

#### **PRESS RELEASE**

PR. No 021/2017

# PBC LIMITED (PBC) UN-AUDITED FINANCIAL STATEMENTS FOR THE FIRST QUARTER ENDING DECEMBER 31, 2016

PBC has released its un-audited Financial Statements for the first quarter ending December 31, 2016 as per the attached.

Issued in Accra, this 31<sup>st</sup> day of January, 2017

- END -

att'd.

### Distribution:

- 1. All LDMs
- 2. General Public
- 3. Company Secretary, PBC
- 4. NTHC Registrars, (Registrars for PBC shares)
- 5. SEC
- 6. Central Securities Depository
- 7. GSE Council Members
- 8. GSE Notice Board

#### For enquiries, contact:

General Manager/Head of Listings, GSE on 669908, 669914, 669935

\*HBM



### **UNAUDITED**

### **CONSOLIDATED FINANCIAL STATEMENTS FOR FIRST QUARTER**

FOR THE PERIOD ENDING

31ST DECEMBER, 2016

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE FIRST QUARTER ENDED 31ST DECEMBER, 2016

#### 1. ACCOUNTING POLICIES

### A. REPORTING ENTITY

PBC Limited is a company registered and domiciled in Ghana.

The company is authorised to buy, collect, store, transport and otherwise deal in cocoa, coffee and sheanuts produced in Ghana on behalf of Ghana Cocoa Board.

### **BASIS OF PREPARATION**

### (i) Statement of Compliance

The financial statements have been prepared in accordance with international Financial Reporting Standards (IFRS) and its interpretations adopted by the International Accounting Standard Boards (IASB).

### (ii) Basis of measurement

The financial statements were prepared on the historical cost basis except for financial instruments and other assets that are stated at fair value.

### (iii) Functional and presentational currency

The financial statements are presented in Ghana cedis ( $GH\xi$ ) which is the company's functional currency.

### (iv) Use of estimates and judgements

The preparation of financial statements in conformity with IFRS requires management to make judgements estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses.

### B. **DEPRECIATION**

Items of property, plant and equipment are measured at Cost less accumulated depreciation and impairment losses.

The estimated useful lives are as follows:

| Buildings               | 3%  |
|-------------------------|-----|
| Plant and Machinery     | 20% |
| Motor Vehicles          | 20% |
| Operational Vehicles    | 10% |
| Furniture and Equipment | 20% |

Depreciation methods, useful lives and residual values are reassessed at each reporting date.

### C. INTANGIBLE ASSETS

Software acquired by the Company is stated at cost less accumulated impairment losses.

### D. INVENTORIES

Inventories are measured at the lower of cost and net realisable value.

### E. TRADE AND OTHER RECEIVABLES

Trade receivables are stated at amortised costs, less impairment losses. Specific allowance for doubtful debts are made for receivables of which recovery is doubtful. Other recievables are stated at their cost less impairment losses.

### F. CASH AND CASH EQUIVALENTS

Cash and Cash equivalents comprise Cash on hand and bank balances and these are carried at amortised Cost in the balance sheet.

### G. REVENUE

### (i) Sale of goods

Revenue from the Sale of goods is measured at the fair value of the consideration received or recevable net of returns, trade discounts, taxes and volume rebates and is recognised when the significant risk and rewards of the ownership have been transferred to the buyer.

### (ii) Sale of Services

Revenue from services rendered is recognised in the income statement when the Service is performed.

### H. <u>SEGMENT REPORTING</u>

Segmental information is presented in respect of the Company's business segments and is based on the Company's management and internal reporting structure.

The three main business segments are:

Produce - Sale of Cocoa beans

Sheanut - Sale of sheanut

Haulage - transporting of Cocoa beans.

### I. CONSOLIDATED ACCOUNTS

The financial statement of the Parent Company PBC LTD. has been consolidated with that of its subsidiary Golden Bean Hotel Ltd, which is a 50-room hospitality facility located at Nhyiaeso, Kumasi.

