 30,000             | 0.15      |
| New World Investment Limited                        | 29,050             | 0.15      |
| Ababio, Alex Ransford (Dr)                          | 25,200             | 0.13      |
| Safo Nyame, Emmanuel Ntiri                          | 25,100             | 0.13      |
| Nduom, Kwesi P.                                     | 24,907             | 0.13      |
| Total   | 15,903,377         | 80.39     |
|   |                    |           |
|   |                    |           |

# **Notice of Meeting**

Notice is hereby given that the thirty-ninth Annual General Meeting of Fan Milk Limited will be held at the National Theatre, Liberia Road, Accra on Friday, August 18, 2000 at 10:30 a.m., in order to transact the following business:

- 1. To receive the Report of the Directors, the Balance Sheet as at December 31, 1999 together with the Accounts for the year ended on that date and the Report of the Auditors thereon.
- 2. To declare a dividend on the Company's shares in respect of the year ended December 31, 1999.
- 3. To re-elect as a Director, Mrs. Kate Abbam.
- 4. To re-elect as a Director, Dr. Papa Kwesi Nduom.
- 5. To elect as a Director, Mr. Jens Jorgen Kollerup.
- 6. To fix the remuneration of the Directors.
- 7. To authorise the Directors to fix the remuneration of the auditors.
- 8. To pass a special resolution which will amend the Company's Regulations as follows:
  - 1. Resolved that Clause 13 (a) of the Company's Regulations be and is hereby amended to read as follows:
  - 13(a) Share Certificates shall be issued in accordance with Section 53 of the

- Companies Code 1963 (ACT 179) except that the said Share Certificates shall be issued under the SECURITIES SEAL of the Company".
- 2. Resolved that Clause 80 of the Company's Regulations be and is hereby amended to read as follows:
- 80(a) The Directors shall provide for the custody of the Common Seal which shall only be used by the authority of the Board of Directors or of a Committee of the Directors authorised by the Board of Directors in that behalf, and every instrument to which the Common Seal shall be affixed shall be signed by a Director and shall be countersigned by the Secretary or by a second Director or by some other person appointed by the Directors for the purpose:
- (b) The Directors may request the Registrar of the Company to provide for the safe custody of the Securities Seal which shall only be used by the authority granted to the Registrar by the Board of Directors in relation to the issuance of Share Certificates of the Company and every Share Certificate to which the Securities Seal shall be affixed shall not require any signature".

By order of the Board - Lennap & Co. - Farrar Avenue - May 25, 2000

Note: A member entitled to attend and vote at this meeting is entitled to appoint a proxy who need not be a member of the Company to attend the meeting and vote in his stead. The completed proxy form must reach the registered office of the Company not less than 48 hours before the time fixed for holding the meeting.



### 1. Introduction

It is with great pleasure that the Directors present to the members of Fan Milk Limited, the Annual Report and the Audited Accounts of the Company for the year ended December 31, 1999.

### 2. Economic Environment

The economic environment remained difficult in 1999. In spite of a single digit year-on-year inflation recorded in May, and decreases in interest rates during the first half of the year, the positive trends were short-lived. In the second half of the year under review, cocoa and gold prices tumbled while prices of crude oil went up. Especially during the last quarter of 1999, the Ghanaian economy witnessed a significant pentup demand for foreign currency as a result of declining net foreign exchange receipts. This in turn, resulted in a precipitous fall in the value of the Cedi. The Cedi recorded a year-on-year depreciation of 49.2% compared to 4.3% in 1998, whereas inflation settled at approximately 13.8% as at the end of 1999. GDP that was forecast to grow by 5.5% grew by 4.4% only compared with a GDP growth of 4.7% in 1998.

The nationwide power curtailment that commenced in 1998 unfortunately had a spill-over into 1999. A significant section of the Company's distributors, especially in the rural areas, continued to experience irregular power cuts. The situation was further aggravated by the increases in tariffs for electricity and water.

It was against this background that your Company operated in 1999.





### 3. Financial Highlights

The above-mentioned developments impacted negatively on the operations of your Company in many ways, including, particularly:

- Higher manufacturing expenses on products due to higher costs for imported raw materials.
- Higher operational costs as a result of higher prices on spare parts, fuel, electricity and water.
- In an attempt to support our agents and distributors in our business, commissions and discounts were increased in the second half of the year.

