



PRESS RELEASE

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**ECOBANK TRANSNATIONAL INCORPORATED (ETI) -
UNAUDITED FINANCIAL STATEMENTS FOR
THE THIRD QUARTER ENDING SEPTEMBER 2016**

ETI has released its un-audited Financial Statements for the third quarter ending September 30, 2016 as per the attached.

Issued at Accra, this 28th
day of October, 2016.

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att'd.

Distribution:

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669935**

*JEB



Ecobank Group reports performance for the nine months ended 30 September 2016

- Revenue down 11% to \$1.4 billion (down 8% to GHC5.5 billion)
- Operating profit before impairment losses down 14% to \$493 million (down 12% GHC 1.9 billion)
- Profit before tax down by 29% to \$281 million (down 27% to GHC 1.1 billion)
- Total assets down 11% to \$21 billion (down 7% to GHC83 billion)
- Total equity down 20% to \$2 billion (down 16% to GHC8 billion)

Financial Highlights	Period ended 30 September 2016		Period ended 30 September 2015		% Change	
	US\$'000	GHC'000	US\$'000	GHC'000	US\$	GHC
Income Statement :						
Revenue	1,426,497	5,526,257	1,597,909	6,017,157	-11%	-8%
Operating profit before impairment losses	492,836	1,909,249	572,914	2,157,390	-14%	-12%
Profit before income tax	280,695	1,087,414	397,995	1,498,708	-29%	-27%
Taxation	(64,549)	(250,063)	(91,235)	(343,559)	-29%	-27%
Profit for the period	214,169	829,692	305,669	1,151,041	-30%	-28%

Financial Highlights	As at 30 September 2016		As at 30 December 2015		% Change	
	US\$'000	GHC'000	US\$'000	GHC'000	US\$	GHC
Statement of Financial Position :						
Total assets	20,913,460	83,045,258	23,553,919	89,372,989	-11%	-7%
Loans & advances to customers	9,802,604	38,925,160	11,200,349	42,498,604	-12%	-8%
Deposits from customers	13,976,005	55,497,318	16,427,553	62,332,707	-15%	-11%
Total equity	2,013,781	7,996,523	2,523,245	9,574,200	-20%	-16%

Group CEO Ade Ayeyemi said: "Our financial performance for the period was adversely impacted by the current tough market conditions in most of Middle Africa. Despite that, we continue to benefit from the power of our diversified business model and delivered revenues of \$1.4 billion, flat against the prior year in constant currency, while profit before tax of \$281 million fell on an increase in impairments.

"We are making extraordinary efforts to deliver on our strategy by continuing to invest in our people, innovation, technology, and risk and controls. We recently launched the 'Xpress Account', an exciting new product that provides customers with a convenient and easy way to open a digital current account and conduct financial transactions, simply with a smart mobile phone. This and other exciting products and services, which we are working on, underpin our strategic ambition to use technology to expand our reach and improve the value of our network for customers.

Mr. Ayeyemi concluded: "I am confident in the prospects of Africa, the competitive strength of our business model, and proud of the hard work Ecobankers put in daily to build sustainable customer relationships."