## CONSOLIDATED INCOME STATEMENT FIRST QUARTER ENDED 31ST DECEMBER, 2016

| INCOME STATEMENT Revenue                                      | NOTE<br>4   | GROUP<br>2016<br>GH¢<br>956,664,556 | COMPANY<br>2016<br>GH¢<br>953,966,504 | COMPANY<br>2015<br>GH¢<br>993,095,216 |
|---|-------------|-------------------------------------|---------------------------------------|---------------------------------------|
| Cost of Sales   | _           | (858,814,387)                       | (857,691,292)                         | (883,031,109)                         |
| Gross Profit  |             | 97,850,169                          | 96,275,212                            | 110,064,107                           |
| Other Income  | 6           | 1,260,291                           | 1,260,291                             | 1,072,760                             |
| Direct Operating Expenses General and Administrative Expenses | 5           | (25,114,981)<br>(18,146,567)        | (25,114,981)<br>(16,154,884)          | (26,364,181)<br>(12,422,466)          |
| Operating profit before financing cost                        |             | 55,848,912                          | 56,265,638                            | 72,350,220                            |
| Net Finance Expenses  | 7 _         | (39,072,450)                        | (39,054,422)                          | (45,692,458)                          |
| Profit before Taxation  |             | 16,776,462                          | 17,211,216                            | 26,657,762                            |
| Income Tax Expense  | 8a <u> </u> | (4,194,116)                         | (4,302,804)                           | (6,664,441)                           |
| Profit for the quarter transferred to Income Surplus Account  | _           | 12,582,347                          | 12,908,412                            | 19,993,321                            |
| INCOME SURPLUS ACCOUNT  |             | 2016<br>GH¢                         | 2016<br>GH¢                           | 2015<br>GH¢                           |
| Balance at 1 October  |             | (18,655,501)                        | (14,117,856)                          | 1,806,310                             |
| Net Profit for the quarter                                    | _           | 12,582,347                          | 12,908,412                            | 19,993,321                            |
| Balance at 31 December  | _           | (6,073,154)                         | (1,209,444)                           | 21,799,631                            |

The Financial statement do not contain untrue statement, misleading facts or omit material facts to the best of my knowledge.

| 59 <b>9</b> 11             | 59 <b>9</b> 11                    |
|----------------------------|-----------------------------------|
| NANA AGYENIM BOATENG I     | J. OSEI MANU                      |
| Ag CHIFF EXECUTIVE OFFICER | DEP CHIEF EXECUTIVE OFFICER (F&A) |

## CONSOLIDATED BALANCE SHEET FIRST QUARTER ENDED 31ST DECEMBER, 2016

|                                    |        | GROUP         | COMPANY        | COMPANY       |
|------------------------------------|--------|---------------|----------------|---------------|
| BALANCE SHEET                      | NOTE   |               | 2016           | 2015          |
| BALANCE SHEET                      | NOIE _ |               | GH¢            | GH¢           |
| Non-Current Assets                 |        |               |                |               |
| Property, plant and equipment      | 10     | 148,758,430   | 119,844,878    | 101,249,027   |
| Intangible Assets                  | 16     | 417,883       | 0              | 0             |
| Investment in Subsidiaries         | 20     | 37,555,596    | 69,805,596     | 69,805,596    |
| Long term investment               | 9 _    | 2,589,092     | 2,589,092      | 2,756,365     |
| Total non-current assets           | _      | 189,321,001   | 192,239,566    | 173,810,988   |
| Current Assets                     |        |               |                |               |
| Inventories                        | 11     | 383,311,747   | 381,451,869    | 396,077,470   |
| Income Tax Asset                   |        | 30,360        | 0              | 0             |
| Trade and other receivables        | 12     | 288,105,713   | 294,695,576    | 412,654,604   |
| Short term investments             | 13     | 106,122,523   | 103,929,735    | 73,616,666    |
| Cash and cash equivalents          | 14 _   | 52,940,403    | 52,068,805     | 152,103,402   |
| Total current assets               |        | 830,510,746   | 832,145,985    | 1,034,452,142 |
| Total assets                       | _      | 1,019,831,747 | 1,024,385,551  | 1,208,263,130 |
| . 0.0.                             | _      | 1,017,031,717 | 1,02 1,505,551 | 1,200,200,100 |
| Equity                             |        |               |                |               |
| Stated Capital                     | 22a    | 15,000,000    | 15,000,000     | 15,000,000    |
| Retained earnings                  | 22c    | (6,073,154)   | (1,209,444)    | 21,799,631    |
| Other reserves                     | 22e    | 2,589,092     | 2,589,092      | 2,525,962     |
| Total equity                       | _      | 11,515,938    | 16,379,648     | 39,325,593    |
| Liabilities                        |        |               |                |               |
| Deferred tax liability             | 8b     | 1,460,216     | 1,166,584      | 1,725,042     |
| Income Tax liability               | 8a     | 4,194,116     | 4,302,804      | 6,645,441     |
| Finance Lease                      | 21     | 1,646,469     | 1,646,469      | 3,347,579     |
| Medium term loan                   | 18     | 17,032,508    | 17,032,508     | 12,804,633    |
| Long Term Loan                     | 19     | 20,768,077    | 20,768,077     | 13,351,610    |
| Preference share capital           | 22b    | 100           | 100            | 100           |
| Total non-current liabilities      | _      | 45,101,486    | 44,916,542     | 37,874,405    |
|                                    |        |               |                |               |
| Bank Overdraft                     | 16     | 109,042,751   | 109,042,751    | 140,768,081   |
| Short Term Loan                    | 17     | 838,001,455   | 838,001,455    | 980,745,409   |
| Medium term loan (current portion) | 18     | 5,915,816     | 5,915,816      | 3,797,690     |
| Finance Lease (current portion)    | 21     | 1,020,500     | 1,020,500      | 1,122,644     |
| Trade and other payables           | 15     | 9,233,801     | 9,108,839      | 4,629,308     |
| Total current liabilities          | _      | 963,214,323   | 963,089,361    | 1,131,063,132 |
| Total liabilities                  |        | 1,008,315,809 | 1,008,005,903  | 1,168,937,537 |
| Total liabilities and equity       |        | 1,019,831,747 | 1,024,385,551  | 1,208,263,130 |
|                                    | _      |               |                |               |