The operational results are summarised below:

### 4. Dividend

Members may recall that for the trading year 1998, the Board recommended the payment of a dividend of seventy-five Cedis (¢75.00) per share. Even though the net profit for 1999 was lower than that of 1998, we would still like to recommend a higher dividend of ninety Cedis (¢90.00) per share. The total amount payable in respect of the proposed dividend will be one billion, seven hundred and eighty million, six hundred and nine thousand, three hundred and twenty Cedis (¢1,780,609,320.00), an increase of twenty (20) percent..

|                             |          |          |            | Increase +<br>Decrease - |
|-----------------------------|----------|----------|------------|--------------------------|
| Amounts in Million Cedis    | 1999     | 1998     | Difference | %                        |
| Turnover                    | 46,430   | 39,031   | 7,399      | +19                      |
| Cost of Sales               | (25,708) | (22,388) | 3,320      | +15                      |
| Selling, General            |          |          |            |                          |
| and Administration Expenses | (18,212) | (14,218) | 3,994      | +28                      |
| Operating Profit            | 2,510    | 2,425    | 85         | +4                       |
| Other Income                | 132      | 482      | (350)      | -73                      |
| Profit Before Tax           | 2,642    | 2,907    | (265)      | -9                       |
| Profit After Tax            | 2,400    | 2,907    | (507)      | -17                      |



### 5. Directors

In accordance with Section 298 of the Companies Code 1963 (ACT 179), Mrs. Kate Abbam and Dr. Papa Kwesi Nduom retire from the Board by rotation, and being eligible, they offer themselves for re-election.

In June 1999, Mr. Jens Jorgen Kollerup was appointed the Managing Director of Fan Milk. International of Denmark to replace Mr. Henning Plenge Jacobsen, who continues as a Director of both Fan Milk International A/S and Fan Milk Limited. In view of this, the Directors appointed Mr. Kollerup as an additional member to the Board. Being eligible, Mr. Jens Jorgen Kollerup offers himself for election in accordance with the Company's Regulation 60.

The change necessitated the raising of the number of Directors on the Board and the Board accordingly passed a resolution to that effect.



### 6. Directors' Fees

In accordance with the Company's Regulation 67 (3), fees payable to the Directors shall not be increased except pursuant to a resolution passed at a general meeting where notice of the proposed increase has been given in the notice convening the meeting.

In line with this, the Directors wish to recommend the following monthly fees for 2000:

The fees paid in the previous year were:

The Chairman ¢700,000.00
Other Directors ¢500,000.00

### 7. Auditors

The Auditors of the Company, Messrs. Pannell Kerr Forster, Chartered Accountants, will continue in office in accordance with Section 134 (5) of the Companies Code 1963 (ACT 179). Members are requested, as is customary, to authorise the Board to fix their remuneration for the year 2000.

# 8. Amendment of Company's Regulations -Securities Seal System

As at now, Fan Milk Limited's Regulation 13 (a) and Section 53 of the Companies Code 1963 (ACT 179) state the following:

"...... within two months after the issue of any of its shares or after the registration of the transfer of any share, Fan Milk Limited shall deliver to the registered holder thereof, a certificate under the Common Seal of the Company......"

Regulation 80 stipulates that any time the Common Seal of the Company is used on a document, that document must be signed by, at least, a Director and the Company Secretary. As



at now, all share certificates issued by the Company have the Common Seal embossed on them and in addition, they are signed by the Chairman of the Board, the Managing Director and the Company Secretary.

Trading in shares of Fan Milk Limited has increased over the years, and as a result, significant time is spent signing share certificates.

To save this time, the Directors are proposing to use the system known as the "SECURITIES SEAL SYSTEM" under which no signatures are required. The use of the Securities Seal on a share certificate is sufficient to make the transaction valid.

The Company's Regulations, as they stand now, do not make provision for the use of the Securities Seal on share certificates. Shareholders will, in the course of the Annual General Meeting, be asked to pass a special resolution to amend the Company's Regulations to permit the introduction of the Securities Seal System.

Approval letters have already been received from the Ghana Stock Exchange as well as from the Registrar of Companies for the use of the new system.

9. Environmental and Safety Commitments

During the year under review, Fan Milk Limited further committed itself to consolidate the gains in the previous years as far as the environmental and occupational health and safety issues are concerned. Much activity was centered on the monitoring of environmental media and the assessment of occupational health and safety

conditions in the factory. Fan Milk Limited conducted training programmes on first aid administration and fire fighting drill. In view of the

increasing cost of water and electricity, Fan Milk

Limited's efforts were intensified to inculcate in the staff the need to conserve these resources. Consequently 1999 total annual water consumption at the factory reduced by 45% as compared to 1998.