Ade Ayeyemi
Group Chief Executive Officer

Greg Davis
Group Chief Financial Officer

Unaudited Consolidated Income Statement

	Period ended 30 September 2016		Period ended 30 September 2015		% Change	
	US\$'000	GHC'000	US\$'000	GHC'000	US\$	GHC
Interest income	1,260,304	4,882,425	1,298,846	4,890,992	-3%	0%
Interest expense	(429,752)	(1,664,862)	(461,017)	(1,736,026)	-7%	-4%
Net interest income	830,552	3,217,563	837,829	3,154,966	-1%	2%
Fee and commission income	356,671	1,381,745	458,124	1,725,132	-22%	-20%
Fee and commission expense	(39,079)	(151,392)	(24,677)	(92,925)	58%	63%
Net trading income	259,536	1,005,444	313,173	1,179,298	-17%	-15%
Other operating income	18,817	72,897	13,460	50,686	40%	44%
Non-interest revenue	595,945	2,308,694	760,080	2,862,191	-22%	-19%
Operating income	1,426,497	5,526,257	1,597,909	6,017,157	-11%	-8%
Staff expenses	(438,039)	(1,696,966)	(459,410)	(1,729,975)	-5%	-2%
Depreciation and amortisation	(73,358)	(284,189)	(81,823)	(308,116)	-10%	-8%
Other operating expenses	(422,264)	(1,635,853)	(483,762)	(1,821,676)	-13%	-10%
Operating expenses	(933,661)	(3,617,008)	(1,024,995)	(3,859,767)	-9%	-6%
Operating profit before impairment losses and taxation	492,836	1,909,249	572,914	2,157,390	-14%	-12%
Impairment losses on :						
- loans and advances	(205,510)	(796,147)	(149,707)	(563,743)	37%	41%
- other financial assets	(7,021)	(27,199)	(25,720)	(96,852)	-73%	-72%
Impairment losses on financial assets	(212,531)	(823,346)	(175,427)	(660,595)	21%	25%
Operating profit after impairment losses	280,305	1,085,903	397,487	1,496,795	-29%	-27%
Share of profit of associates	390	1,511	508	1,913	-23%	-21%
Profit before tax	280,695	1,087,414	397,995	1,498,708	-29%	-27%
Taxation	(64,549)	(250,063)	(91,235)	(343,559)	-29%	-27%
Profit for the period from continuing operations	216,146	837,351	306,760	1,155,149	-30%	-28%
Loss for the period from discontinued operations	(1,977)	(7,659)	(1,091)	(4,108)	81%	86%
Profit for the period	214,169	829,692	305,669	1,151,041	-30%	-28%
Attributable to:						
Owners of the parent	177,497	687,626	265,150	998,461	-33%	-31%
- Continuing operations	178,565	691,762	265,739	1,000,679	-33%	-31%
- Discontinued operations	(1,068)	(4,136)	(589)	(2,218)	81%	86%
Non-controlling interests	36,672	142,066	40,519	152,580	-9%	-7%
- Continuing operations	37,581	145,589	41,021	154,470	-8%	-6%
- Discontinued operations	(909)	(3,523)	(502)	(1,890)	81%	86%
	214,169	829,692	305,669	1,151,041	-30%	-28%
Earnings per share from continuing operations attributable to owners of the parent during the period (expressed in United States cents per share /Ghana pesewas per share):						
- Basic (cents and pesewas)	0.74	2.87	1.11	4.17	-33%	-31%
- Diluted (cents and pesewas)	0.69	2.66	1.06	3.98	-35%	-33%



Unaudited Consolidated Statement of Comprehensive Income

	Period ended 30 September 2016		Period ended 30 September 2015		% Change	
	US\$'000	GHC'000	US\$'000	GHC'000	US\$	GHC
Profit for the period	214,169	829,692	305,669	1,151,041	-30%	-28%
Other comprehensive income:						
Items that may be subsequently reclassified to profit or loss:						
Exchange difference on translation of foreign operations	(552,426)	(2,140,101)	(279,780)	(1,053,552)	-97%	-103%
Net fair value gain loss on available-for-sale financial assets	(132,407)	(512,946)	12,813	48,251	-1133%	-1163%
Taxation relating to components of other comprehensive income that may be subsequently reclassified to profit or loss	40,557	157,117	(4,724)	(17,790)	958%	983%
Other comprehensive loss for the period, net of taxation	(644,276)	(2,495,930)	(271,691)	(1,023,091)	-137%	-144%
Total comprehensive income/(loss) for the period	(430,107)	(1,666,238)	33,978	127,950	-1366%	-1402%
Total comprehensive income/(loss) attributable to:						
Owners of the parent	(356,989)	(1,382,976)	18,285	68,856	-2052%	-2109%
-Continuing operations	(355,921)	(1,378,840)	18,875	71,074	-1986%	-2040%
-Discontinued operations	(1,068)	(4,136)	(589)	(2,218)	-81%	-86%
Non-controlling interests	(73,119)	(283,262)	15,693	59,094	-566%	-579%
-Continuing operations	(72,209)	(279,739)	16,195	60,984	-546%	-559%
-Discontinued operations	(909)	(3,523)	(502)	(1,890)	-81%	-86%
	(430,107)	(1,666,238)	33,978	127,950	-1366%	-1402%