# PBC LIMITED CONSOLIDATED CASH FLOW STATEMENT FOR THE QUARTER ENDED 31 DECEMBER 2016

|   | GROUP         | COMPANY       | COMPANY       |  |
|---|---------------|---------------|---------------|--|
| Cook Floor from On south a Astron               | 2016          | 2016          | 2015          |  |
| Cash Flows from Operating Activities            | GH ¢          | GH ¢          | GH ¢          |  |
| Profit before taxation                          | 16,776,462    | 17,211,216    | 26,657,762    |  |
| Adjustment for:                                 |               |               |               |  |
| Depreciation and Amortisation charges           | 5,156,616     | 4,343,112     | 3,659,330     |  |
| Interest Received                               | (2,045,720)   | (2,045,720)   | (163,808)     |  |
| Interest expense                                | 41,118,170    | 41,100,142    | 45,856,266    |  |
| Operating Profit Before Working Capital Changes | 61,005,528    | 60,608,750    | 76,009,550    |  |
| Change in inventories                           | (319,224,747) | (319,064,963) | (336,689,362) |  |
| Change in trade and other receivables           | (183,355,456) | (183,898,264) | (287,198,785) |  |
| Change in trade and other payables              | (1,994,199)   | (1,566,496)   | (8,647,682)   |  |
| Cash generated from operations                  | (443,568,874) | (443,920,973) | (556,526,279) |  |
| Income taxes paid                               | -             | -             | 19,000        |  |
| Net cash flow from operating activities         | (443,568,874) | (443,920,973) | (556,507,279) |  |
| Cash flow from investing activities             |               |               |               |  |
| Interest Received                               | 2,045,720     | 2,045,720     | 163,808       |  |
| Interest paid                                   | (41,118,170)  | (41,100,142)  | (45,856,266)  |  |
| Payments to acquire assets                      | (7,695,540)   | (7,682,270)   | (4,152,134)   |  |
| Net Cash used in Investing Activities           | (46,767,990)  | (46,736,692)  | (49,844,592)  |  |
| Cash flows from Financing Activities            |               |               |               |  |
| Changes in Short Term Loan                      | 767,967,314   | 767,967,314   | 857,106,318   |  |
| Changes in Medium Term Loan                     | 218,586       | 218,586       | 2,150,475     |  |
| Changes in Finance Lease                        | (391,136)     | (391,136)     | (175,841)     |  |
| Changes in Long Term Loan                       | 1,483,275     | 1,483,275     |               |  |
| Net Cash used in Financing Activities           | 769,278,039   | 769,278,039   | 859,080,952   |  |
| Net Increase in Cash and Cash equivalents       | 278,941,175   | 278,620,374   | 252,729,081   |  |
| Cash and Cash equivalents at 1 October          | (228,921,000) | (231,664,495) | (167,777,094) |  |
| Cash and Cash equivalents at 31 December        | 50,020,175    | 46,955,879    | 84,951,987    |  |
| Cash and cash equivalents.                      |               |               |               |  |
|   |               | GH ¢          | GH ¢          |  |
| Cash in Hand and at Bank                        | 52,940,403    | 52,068,895    | 152,103,402   |  |
| Bank overdraft                                  | (109,042,751) | (109,042,751) | (140,768,081) |  |
| Short Term Investment                           | 106,122,523   | 103,929,735   | 73,616,666    |  |
|   | 50,020,175    | 46,955,879    | 84,951,987    |  |

