



**PRESS RELEASE**

**PR. No 270/2011**

**CAMELOT GHANA LIMITED (CMLT)  
UN-AUDITED FINANCIAL STATEMENTS FOR THE  
THIRD QUARTER ENDING- SEPTEMBER 2011**

CMLT has released its un-audited Financial Statements for the third quarter ending September 30, 2011 as per the attached.

Issued in Accra, this 24<sup>th</sup>  
day of October, 2011

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att'd.

Distribution:

1. All LDMs
2. General Public
3. Company Secretary, CMLT
4. MBG Registrars, (Registrars for CMLT shares)
5. SEC
6. GSE Securities Depository
7. GSE Council Members
8. GSE Notice Board

**For enquiries, contact:**

**General Manager/Head of Listings, GSE on 669908, 669914, 669935**

\*JEB

**Camelot Ghana Limited**

# Financial Report

FOR THE NINE MONTHS ENDED 30TH SEPTEMBER 2011

# Q3 Performance Update

October, 2011

## Exciting improvements

2011, so far, has seen exciting improvement in profitability and cash flow in comparison to the previous year. In spite of the minimal increase in revenue over the previous year, strategic cost management in diverse areas including material sourcing and financing, waste management and pricing, have translated into impressive profit margins.

**Profit After Tax (PAT)** showed massive **improvements of 46%** from GHS0.13 million to GHS0.19 million. Consequently the Net Profit Margin increased by 43 % from 4.6% in 2010 to 6.6 % in 2011.

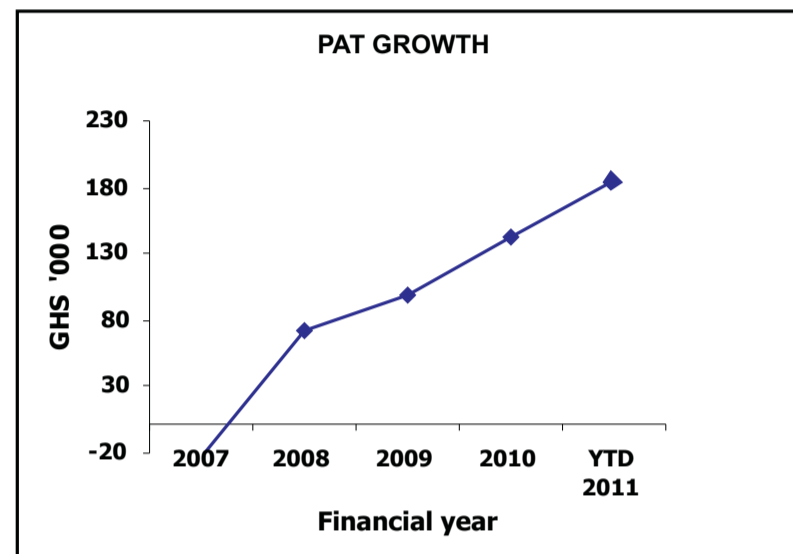
### We choose our markets carefully...

Export revenue improved by a whopping 93% over the previous year due to a variation in our marketing strategy by our subsidiary.

### Outlook for final hurdle (Q4)

We have invested heavily in **new technology** to further **increase our capacity**. This will be finalized and commissioned in November.

Although our new investment will begin to add value in 2012, we are very positive about the outlook for the last quarter and confident to sustain the progress achieved to date to the end of the year.



KEY PERFORMANCE INDICATORS			
	2011	2010	% ?
Revenue (GHS million)	2.8	2.7	3
Total Costs (GHS million)	2.6	2.6	-1
Profit Margin(PAT)	6.6%	4.6%	43
Fixed Assets Turnover	2.00	1.88	6
Return on Assets	6.28%	5.25%	20
Liquidity Ratio	0.75	0.51	48
Return on Equity	37.3%	33.9%	10
EPS (in GHS)	0.0273	0.0194	40
PE (years)	3.6	6.6	45
Gearing	370.2%	401.6%	8