Furthermore, Fan Milk Limited made significant efforts to reduce plastic waste pollution of the environment in the whole country by mobilising NGOs and first and second cycle students to pick the waste. The activities create environmental consciousness in the students for better future citizens. Plastic waste from the factory is sent to City Waste and Management Company Limited for recycling.

In its annual audit report for 1999 the Environmental Protection Agency (EPA) expressed satisfaction with the significant environmental practices that have been implemented by Fan Milk Limited.





# 10. New Products

During the year under review your Company introduced the new milk drink, Fan White in 250ml Pure Pak cartons. In addition, Tampico was launched in 500ml and 1 litre cartons.

# 11. Future Prospects

With the significant capital investments that your Company has made over the past three years, Fan Milk Limited is geared towards the challenges of the future. Your Directors are confident that the Company will continue to achieve profitable result in the coming years provided the macro economic development in the Country is stable.

# 12. Acknowledgement

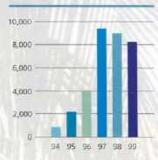
The Board of Directors wish to express their appreciation to our shareholders, customers, distributors, agents, vendors and employees for their loyal support and invaluable contributions during the year.

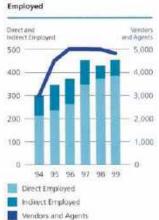
On Behalf of the Board

John Sackah Addo Chavman.

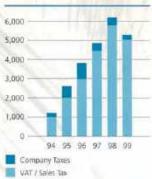
Jesper Bjorn Jeppesen Managing Director

# Investments - Cedis in Million





# Taxes paid - Cedis in Million



# **Responsibilities of the Directors**



The Companies Code 1963 requires the Directors to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company and of the profit of the company for that period.

In preparing the financial statements, the Directors are required to:

- select suitable accounting polices and apply them consistently
- make judgements and estimates that are reasonable and prudent
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company which enable them to ensure that the financial statements comply with the Companies Code 1963 (Act 179).

They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The above statement which should be read in conjunction with the statement of the Auditors' responsibilities set out on page 14, is made with a view to distinguishing for shareholders the respective responsibilities of the Directors and the Auditors in relation to the financial statements.





# **Auditors Report**

Report of the auditors to the members of Fan Milk Limited on the financial statements for the year ended December 31, 1999:

We have audited the financial statements on pages 15-24, which have been prepared under the accounting policies set out on page 18.

# Respective Responsibilities of Directors and Auditors.

The company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion to shareholders.

### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, are consistently applied and are adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanation which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the financial statements.

### Opinion

In our opinion, the financial statements give a true and fair view of the state of affairs of the company as at December 31, 1999 and of the profit for the year to that date and have been properly prepared in accordance with the Companies Code 1963.

Accra, March 3, 2000

Pannell Kerr Forster Chartered Accountants





for the year ended December 31, 1999

| Amounts in Million Cedis                                  | Note | 1999     | 1998     |
|---|------|----------|----------|
| Turnover  | 2    | 46,430   | 39,031   |
| Cost of Sales   | 3    | (25,708) | (22,388) |
|   |      | 20,722   | 16,643   |
| Selling, General and Administrative Expenses              | 4    | (18,212) | (14,218) |
| Operating Profit  |      | 2,510    | 2,425    |
| Other Income  | 5    | 132      | 482      |
|   |      | 2,642    | 2,907    |
| Taxation  | 6    | (242)    | 0        |
| Profit after taxation transferred to income Surplus Accou | unt  | 2,490    | 2,907    |

# Income Surplus Account for the year ended December 31, 1999

| Amounts in Million Cedis            | 1999    | 1998    |
|-------------------------------------|---------|---------|
| Balance at 1 January                | 4,048   | 4,625   |
| Transfer to Stated Capital          | 0       | (2,000) |
|                                     | 4,048   | 2,625   |
| Net profit for the year transferred |         |         |
| from profit and loss account        | 2,400   | 2.907   |
|                                     | 6,448   | 5,532   |
| Dividend proposed ¢90.00 per share  |         |         |
| (1998 - ∉ 75.00 per share)          | (1,781) | (1,484) |
| Balance at 31 December              | 4,667   | 4,048   |