# PBC LIMITED STATEMENT OF CHANGES IN CONSOLIDATED EQUITY FOR THE QUARTER ENDED 31 DECEMBER 2016

### <sup>2</sup> CAPITAL AND RESERVES

Reconciliation of movement in capital and reserves

| GROUP                                | Share Capital | Retained Earnings | Other Reserves | Total Equity |  |
|--------------------------------------|---------------|-------------------|----------------|--------------|--|
|                                      | GH¢           | GH¢               | GH¢            | GH¢          |  |
| Balance at 01.10.16                  | 15,000,000    | (18,655,501)      | 2,635,053      | (1,020,448)  |  |
| Total recognised Income and Expenses | -             | 12,582,347        | -              | 12,582,347   |  |
| Movement in available for sale asset |               |                   | (45,961)       | (45,961)     |  |
| Balance at 31.12.16                  | 15,000,000    | (6,073,154)       | 2,589,092      | 11,515,938   |  |
| COMPANY                              | Share Capital | Retained Earnings | Other Reserves | Total Equity |  |
|                                      | GH¢           | GH¢               | GH¢            | GH¢          |  |
| Balance at 01.10.16                  | 15,000,000    | (14,117,856)      | 2,635,053      | 3,517,197    |  |
| Total recognised Income and Expenses | -             | 12,908,412        | -              | 12,908,412   |  |
| Movement in available for sale asset |               |                   | (45,961)       | (45,961)     |  |
| Balance at 31.12.16                  | 15,000,000    | (1,209,444)       | 2,589,092      | 16,379,648   |  |

## PBC LIMITED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTER ENDED 31 DECEMBER 2016

| 3 SEGMENT REPORTING               | PRODU         | JCE           | SHE  | ANUT      | HAULA       | AGE         | HOTEL       | TOTA          | LS            |
|-----------------------------------|---------------|---------------|------|-----------|-------------|-------------|-------------|---------------|---------------|
| Class of Business                 | 2016          | 2015          | 2016 | 2015      | 2016        | 2015        | 2016        | 2016          | 2015          |
| _                                 | GH¢           | GH¢           | GH¢  | GH¢       | GH¢         | GH¢         | GH¢         | GH¢           | GH¢           |
| Segment Revenue                   | 946,145,419   | 983,209,696   | -    | 1,036,000 | 7,821,085   | 8,849,520   | 2,698,052   | 956,664,556   | 993,095,216   |
| Segment Cost                      | (854,328,225) | (878,144,425) | -    | (904,400) | (3,363,067) | (3,982,284) | (1,123,095) | (858,814,387) | (883,031,109) |
| Segment Results                   | 91,817,194    | 105,065,271   | -    | 131,600   | 4,458,018   | 4,867,236   | 1,574,957   | 97,850,169    | 110,064,107   |
| Unallocated expenses              |               |               |      |           |             | _           |             | (43,261,548)  | (38,786,647)  |
| Results from Operating activities |               |               |      |           |             | _           |             | 54,588,621    | 71,277,460    |
| Other Income                      |               |               |      |           |             |             |             | 1,260,291     | 1,072,760     |
| Net Finance Cost                  |               |               |      |           |             |             |             | (39,072,450)  | (45,692,458)  |
| Corporate tax expense             |               |               |      |           |             |             |             | (4,194,116)   | (6,664,441)   |
| Profit for the year               |               |               |      |           |             | -<br>-      |             | 12,582,347    | 19,993,321    |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTER ENDED 31 DECEMBER 2016

|   |   | GROUP                 | COMPANY      | COMPANY      |
|---|---|-----------------------|--------------|--------------|
|   |   | 2016                  | 2016         | 2015         |
| 4 | REVENUE                                 | GH ¢                  | GH ¢         | GH ¢         |
|   | Sale of Produce                         | 946,145,419           | 946,145,419  | 983,209,696  |
|   | Sheanut                                 | -                     | -            | 1,036,000    |
|   | Services (Haulage)                      | 7,821,085             | 7,821,085    | 8,849,520    |
|   | Services(Hotel)                         | 2,698,052             |              |              |
|   |   | 956,664,556           | 953,966,504  | 993,095,216  |
| 5 | ADMINISTRATIVE AND GENERAL EXPENSES inc | luding the following: |              |              |
|   | Depreciation and amortisation           | 1,221,308             | 432,142      | 328,090      |
|   | Auditors Remuneration                   | 8,750                 | 15,000       | 12,500       |
|   | Directors emoluments                    | 45,742                | 57,234       | 48,578       |
|   | Subscriptions and Donations             | 54,924                | 54,924       | 18,525       |
|   |   | 1,330,724             | 559,300      | 407,693      |
| 6 | OTHER INCOME                            |                       |              |              |
|   | Rent Income                             | 22,910                | 22,910       | 31,428       |
|   | Recoveries from Shortages/Haulages      | 494,381               | 494,381      | 1,041,332    |
|   | Sundry Income                           | 743,000               | 743,000      |              |
|   |   | 1,260,291             | 1,260,291    | 1,072,760    |
| 7 | NET FINANCE EXPENSES                    |                       |              |              |
|   | Interest Income                         | 2,045,720             | 2,045,720    | 163,808      |
|   | Bank and Produce loan interest          | (41,118,170)          | (41,100,142) | (45,856,266) |
|   |   | (39,072,450)          | (39,054,422) | (45,692,458) |
|   |   |                       |              |              |