Unaudited Consolidated Statement of Financial Position

Assets	As at 30 September 2016		As at 30 December 2015		%Change	
	US\$'000	GHC'000	US\$'000	GHC'000	US\$	GHC
Cash and balances with central banks	2,395,182	9,511,028	3,245,363	12,314,205	-26%	-23%
Financial assets held for trading	102,725	407,911	171,334	650,110	-40%	-37%
Derivative financial instruments	75,043	297,988	144,225	547,247	-48%	-46%
Loans and advances to banks	1,568,010	6,226,411	1,770,036	6,716,225	-11%	-7%
Loans & advances to customers	9,802,604	38,925,160	11,200,349	42,498,604	-12%	-8%
Treasury bills and other eligible bills	1,290,557	5,124,673	1,436,405	5,450,295	-10%	-6%
Investment securities: available for sale	3,103,176	12,322,402	2,669,692	10,129,879	16%	22%
Pledged assets	497,448	1,975,316	759,086	2,880,276	-34%	-31%
Others assets	734,687	2,917,368	513,629	1,948,914	43%	50%
Investments in associates	15,439	61,307	15,802	59,959	-2%	2%
Intangible assets	279,792	1,111,026	382,451	1,451,172	-27%	-23%
Property and equipment	773,219	3,070,375	893,855	3,391,643	-13%	-9%
Investment properties	137,354	545,419	136,466	517,807	1%	5%
Deferred income tax assets	58,192	231,075	123,413	468,278	-53%	-51%
	20,833,428	82,727,459	23,462,106	89,024,614	-11%	-7%
Assets held for sale	80,032	317,799	91,813	348,375	-13%	-9%
Total Assets	20,913,460	83,045,258	23,553,919	89,372,989	-11%	-7%
Liabilities						
Deposits from other banks	1,843,985	7,322,280	1,433,386	5,438,840	29%	35%
Deposits from customers	13,976,005	55,497,318	16,427,553	62,332,707	-15%	-11%
Derivative financial instruments	-	-	1,336	5,069	-	-
Borrowed funds	1,582,481	6,283,874	1,779,277	6,751,289	-11%	-7%
Other liabilities	1,238,511	4,918,002	1,049,059	3,980,549	18%	24%
Provisions	31,969	126,947	28,694	108,877	11%	17%
Current income tax liabilities	47,890	190,166	69,081	262,121	-31%	-27%
Deferred income tax liabilities	49,690	197,314	117,821	447,060	-58%	-56%
Retirement benefit obligations	30,310	120,358	17,436	66,159	74%	82%
	18,800,841	74,656,259	20,923,643	79,392,671	-10%	-6%
Liabilities held for sale	98,838	392,476	107,031	406,118	-8%	-3%
Total Liabilities	18,899,679	75,048,735	21,030,674	79,798,789	-10%	-6%
Equity						
Capital and reserves attributable to the equity holders of the parent entity						
Share capital and premium	2,029,698	4,203,835	2,029,698	4,203,835	0%	0%
Retained earnings and reserves	-205,522	3,039,786	316,311	4,697,861	-165%	-35%
Shareholders Equity	1,824,176	7,243,621	2,346,009	8,901,696	-22%	-19%
Non-controlling interests	189,605	752,902	177,236	672,504	7%	12%
Total Equity	2,013,781	7,996,523	2,523,245	9,574,200	-20%	-16%
Total Liabilities and Equity	20,913,460	83,045,258	23,553,919	89,372,989	-11%	-7%