# **Balance Sheet**

as at December 31, 1999

| Amounts in Million Cedis  | Note | 1999    | 1998    |
|---------------------------|------|---------|---------|
| Fixed Assets              | 7    | 19,433  | 17,061  |
| Current Assets            |      |         |         |
| Stocks                    | 8    | 5,622   | 5,330   |
| Accounts Receivable       | 9    | 2,393   | 1,559   |
| Bank and Cash Balances    | 10   | 1,056   | 516     |
| Total Current Assets      |      | 9,071   | 7,505   |
| Current Liabilities       |      |         |         |
| Bank Overdraft            | 11   | 2,406   | 1,608   |
| Accounts Payable          | 12   | 8,804   | 7,677   |
| Taxation                  | 6    | (92)    | (92)    |
| Dividend                  |      | 1,915   | 1,571   |
| Total Current Liabilities |      | 13,033  | 10,764  |
| Net Current Liabilities   |      | (3,962) | (3,259) |
|                           |      | 15,471  | 13,802  |
| Long Term Loan            | 13   | (4,804) | (3,754) |
| Net Assets                |      | 10,667  | 10,048  |
| Represented by:           |      |         |         |
| Stated Capital            | 14:  | 6,000   | 5,000   |
| Income Surplus            | 15   | 4,667   | 4,048   |
| Total Equity              |      | 10,667  | 10,048  |

Approved by the Board on March 3, 2000

John Sackah Addo

Jesper Bjorn Jeppesen

Chairman

Managing Director





| Amounts in Million Cedis                          | Note  | 1999    | 1998     |
|---|-------|---------|----------|
| Net Cash Inflow from Operating activities         | 16    | 10,175  | 8,590    |
| Returns on Investment and Servicing of Finance:   |       |         |          |
| Interest Received                                 |       | 23      | 34       |
| Interest Paid                                     |       | (757)   | (1,069)  |
| Dividend Paid                                     |       | (1,437) | (1,054)  |
| Net Cash Outflow from Returns on                  |       |         |          |
| Investments and Servicing of Finance              |       | (2,171) | ( 2,099) |
| Taxation:   |       |         |          |
| Tax Paid  |       | (242)   | (337)    |
| Investing Activities:                             |       |         |          |
| Payment to Acquire Tangible Fixed Assets          |       | (8,142) | (8,944)  |
| Receipts from Sale of Tangible Fixed Assets       |       | 22      | 454      |
|   |       | (8,120) | (8,490)  |
| Net Cash (Outflow) before financing               |       | (358)   | ( 2,336) |
| Financing:  |       |         |          |
| Loan received                                     |       | 0       | 1,293    |
| (Decrease) / Increase In Cash and Cash Equivalent | 17/18 | (358)   | (1,043)  |



to Financial Statements

### 1. ACCOUNTING POLICIES

The significant accounting policies adopted by the company and which have been used in preparing these accounts are as follows:

### a. Basis of accounting

These accounts have been prepared under the historical cost convention as modified by the revaluation of fixed assets.

### b. Depreciation

Depreciation is provided on straight line basis at rates calculated to write off the cost/valuation of each asset over its estimated useful life.

The principal annual rates used for this purpose are:

| Buildings                  | 5% - 10% |
|----------------------------|----------|
| Plant and Machinery        | 10%      |
| Deep Freezers and Bicycles | 33.3%    |
| Motor Vehicles             | 33.3%    |
| Computer Systems           | 33.3%    |
| Furniture and Fittings     | 20%      |

### c. Stocks

- Raw Materials and Other Stocks are stated at the lower of cost and net realisable value and in general includes all expenses incurred in bringing the stocks to their present location.
- II. Finished Products and Work-In-Progress are valued at average cost of raw material consumed.
- III. Spare Parts are written off in the year of purchase.

# d. Accounts Receivable

Debtors are stated after provisions have been made for specific debts considered to be doubtful.

# e. Foreign Currencies

Assets and liabilities in forreign currencies have been translated into cedis at the rate of exchange ruling at the balance sheet date. All other exchange differences are dealt with through the profit and loss account.