## NOTE TO THE CONSOLIDATED FINANCIAL STATEMENT FOR THE QUARTER ENDED 31ST DECEMBER 2016

### 8a TAXATION

|    | GROUP                  |            |                 |            |              |
|----|------------------------|------------|-----------------|------------|--------------|
|    | Year of                | Balance at | Payments        | Charge for | Balance at   |
|    | Assessment             | l October  | during the year | the year   | 30 September |
|    | Corporate Tax          | GH ¢       | GH ¢            | GH ¢       | GH ¢         |
|    | First Quarter 2016     | -          |                 | 4,194,119  | 4,194,119    |
|    | ,                      | -          | -               | 4,194,119  | 4,194,119    |
|    | COMPANY                |            |                 |            |              |
|    | Year of                | Balance at | Payments        | Charge for | Balance at   |
|    | Assessment             | l October  | during the year | the year   | 30 September |
|    | Corporate Tax          | GH ¢       | GH ¢            | GH¢        | GH ¢         |
|    | First Quarter 2016     | -          |                 | 4,302,804  | 4,302,804    |
|    |                        | ~          |                 | 4,302,804  | 4,302,804    |
|    |                        |            |                 |            |              |
|    |                        |            | GROUP           | COMPANY    | COMPANY      |
| 8b | DEFERRED TAX           |            | 2016            | 2016       | 2015         |
|    | Balance at 31 December |            | 1,460,216       | 1,166,584  | 1,725,042    |

## NOTE TO THE CONSOLIDATED FINANCIAL STATEMENT FOR THE QUARTER ENDED 31 DECEMBER 2016

|        | Quoted Equity Investments | 2,589,092 | 2,589,092 | 2,756,365 |  |
|--------|---------------------------|-----------|-----------|-----------|--|
| 9<br>L | LONG TERM INVESTMENTS     | GH¢       | GH¢       | GH¢       |  |
|        | LONG TERM INVESTMENTS     | 2016      | 2016      | 2015      |  |
|        |                           | GROUP     | COMPANY   | COMPANY   |  |

This represent 727,273 of equity shares of no par value held in Ghana Commercial Bank Limited

# PBC LIMITED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTER ENDED 31 DECEMBER 2016

### 10 PROPERTY, PLANT AND EQUIPMENT

| GROUP   | Land and<br>Buildings<br>GH ¢ | Plant and<br>Machinery<br>GH ¢ | Motor<br>Vehicles<br>GH ¢ | Furniture<br>& Fitting<br>GH ¢ | Building<br>W.I.P<br>GH ¢ | Total<br>GH ¢            |
|---|-------------------------------|--------------------------------|---------------------------|--------------------------------|---------------------------|--------------------------|
| COST Balance at 1.10.2016: Additions during the quarter | 52,544,742<br>24,570          | 20,134,496<br>1,229,003        | 82,348,328                | 15,067,444<br>256,331          | 49,975,488<br>6,185,636   | 220,070,498<br>7,695,540 |
| Disposals  Balance at 31.12.2016                        | 52,569,312                    | 21,363,499                     | 82,348,328                | 15,323,775                     | 56,161,124                | 227,766,038              |
| Depreciation  Balance at 1.10.2016:                     | 4,765,254                     | 14,315,265                     | 45,845,957                | 8,964,700                      | -                         | 73,891,176               |
| Charge for the quarter<br>Released on Disposals         | 282,116                       | 1,129,609                      | 2,805,699                 | 899,012                        | -                         | 5,116,436<br>-           |
| Balance at 31.12.2016                                   | 5,047,370                     | 15,444,874                     | 48,651,656                | 9,863,712                      |                           | 79,007,612               |
| Carrying amounts  |                               |                                |                           |                                |                           |                          |
| At 31.12.16   | 47,521,942                    | 5,918,625                      | 33,696,672                | 5,460,065                      | 56,161,126                | 148,758,430              |