Unaudited Consolidated Statement of Cash Flows

	Period ended 30 September 2016		Period ended 30 September 2015		% Change	
	US\$'000	GHC'000	US\$'000	GHC'000	US\$	GHC
Cash flows from operating activities						
Profit before tax	280,695	1,087,414	397,995	1,498,708	-29%	-27%
Net trading income - foreign exchange	(73,602)	(285,136)	(33,891)	(127,621)	117%	123%
Net loss from investment securities	180	697	2,214	8,337	-92%	-92%
Impairment losses on loans and advances	205,510	796,147	149,707	563,743	37%	41%
Impairment losses on other financial assets	7,021	27,199	25,720	96,852	-73%	-72%
Depreciation of property and equipment	63,283	245,159	64,346	242,304	-2%	1%
Net interest income	(830,552)	(3,217,563)	(837,829)	(3,154,966)	-1%	2%
Amortisation of software and other intangibles	10,075	39,031	17,477	65,812	-42%	-41%
Profit on sale of property and equipment	(940)	(3,641)	804	3,028	-217%	-220%
Share of profit of associates	(390)	(1,511)	(508)	(1,913)	-23%	-21%
Income taxes paid	(88,650)	(343,431)	(98,450)	(370,728)	-10%	-7%
Changes in operating assets and liabilities						
Trading assets	68,609	265,792	74,370	279,222	-8%	-5%
Derivative financial assets	69,182	268,011	107,533	403,733	-36%	-34%
Other treasury bills	145,848	565,016	104,365	391,838	40%	44%
Loans and advances to banks	98,028	379,761	188,973	709,498	-48%	-46%
Loans and advances to customers	1,436,508	5,565,039	715,537	2,686,482	101%	107%
Pledged assets	261,638	1,013,587	(69,749)	(261,873)	475%	-487%
Other assets	(221,058)	(856,380)	(351,047)	(1,318,006)	-37%	-35%
Mandatory reserve deposits	444,009	1,720,092	367,180	1,378,576	21%	25%
Other deposits from banks	82,300	318,831	(171,058)	(642,237)	148%	-150%
Due to customers	(2,451,548)	(9,497,311)	(1,351,058)	(5,072,547)	81%	87%
Derivative liabilities	(1,336)	(5,176)	(20,478)	(76,885)	-93%	-93%
Other provisions	3,275	12,689	16,848	63,256	-81%	-80%
Other liabilities	189,452	733,937	460,744	1,729,862	-59%	-58%
Interest received	1,260,304	4,882,425	1,298,846	4,890,992	-3%	0%
Interest paid	(429,752)	(1,664,862)	(461,017)	(1,736,026)	-7%	-4%
Net cashflow from operating activities	528,088	2,045,816	597,573	2,249,441	-12%	-9%
Cash flows from investing activities						
Purchase of software	(18,987)	(73,556)	(19,325)	(72,556)	-2%	1%
Purchase of property and equipment	(106,625)	(413,065)	(101,594)	(381,433)	5%	8%
Proceeds from sale and redemption of securities	(433,484)	(1,679,319)	(743,726)	(2,792,319)	-42%	-40%
Net cashflow used in investing activities	(559,096)	(2,165,940)	(864,645)	(3,246,308)	-35%	-33%
Cash flows from financing activities						
Repayment of borrowed funds	(196,796)	(762,389)	(24,204)	(90,873)	713%	739%
Dividends paid to non-controlling shareholders	(33,547)	(129,961)	(25,328)	(95,094)	32%	37%
Dividends paid to owners of the parent	(45,809)	(177,465)	-	-	-	-
Net cashflow used in financing activities	(276,152)	(1,069,815)	(49,532)	(185,967)	458%	475%
Net decrease in cash and cash equivalents	(307,160)	(1,189,939)	(316,604)	(1,182,834)	-3%	1%
Cash and cash equivalents at start of period	2,610,050	9,903,574	2,373,090	7,594,125	10%	30%
Effects of exchange differences on cash and cash equivalents	(252,756)	(572,756)	(231,994)	438,767	9%	-231%
Cash and cash equivalents at end of period	2,050,134	8,140,879	1,824,493	6,850,058	12%	19%

Unaudited Statement of Changes in Equity

in US\$'000

	Share Capital	PPE Revaluation Surplus	Available for Sale Fin. Assets reserves	Currency Translation Reserve	Other Reserves	Retained Earnings	Total equity and reserves attributable	Non-Controlling Interests	Total Equity
At 1 January 2015	1,979,523	137,599	(80,432)	(824,930)	688,385	550,680	2,450,825	204,260	2,655,085
Changes in Equity for 2015:									
Foreign currency translation differences	-	-	-	(261,298.0)	-	-	(261,298)	(33,231)	(294,529)
Net changes in available for sale investments, net of taxes	-	-	82,409	-	-	-	82,409	-	82,409
Net gains on revaluation of property	-	338	-	-	-	-	338	-	338
Remeasurements of post-employment benefit obligations	-	-	-	-	3,836.5	-	3,837	-	3,837
Profit for the year	-	-	-	-	-	65,539	65,539	41,925	107,464
Total comprehensive income for the year	-	338	82,409	(261,298)	3,837	65,539	(109,175)	8,694	(100,481)
Dividend relating to 2014	-	-	-	-	-	-	-	(35,718)	(35,718)
Bonus issue	37,655	-	-	-	-	(37,655)	-	-	-
Treasury shares	8,229	-	-	-	(7,152)	-	1,077	-	1,077
Transfer to share option reserve	-	-	-	-	(359)	359	-	-	-
Transfer to general banking reserves	-	-	-	-	21,165	(21,165)	-	-	-
Transfer to statutory reserve	-	-	-	-	28,331	(28,331)	-	-	-
Share option exercised	449	-	-	-	-	-	449	-	449
Conversion of preference shares	3,842	-	-	-	-	-	3,842	-	3,842
Convertible loans - equity component	-	-	-	-	(1,009)	-	(1,009)	-	(1,009)
At 31 December 2015 / 1 January 2016	2,029,698	137,937	1,977	(1,086,228)	733,197	529,427	2,346,009	177,236	2,523,245
Changes in Equity for 2016 :									
Foreign currency translation differences	-	-	-	(561,670)	-	-	(561,670)	9,244	(552,426)
Net changes in available for sale investments, net of taxes	-	-	(91,850)	-	-	-	(91,850)	-	(91,850)
Profit for the period	-	-	-	-	-	177,497	177,497	36,672	214,169
Total comprehensive income for the period	-	-	(91,850)	(561,670)	-	177,497	(476,023)	45,916	(430,107)
Dividend relating to 2015	-	-	-	-	-	(45,809)	(45,809)	(33,547)	(79,356)
At 30 September 2016	2,029,698	137,937	(89,873)	(1,647,898)	733,197	661,115	1,824,176	189,605	2,013,781