to Financial Statements

| Amounts in Million Cedis                                  | 1999              | 1998              |
|---|-------------------|-------------------|
|   |                   |                   |
| 2. TURNOVER   | 20110000          | / Long and        |
| Gross Sales Value   | 51,459            | 44,832            |
| Less Sales Tax / Value Added Tax collected for Government | (5,029)<br>46,430 | (5,801)<br>39,031 |
|   |                   |                   |
| 3. COST OF GOODS SOLD                                     |                   |                   |
| This item includes the following:                         |                   | 100100            |
| Depreciation of Factory Buildings and Plant and Machinery | 1,877             | 1,608             |
| 4. SELLING. GENERAL AND ADMINISTRATIVE EXPENSE            |                   |                   |
| includes the following:                                   |                   |                   |
| Depreciation – Other Assets                               | 3,892             | 2,577             |
| Directors Fees  | 46                | 31                |
| Remuneration as Managers                                  | 145               | 111               |
| Auditors Remuneration                                     | 18                | 14                |
| Voluntary Contributions to Charities and Other Funds      | 10                | 22                |
| Interest on Loans and Overdraft                           | 757               | 1,069             |
| 5. OTHER INCOME   |                   |                   |
| Profit on Sale of Fixed Assets (7D)                       | 21                | 345               |
| Interest on Current Accounts                              | 23                | 34                |
| Sale of Empty Bags and Scraps                             | 85                | 100               |
| Technical Service Income                                  | 0                 | 3                 |
| Bad debts recovered                                       | 3                 | 0                 |
|   | 132               | 482               |



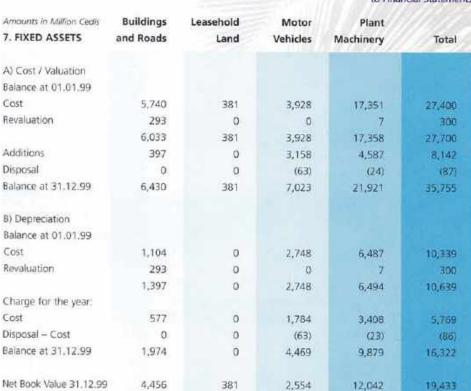


to Financial Statements

| Amounts in Millian Cedis | Balance  | Paid in  | Charge to   | Balance  |
|--------------------------|----------|----------|-------------|----------|
| 6. TAXATION              | 01.01.99 | the Year | P&L Account | 31.12.99 |
|                          |          |          |             | 100      |
| A)                       |          |          |             |          |
| Income Tax:              |          |          |             |          |
| 1994 - Over provision    | (33)     | 0        | 0           | (33)     |
| 1997                     | (1)      | 0        | 0           | (1)      |
| 1998                     | (57)     | 0        | .0          | (57)     |
| 1999                     | 0        | (242)    | 242         | 0        |
| Tax Credit               | (1)      | 0        | 0           | (1)      |
|                          | (92)     | (242)    | 242         | (92)     |
| Capital Gain Tax:        |          |          |             |          |
| 1999                     | 0        | 0        | 0           | 0        |
| Total                    | (92)     | (242)    | 242         | (92)     |

The amount provided for Income tax is calculated at the rate of 35% of adjusted profit.

to Financial Statements





4,636

Net Book Value 31\_12.98

C) Buildings, Plant, Equipment and Vehicles were professionally revalued in January 1983 by Mr. G.M. Mensah, a Valuer at open market value on existing use basis. Buildings were again revalued in November 1988 by Mr. G.M. Mensah, a Valuer at open market value on existing use basis.

381

1,180

| D)   |     |
|--|-----|
| Profit on disposal of fixed assets has been calculated as follow | is: |
| Gross Value  |     |
| Less Accumulated Depreciation                                    |     |
| Net Book Value   |     |
| Sales Proceeds   |     |

| 1999 | 1998 |
|------|------|
| 105  | 465  |
| 104  | 355  |
| 1.   | 109  |
| 22   | 454  |
| 21   | 345  |