PBC LIMITED

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTER ENDED 31 DECEMBER 2016

### PROPERTY, PLANT AND EQUIPMENT

| THOTERT, TEATT 7410 EQUIT    | Land and   | Plant and  | Motor      | Furniture | Building   |             |
|------------------------------|------------|------------|------------|-----------|------------|-------------|
| COMPANY                      | Buildings  | Machinery  | Vehicles   | & Fitting | W.I.P      | Total       |
|                              | GH ¢       | GH ¢       | GH ¢       | GH ¢      | GH ¢       | GH ¢        |
| COST                         |            |            |            |           |            |             |
| Balance at 1.10.2016:        | 27,390,609 | 20,134,496 | 81,861,573 | 4,432,682 | 49,975,488 | 183,794,848 |
| Additions during the quarter | 24,570     | 1,229,003  |            | 243,061   | 6,185,636  | 7,682,270   |
| Disposals                    |            |            |            |           |            |             |
| Balance at 31.12.2016        | 27,415,179 | 21,363,499 | 81,861,573 | 4,675,743 | 56,161,124 | 191,477,118 |
| Depreciation                 |            |            |            |           |            |             |
| Balance at 1.10.2016:        | 4,040,313  | 14,315,265 | 45,651,696 | 3,281,854 | -          | 67,289,128  |
| Charge for the quarter       | 198,355    | 1,129,609  | 2,781,361  | 233,787   | -          | 4,343,112   |
| Released on Disposals        |            |            |            |           |            |             |
| Balance at 31.12.2016        | 4,238,668  | 15,444,874 | 48,433,057 | 3,515,641 | -          | 71,632,240  |
| Carrying amounts             |            |            |            |           |            |             |
| At 31.12.16                  | 23,176,511 | 5,918,625  | 33,428,516 | 1,160,102 | 56,161,124 | 119,844,878 |
| At 31.12.15                  | 16,038,506 | 5,089,282  | 33,896,448 | 853,833   | 45,370,958 | 101,249,027 |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTER ENDED 31 DECEMBER 2016

| 2016 2016 2015 GH¢ GH¢ GH¢  11 INVENTORIES Trading: Cocoa 330,163,000 330,163,000 359,168,775 Shaput 41.172.095 41.172.095 31.716.248 |                 | GROUP       | COMPANY     | COMPANY     |
|---|-----------------|-------------|-------------|-------------|
| 11 INVENTORIES  Trading: Cocoa 330,163,000 330,163,000 359,168,775  |                 | 2016        | 2016        | 2015        |
| <u>Trading:</u> Cocoa <b>330,163,000 330,163,000</b> 359,168,775  | ,               | GH¢         | GH¢         | GH¢         |
| <u>Trading:</u> Cocoa <b>330,163,000 330,163,000</b> 359,168,775  |                 |             |             |             |
| Cocoa <b>330,163,000 330,163,000</b> 359,168,775  | 11 INVENTORIES  |             |             |             |
|   | <u>Trading;</u> |             |             |             |
| Channut 41 172 005 41 172 005 21 716 240  | Cocoa           | 330,163,000 | 330,163,000 | 359,168,775 |
| 311edilut 41,172,965 41,172,965 51,710,246  | Sheanut         | 41,172,985  | 41,172,985  | 31,716,248  |
| Agro Inputs 6,045,953 6,045,953 -   | Agro Inputs     | 6,045,953   | 6,045,953   | -           |
| Non-Trading <b>4,069,931 4,069,931</b> 5,192,447  | Non-Trading     | 4,069,931   | 4,069,931   | 5,192,447   |
| Food & Beverage 1,859,878   | Food & Beverage | 1,859,878   |             |             |
| <b>383,311,747 381,451,869</b> 396,077,470  | 1               | 383,311,747 | 381,451,869 | 396,077,470 |

# PBC LIMITED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTER ENDED 31 DECEMBER 2016

|                                      | GROUP       | COMPANY     | COMPANY     |
|--------------------------------------|-------------|-------------|-------------|
|                                      | 2016        | 2016        | 2015        |
| _                                    | GH ¢        | GH ¢        | GH ¢        |
| 12 ACCOUNTS RECEIVABLE               |             |             |             |
| Trade receivables due from customers | 231,860,712 | 230,699,929 | 361,096,007 |
| Other receivables                    | 44,063,363  | 51,897,125  | 46,656,200  |
| Staff Loans and Advances             | 2,965,939   | 2,921,336   | 2,356,632   |
| Staff Loans Discounted               | (6,875)     | (6,505)     | (3,512)     |
| Prepayments                          | 2,084,883   | 2,046,000   | 2,545,765   |
| <u>-</u>                             | 280,968,022 | 287,557,885 | 412,654,604 |