**UNAUDITED INCOME STATEMENT FOR THE NINE MONTHS ENDED 30TH SEPTEMBER, 2011**

	<b>2011</b>	<b>2010</b>
	GHS	GHS
EXPORT TURNOVER	390,408	202,754
LOCAL TURNOVER	<u>2,426,842</u>	<u>2,545,746</u>
<b>TOTAL TURNOVER</b>	<b>2,817,250</b>	<b>2,748,500</b>
Cost of sales	(1,342,967)	(1,666,246)
<b>Gross Profit</b>	<b>1,474,283</b>	<b>1,082,254</b>
General Admin. and Selling Expenses	(1,073,526)	(773,930)
<b>Operating Profit/ (Loss)</b>	<b>400,757</b>	<b>308,324</b>
Finance Cost	(145,086)	(141,480)
<b>Profit before tax</b>	<b>255,671</b>	<b>166,844</b>
Taxation	(69,569)	(39,619)
<b>Results After Tax</b>	<b>186,103</b>	<b>127,225</b>
<b>EPS</b>		
Number of shares	6,829,276	6,542,200
Earning per share (GH¢)	0.0273	0.0194
Diluted earning per share (GH¢)	0.0273	0.0186

**STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED 30TH SEPTEMBER, 2011**

<u><b>30th September, 2011</b></u>	<b>Stated Capital</b>	<b>Income Surplus</b>	<b>Total Reserves</b>
	<b>GHS</b>	<b>GHS</b>	<b>GHS</b>
Balance at 1st January, 2011	217,467	296,472	<b>513,939</b>
Total recognised income and Expense	-	186,103	<b>186,103</b>
Dividend paid		(34,147)	<b>(34,147)</b>
<b>Balance at 30th Septemeber, 2011</b>	<b>217,467</b>	<b>448,429</b>	<b>665,896</b>
<u><b>30th September, 2010</b></u>	<b>Stated Capital</b>	<b>Income Surplus</b>	<b>Total Reserves</b>
	<b>GH¢</b>	<b>GH¢</b>	<b>GH¢</b>
Balance at 1st January, 2010	168,664	188,016	<b>356,680</b>
Contribution towards capital	48,803	-	<b>48,803</b>
Total recognised Income and Expense		127,225	<b>127,225</b>
Dividend paid	-	(32,711)	<b>(32,711)</b>
<b>Balance at 30th September, 2010</b>	<b>217,467</b>	<b>282,53</b>	<b>499,997</b>

UNAUDITED BALANCE SHEET AS AT 30TH SEPTEMBER, 2011

	2011 GHS	2010 GHS
<b>ASSETS</b>		
<b>Non- Current Assets:</b>		
Property, Plant & Equipment	1,835,452	1,905,880
Intangible Assets	7,318	4,253
Investments in Subsidiary	36,629	36,629
	<b>1,879,399</b>	<b>1,946,762</b>
<b>Current Assets:</b>		
Inventory	581,244	627,298
Trade & other receivables	556,831	358,570
Cash and Bank	317,113	38,085
Amount Due from Group companies	392,768	245,761
Deposit	208,437	-
Deferred Tax	15,660	15,660
<b>Total Current Assets</b>	<b>2,072,054</b>	<b>1,285,374</b>
<b>TOTAL ASSETS</b>	<b>3,951,453</b>	<b>3,232,136</b>
<b>EQUITY &amp; LIABILITIES</b>		
<b>Equity attributable to Equity Holders:</b>		
Stated Capital	217,467	217,467
Income Surplus	448,429	282,530
<b>Shareholders fund</b>	<b>665,896</b>	<b>499,997</b>
<b>Non-Current liabilities:</b>		
Interest bearing Loans and Overdrafts	519,090	187,222
Other Non- Current Financial Liabilities	-	-
<b>Total Non- Current Liabilities</b>	<b>519,090</b>	<b>187,222</b>
<b>Current liabilities</b>		
Trade & other Payables	747,196	689,824
Provision for Taxation	73,408	34,125
Loans and Overdrafts -Current portion	130,909	117,728
Other Current Financial Liabilities	1,814,954	1,703,240
<b>Total Current Liabilities</b>	<b>2,766,467</b>	<b>2,544,917</b>
<b>Total Liabilities</b>	<b>3,285,557</b>	<b>2,732,139</b>
<b>TOTAL EQUITY &amp; LIABILITIES</b>	<b>3,951,453</b>	<b>3,232,136</b>