Unaudited Statement of Changes in Equity

in GHC'000

	Share Capital	PPE Revaluation Surplus	Available for Sale Fin. Assets reserves	Currency Translation Reserve	Other Reserves	Retained Earnings	Total equity and reserves attributable	Non-Controlling Interests	Total Equity
At 1 January 2015	4,014,606	308,623	(195,735)	1,322,200	1,633,008	760,185	7,842,886	653,652	8,496,538
Changes in Equity for 2015:									
Foreign currency translation differences	-	-	-	468,656	-	-	468,656	(4,556)	464,100
Net fair value (loss) on available-for-sale financial assets	-	-	310,797	-	-	-	310,797	-	310,797
Property and equipment - net revaluation gain	-	1,276	-	-	-	-	1,276	-	1,276
Remeasurements of post-employment benefit obligations	-	-	-	-	14,469	-	14,469	-	14,469
Profit for the year	-	-	-	-	-	247,174	247,174	158,115	405,289
Total comprehensive income for the year	-	1,276	310,797	468,656	14,469	247,174	1,042,371	153,559	1,195,930
Dividend relating to 2014	-	-	-	-	-	-	-	(134,707)	(134,707)
Bonus issue	142,013	-	-	-	-	(142,013)	-	-	-
Treasury shares	31,035	-	-	-	(26,972)	-	4,063	-	4,063
Transfer to share options	-	-	-	-	(1,354)	1,354	-	-	-
Transfer to general banking reserves	-	-	-	-	79,820	(79,820)	-	-	-
Transfer to statutory reserve	-	-	-	-	106,847	(106,847)	-	-	-
Share option exercised	1,693	-	-	-	-	-	1,693	-	1,693
Conversion of preference shares	14,488	-	-	-	-	-	14,488	-	14,488
Convertible loans - equity component	-	-	-	-	(3,805)	-	(3,805)	-	(3,805)
At 31 December 2015 / 1 January 2016	4,203,835	309,899	115,062	1,790,856	1,802,013	680,032	8,901,696	672,504	9,574,200
Changes in Equity for 2016 :									
Foreign currency translation differences	-	-	-	(1,812,406)	-	-	(1,812,406)	68,291	(1,744,115)
Net fair value gain on available-for-sale financial assets	-	-	(355,829)	-	-	-	(355,829)	-	(355,829)
Profit for the period	-	-	-	-	-	687,624	687,624	142,068	829,692
Total comprehensive income for the period	-	-	(355,829)	(1,812,406)	-	687,624	(1,480,610)	210,359	(1,270,252)
Dividend relating to 2015	-	-	-	-	-	(177,465)	(177,465)	(129,961)	(307,426)
At 30 September 2016	4,203,835	309,899	(240,767)	(21,551)	1,802,013	1,190,191	7243621	752,902	7,996,523



DISCLOSURES

1. The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS).
2. The accounting policies applied in the preparation of these financial statements were consistent with those applied in the preparation of the annual consolidated financial statements of 31 December 2015.
3. Contingent liabilities in respect of bankers acceptance, guarantees, letters of credits and commitments to extend credit not provided for in the financial statements were US\$ 3.9 billion (GHC 15.5 billion) (31 December 2015: US\$ 4.9 billion (GHC 18.5 billion))