- a. Prepayments represent the unexpired portion of certain expenditure spread on time basis.
- b. The maximum amount due from employees of the group during the quarter did not exceed GH¢2,965,939

| _                                      | GH¢         | GH¢         | GH ¢        |
|--|-------------|-------------|-------------|
| 13 SHORT TERM INVESTMENTS              |             |             |             |
| Call & Fixed Deposits                  | 104,235,528 | 102,042,740 | 73,616,666  |
| Treasury Bills                         | 1,886,995   | 1,886,995   | 1,580,034   |
|  | 106,122,523 | 103,929,735 | 73,616,666  |
| 14 CASH AND CASH EQUIVALENTS           |             | _           |             |
| Bank Balances                          | 52,932,928  | 52,063,630  | 152,095,752 |
| Cash Balances                          | 7,475       | 5,175       | 7,650       |
|  | 52,940,403  | 52,068,805  | 152,103,402 |
| 15 ACCOUNTS PAYABLE                    |             |             |             |
| Non-trade payables and accrued expense | 5,688,481   | 5,668,839   | 4,365,345   |
| Accrued Charges                        | 3,545,320   | 3,440,000   | 2,876,000   |
|  | 9,233,801   | 9,108,839   | 7,241,345   |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTER ENDED 31 DECEMBER 2016

|                       | GROUP       | COMPANY     | COMPANY     |
|-----------------------|-------------|-------------|-------------|
| 16 BANK OVERDRAFT     | 2016        | 2016        | 2015        |
| BAINK OVERDRAFT       | GH ¢ GH ¢   |             | GH ¢        |
| Ghana Commercial Bank | 70,949,010  | 70,949,010  | 40,064,423  |
| ADB                   | 8,739,954   | 8,739,954   | -           |
| SG-SSB Limited        | 4,932,496   | 4,932,496   | 26,133,024  |
| NIB                   | 500,929     | 500,929     | 53,990,686  |
| UBA                   | 13,864,739  | 13,864,739  | 14,037,581  |
| Bank Of Africa        | 10,055,623  | 10,055,623  | 6,542,367   |
|                       | 109,042,751 | 109,042,751 | 140,768,081 |

# PBC LIMITED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTER ENDED 31ST DECEMBER 2016

|   | GROUP       | COMPANY     | COMPANY     |
|---|-------------|-------------|-------------|
|   | 2016        | 2016        | 2015        |
|   | GH¢         | GH¢         | GH ¢        |
| 17 SHORT TERM LOANS                       |             |             |             |
| Produce Loan (Seed Fund)                  | 583,588,080 | 583,588,080 | 880,745,409 |
| Bank Short Term Loan                      | 254,413,375 | 254,413,375 | 100,000,000 |
|   | 838,001,455 | 838,001,455 | 980,745,409 |
| 18 MEDIUM TERM LOAN                       |             |             | _           |
| Stanchart                                 | 8,966,395   | 8,966,395   | 11,318,276  |
| SG-SSB                                    | 2,432,395   | 2,432,395   | 4,537,669   |
| NIB                                       | 149,534     | 149,534     | 747,669     |
| EDAIF                                     | 11,400,000  | 11,400,000  |             |
| Processing Fee                            | -           | -           | (1,291)     |
|   | 22,948,324  | 22,948,324  | 16,602,323  |
| Current portion payable within 12 months  | 5,915,816   | 5,915,816   | 3,797,690   |
| Long term portion payable after 12 months | 17,032,508  | 17,032,508  | 12,804,633  |
|   |             |             |             |
| LONG TERM LOAN                            | 2016        | 2016        | 2015        |
|   | GH ¢        | GH ¢        | GH¢         |
| 19 Ghana Cocoa Board                      | 13,630,386  | 13,630,386  | 13,351,610  |

The company was granted a long term loan of US\$10,000,000 by Ghana Cocoa Board towards the establishment of PBC Shea Limited a subsidiary of the company. The facility is for a period of eight year with a two year moratorium, and it is secured by Cocoa Taken Over receivables, Butter proceeds from the factory and take over of the plant and equipment of PBC-Shea limited.