UNAUDITED CASH FLOW STATEMENT FOR THE NINE MONTHS ENDED 30TH SEPTEMBER

	2011	2010
<b>Operating Activities</b>		
Operating Profit before Tax	255,671	166,844
<b>Adjustments to reconcile profit before tax to net cash Flow</b>		
<i>Non cash adjustments:</i>		
Depreciation and impairment of Plant, Property and Equipment	163,650	166,166
Amortisation and impairment of Intangible Assets	304	340
Interest Expense	145,086	141,480
<i>Working Capital Adjustments:</i>		
Increase/(Decrease) Creditors	223,715	(6,393)
(Increase)/Decrease Debtors	(502,166)	(39,975)
(Increase)/Decrease Stock	(79,165)	43,531
Income Tax paid	(23,562)	(25,277)
Provisions	128,684	30,000
<b>Net Cash Flow from Operating Activities</b>	<b>312,217</b>	<b>476,716</b>
<b>Investing Activities</b>		
Proceeds from Sale of Property, Plant & Equipment	-	-
Purchase of Property Plant & Equipment	(104,443)	(97,088)
<b>Net cash flow from Investing activities</b>	<b>(104,443)</b>	<b>(97,088)</b>
<b>Financing Activities</b>		
Dividend paid	(34,147)	(32,711)
Interests paid	(29,442)	(28,533)
Bank Loans & Overdrafts	298,992	(188,271)
<b>Net cash flow from financing activities</b>	<b>235,404</b>	<b>(249,515)</b>
Net Changes in cash and cash equivalents	443,178	130,113
Opening balance of cash and cash equivalents	82,372	(92,027)
<b>Bank and Cash balance at 30th September</b>	<b>525,550</b>	<b>38,086</b>

## NOTES TO THE ACCOUNTS

### 1. Summary of significant accounting policies

#### 1.1 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates, and VAT.

#### 1.2 Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the balance sheet date.

#### 1.3 Deferred income tax

Deferred income tax is provided using the liability method on temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred income tax liabilities are recognised for all taxable temporary differences.

#### 1.4 Foreign currency translation

The company's financial statements are presented in Ghana Cedi, which is the company's functional currency.

The assets and liabilities of foreign operations are translated into Ghana Cedis at the rate of exchange prevailing at the balance sheet date and their income statements are translated using average exchange rates for the year. The exchange differences arising on the translation are taken directly to the income statement.

#### 1.5 Financial assets

Financial assets within the scope of IAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables, or held-to-maturity investments as appropriate.

#### 1.6 Financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expires.

#### 1.7 Property, plant and equipment

Property, plant and equipment are stated at cost, net of accumulated depreciation and/or accumulated impairment losses, if any. Such cost includes the cost of replacing part of the plant and equipment and borrowing costs for long-term construction projects if the recognition criteria are met. Likewise, when a major inspection is performed, its cost is recognised in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognised in the income statement as incurred.

Depreciation is calculated on a straight-line basis over the useful life of the asset as follows:

Buildings	4%
Leaseholds -	Life of lease
Plant and machinery	6.7%
Office equipment and furniture	10%
Motor vehicles	20%

The assets residual values, useful lives and methods of depreciation are reviewed at each financial year end, and adjusted prospectively if appropriate.

#### 1.8 Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date. Leased assets are depreciated over the useful life of the asset. However, if there is no reasonable certainty that the group will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the estimated useful life of the asset and the lease term.

#### 1.9 Inventories

Inventories are valued at the lower of cost and net realisable value.

### 2. The financial statements do not contain untrue statements, misleading facts or omit material facts to the best of our knowledge.

**John Colin Villars**  
Managing Director

**Bismark Adom-Dankwah**  
Executive Director