10,854

17,061





to Financial Statements

| to rinariciai statements  |     |            |       |       |
|---|-----|------------|-------|-------|
| Amounts in Million Cedis  |     |            | 1999  | 1998  |
|   |     |            |       |       |
| 8. STOCKS   |     |            |       |       |
| Raw Materials in Stock  |     |            | 2,714 | 3,294 |
| Work-In-Progress  |     |            | 49    | 43    |
| Finished Goods  |     |            | 383   | 266   |
| Goods in Transit  |     |            | 2,052 | 1,639 |
| Other Stocks  |     |            | 424   | 88    |
|   |     |            | 5,622 | 5,330 |
| 9. ACCOUNTS RECEIVABLE  |     |            |       |       |
| Trade Debtors   |     |            | 1,711 | 1,236 |
| Other Debtors   |     |            | 451   | 153   |
| Staff Debtors   |     |            | 28    | 25    |
| Payments in Advance   |     |            | 203   | 145   |
|   |     |            | 2,393 | 1,559 |
| A) Payments in Advance represe<br>of certain expenditure spread |     | n          |       |       |
| 10. BANK AND CASH BALANG  | CES |            |       |       |
| Current Account:  |     |            |       |       |
| Deutsche Marks  | DEM | 28,638.00  | 52    | 111   |
| U.S. Dollars  | USD | 97,711.94  | 342   | 98    |
| CFA   | XOF | 147,184.32 | 1     | 1     |
| Cedis   |     |            | 211   | 176   |
|   |     |            | 606   | 386   |
| Cash on Hand:   |     |            |       |       |
| Cedis   |     |            | 413   | 221   |
| Deutsche Marks  | DEM | 1,630.00   | 3     | 2     |
| U.S. Dollars  | USD | 9,394.00   | 32    | 4     |
| CFA   | XOF | 10,000.00  | 0     | 0     |
| French Franc  | FFR | 3,950.00   | 2     | 0     |
| Pound Sterling  | GBP | 10.00      | 0     | 3     |
| Waster (2-20ALIST   |     | (2007) MCC | 450   | 230   |
|   |     |            | 1,056 | 616   |

# 11. BANK OVERDRAFT

The company has been granted overdraft facilities by its bankers as follows:

An amount at the balance sheet date not exceeding at any time ¢4,000 (1998 - ¢4,000 million). ¢3,000 of the amount is secured by a fixed and floating charge over the assets of the company.

1998

to Financial Statements

| 3,867 | 4,219 |
|-------|-------|
| 2,322 | 1,403 |
| 213   | 178   |
| 2,402 | 1,877 |
| 8,804 | 7,677 |

1999

| 40,000,000 | 40,000,000 |
|------------|------------|
| 19,784,548 | 19,784,548 |
| ø          | e          |
| 194        | 194        |
| 5,806      | 5,806      |
| 6.000      | E CON      |

Amounts in Million Cedis

# 12. ACCOUNTS PAYABLE

Trade Creditors Other Creditors Accrued Expenses IFU Loan

### 13. LONG TERM LOAN

This represents a loan of 4 million DEM (1998: 4 million DEM) granted by the Industrialization Fund for Developing Countries. The portion due for payment on June 2000 is shown under Accounts Payable.

# 14. STATED CAPITAL

A) Authorised Ordinary Shares of no par value

B) Issued Shares of no par value

C) Proceeds of issue for Cash
 Capitalisation of Surplus

### 15. INCOME SURPLUS

The Income Surplus includes the sum of ¢246 (1998 - ¢246) which relates to depreciation on revalued fixed assets which has not been realised. This amount is not available for distribution.





to Financial Statements

| Amounts in Million Cedis  |                   | 1999           | 1998         |
|---|-------------------|----------------|--------------|
|   |                   |                |              |
| 16. RECONCILIATION OF OPERATING PROFIT TO NE<br>CASH INFLOW FROM OPERATING ACTIVITIES |                   |                |              |
|   |                   | 2.542          | 2.002        |
| Operating Profit Depreciation   |                   | 2,642<br>5,769 | 2,907        |
| Exchange Loss on IFU Loan   |                   | 1,575          | 4,185<br>570 |
| Profit from Sale of Fixed Assets  |                   | (21)           | ( 345)       |
|   |                   |                |              |
| (Increase) in Stocks  |                   | (292)          | (1,085)      |
| (Increase) in Debtors   |                   | (834)          | (667)        |
| Increase in Creditors   |                   | 602            | 1,991        |
| Interest Received   |                   | (23)           | (34)         |
| Interest Paid   |                   | 757            | 1,059        |
| Net Cash Inflow from Operations   |                   | 10,175         | 8,590        |
| 17. ANALYSIS OF CHANGES IN CASH AND CASH EC   | QUIVALENT         | (992)          | 51           |
| Net Cash (Outflow) / Inflow   |                   | (358)          | (1,043)      |
| Balance at 31 December  |                   | (1,350)        | (992)        |
| 18. ANALYSIS OF BALANCES OF CASH AND CASH   |                   |                |              |
| EQUIVALENT AS SHOWN IN THE BALANCE SHE  | ET                |                |              |
| Change  | s during the year |                |              |
| Cash at Bank  | 219               | 605            | 386          |
| Cash on Hand  | 221               | 451            | 230          |
| Bank Overdraft  | (798)             | (2,406)        | (1,608)      |
|   | (358)             | (1,350)        | (992)        |







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