Interest rate is at 8.5% on reducing balance basis.

| 20 INVESTMENT IN SUBSIDIARIES  | 2016       | 2016       | 2015       |
|--------------------------------|------------|------------|------------|
|                                | GH ¢       | GH ¢       | GH ¢       |
| Buipe Shea Nut Company Limited | 37,556,596 | 37,556,596 | 37,555,596 |
| Golden Bean Hotel Limited      | -          | 32,250,000 | 32,250,000 |
| Balance as at 31st December    | 37,556,596 | 69,806,596 | 69,805,596 |

This represents PBC Limited investment in two subsidiaries, namely PBC Shea Itd. and Golden Bean Hotel Limited. The PBC Shea Itd. is a state of the art factory established to process sheanut into shea butter for export and it is located at Buipe in the Central Gonja District. The Golden Bean Hotel is a 50 Room hospitality facility located at Nyiaeso in the Kumasi Metropolies.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTER ENDED 31 DECEMBER 2016

|    |   | GROUP     | COMPANY   | COMPANY   |
|----|---|-----------|-----------|-----------|
|    |   | 2016      | 2016      | 2015      |
|    |   | GH¢       | GH¢       | GH¢       |
| 21 | FINANCE LEASE                             |           |           |           |
|    | Current portion payable within 12 months  | 1,020,500 | 1,020,500 | 1,122,644 |
|    | Long term portion payable after 12 months | 1,646,469 | 1,646,469 | 3,347,579 |
|    |   | 2,666,969 | 2,666,969 | 4,470,223 |

The company has been granted a Finance Lease by SG-SSB of GH¢4,000,000 for the purchase of 5 TGM (4x2) cargo trucks, 10 articulator trucks and 15 BMC cargo trucks. The facility is for a period of (7) years. The interest rate is at the bank's base rate of 20.75% less 2.5% (18.25%). The total Lease rental payable at the prevailing rate of 18.25% shall be GH¢6,606,778.62, and the Bank has granted six (6) months moratorium for the repayment of the principal amount granted.

**PBC LIMITED** 

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTER ENDED 31 DECEMBER 2016

### 22 STATED CAPITAL

|                                   | 2016           |                 | 2015           |            |
|-----------------------------------|----------------|-----------------|----------------|------------|
| a Ordinary shares                 | No. of Shares  | <b>Proceeds</b> | No. of Shares  | Proceeds   |
|                                   |                | GH¢             |                | GH¢        |
| Authorised Ordinary               |                |                 |                |            |
| Shares of no par value            | 20,000,000,000 |                 | 20,000,000,000 |            |
|                                   |                |                 |                |            |
| Issued and fully paid             | 2,005,000      | 1,586,800       | 2,005,000      | 1,586,800  |
| For cash                          | 477,995,000    | 13,413,200      | 477,995,000    | 13,413,200 |
| For consideration other than cash | 480,000,000    | 15,000,000      | 480,000,000    | 15,000,000 |

The holders of the ordinary shares are entitled to receive dividend declared from time to time and are entitled to one vote per share at meetings of the company.

| b Preference shares      | No. of Shares | Proceeds | No. of Shares | Proceeds |
|--------------------------|---------------|----------|---------------|----------|
| No. of preference shares | 1             | 100      | 1             | 100      |
| Total stated capital     |               | 100      | =             | 100      |

The preference shares are redeemable (golden cocoa share) allotted to the Ministry of Finance on behalf of Government of Ghana.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTER ENDED 31 DECEMBER 2016

#### c Share in treasury

Shares in Treasury as at 31st December 2016:- 1,877,370 (2015 -1,877,370).

#### d Income surplus (Retained earning)

This represents the residual of cumulative annual profits that are available for distribution to shareholders.

#### e Other reserves

This represents the gain arising from fair value changes of long term investment in Ghana Commercial Bank Limited shares

|                          | GROUP     | COMPANY   | COMPANY   |
|--------------------------|-----------|-----------|-----------|
|                          | 2016      | 2016      | 2015      |
|                          | GH¢       | GH¢       | GH¢       |
| Balance at 1st October   | 2,635,053 | 2,635,053 | 2,467,780 |
| Revaluation              | (45,961)  | (45,961)  | 58,182    |
| Balance at 31st December | 2,589,092 | 2,589,092 | 2,525,962 |

#### **TITLE DEED**

- a Included in the ordinary shares issued for consideration other than cash is an amount of GH¢954,000 which represents part of the value of fixed assets ceded to Produce Buying Company Limited by Ghana Cocoa Board. In a letter dated November 18, 1999 the Government of Ghana gave the following undertaking to ensure that Cocobod takes all steps required of it under the Ceding Agreement of June 30, 1999 executed between the Cocobod and PBC including but not limited to the perfection of all interests and the execution of all documents to effectuate the cession of assets to PBC.
- **b** That in the event of Cocobod failing its obligations under the ceding agreement, it will take such additional steps including but not limited to compulsory acquisition and arranging of payment of adequate compensation by Cocobod so as to concretise the interest of PBC in the said assets.